



### VISITOR SATISFACTION STUDY QUARTER 2, 2025

State of Hawai'i Department of Business, Economic Development & Tourism

### **Table of Contents**

- Section 1 Visitor Satisfaction (slide 5)
- Section 2 Activities (slide 31)
- Section 3 Travelers with Disabilities (slide 40)
- Section 4 Messaging (slide 52)
- Section 5 Hawaiian Culture (slide 59)
- Section 6 Destination Drivers (slide 61)
- Section 7 Island of O'ahu (slide 63)
- Section 8 Island of Kaua'i (slide 90)
- Section 9 Island of Maui (slide 120)
- Section 10 Island of Hawai'i (slide 151)
- Section 11 Visitor Profile (slide 178)
- Section 12 Island Survey Methodology (slide 189)



### Survey Methodology

The Visitor Satisfaction and Activity Survey (VSAT) is a survey of visitors from eight visitor markets who recently completed a trip to Hawai'i. Statistics presented in this Quarter 2, 2025 report include survey results from: U.S. West (Alaska, California, Oregon, Washington, Arizona, Colorado, Idaho, Montana, Nevada, New Mexico, Utah, and Wyoming), U.S. East (all other states in the Continental U.S.), Japan, Canada, Oceania, Europe, Korea and China.

Visitor market	Completed	Margin of Error <u>+</u>	Response Rate
U.S. West	2,786	1.86	6.36%
U.S. East	1,954	2.22	6.68%
Japan	338	5.33	14.76%
Canada	300	5.66	11.75%
Oceania	184	7.22	11.17%
China	52	13.59	6.75%
Korea	281	5.85	47.87%
Europe	307	5.59	9.83%
All visitor markets	6,202	1.24	7.38%



### Survey Methodology (cont.)

Monthly samples of visitors who stayed for at least two days were drawn from the completed Domestic In-flight and International Departure Intercept surveys. Selected visitors from the U.S., Japan, Canada, Oceania, Korea, China and Europe were sent an email invitation with a link to complete the survey online. Intercept surveys were also conducted by trained interviewers with departing visitors from Korea and Japan at the Daniel K. Inouye International Airport in Honolulu.

Collected data were statistically adjusted to reflect the distribution of cases by island and first-time/repeat visitor status in the In-Flight and International Departure surveys. Data were statistically adjusted to be representative of the population of visitor parties entering Hawai'i during the quarter. Data were reported as weighted data based on weights generated for Quarter 2, 2025. The VSAT weighting system was developed to adjust for disproportionate sampling across all visitor markets.

Data for 2025 is preliminary. Data for all other prior years reflect final visitor statistics from DBEDT Annual Visitor Satisfaction and Activity reports.

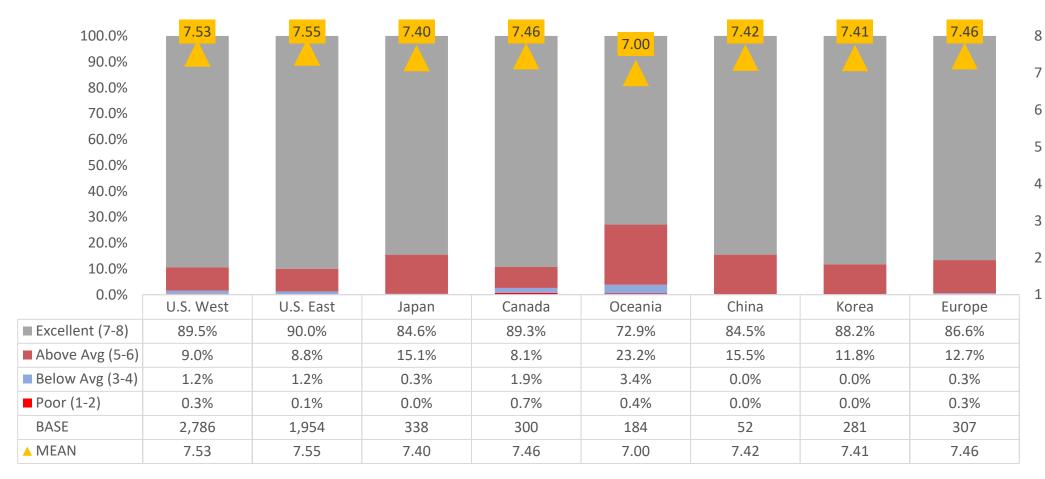
Note: Some results are presented with very small sample sizes that produce statistics with sample error estimates greater than 10 points. Please exercise caution in interpreting results based on small bases.



### Section 1 — Visitor Satisfaction



#### SATISFACTION - STATE OF HAWAI'I BY VISITOR MARKET



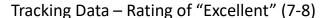


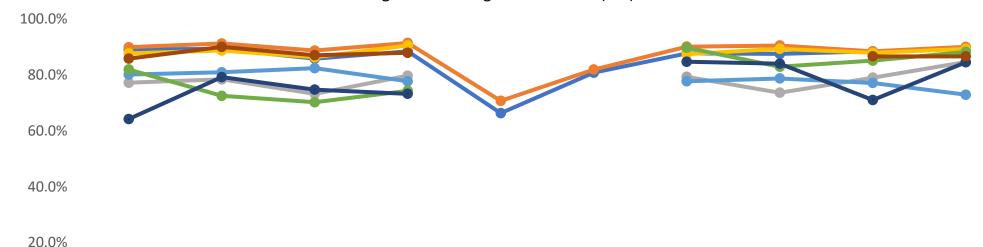
#### SATISFACTION - STATE OF HAWAI'I BY VISITOR MARKET

- **Gender:** Female respondents from **U.S. West** gave higher satisfaction scores than male respondents from this visitor market.
- *Islands visited:* Visitors from **U.S. East** whose trip included stays on multiple islands were more satisfied with their trip overall compared to those whose trip was limited to a single island.
- Age: Satisfaction was highest among younger (18-34 years old) visitors from Japan.
- *Trips to Hawai'i:* First-time visitors from Japan gave higher satisfaction scores than repeat visitors from this market.
- Travel party size: Visitors from Japan traveling in pairs gave higher satisfaction scores than those traveling alone.



#### SATISFACTION - STATE OF HAWAI'I BY VISITOR MARKET





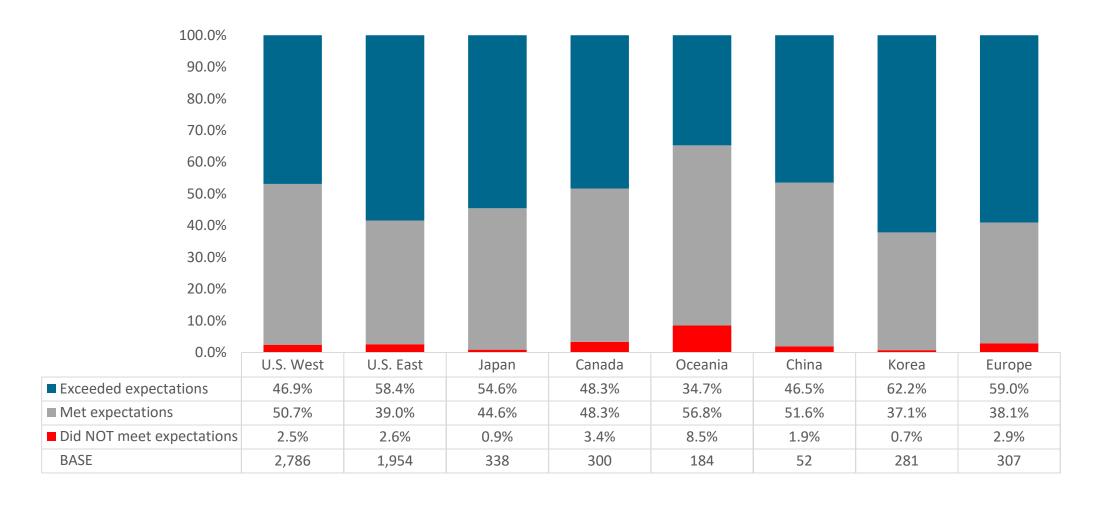
0.0%										
0.070	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023	Q2 2024	Q2 2025 P
U.S. West	89.1%	89.3%	85.8%	88.4%	66.3%	80.8%	87.7%	87.5%	88.4%	89.5%
U.S. East	89.9%	91.2%	88.7%	91.4%	70.7%	81.9%	90.1%	90.5%	88.4%	90.0%
<b>—</b> Japan	77.2%	78.4%	73.2%	79.7%			79.3%	73.6%	79.0%	84.6%
<b>——</b> Canada	87.7%	88.7%	86.3%	90.5%			87.4%	89.3%	87.9%	89.3%
<b>O</b> ceania	80.1%	80.9%	82.4%	77.7%			77.7%	78.7%	77.1%	72.9%
Korea	81.9%	72.5%	70.2%	74.3%			89.7%	82.9%	85.1%	88.2%
China	64.2%	79.2%	74.7%	73.2%			84.7%	84.0%	71.0%	84.5%
Europe	85.8%	90.0%	87.0%	87.9%					86.6%	86.6%

P= Preliminary Data

Q. How would you rate your most recent trip to the state of Hawai'i? How would you rate your experience on\_\_\_?



### SATISFACTION - HAWAI'I TRIP EXPECTATIONS





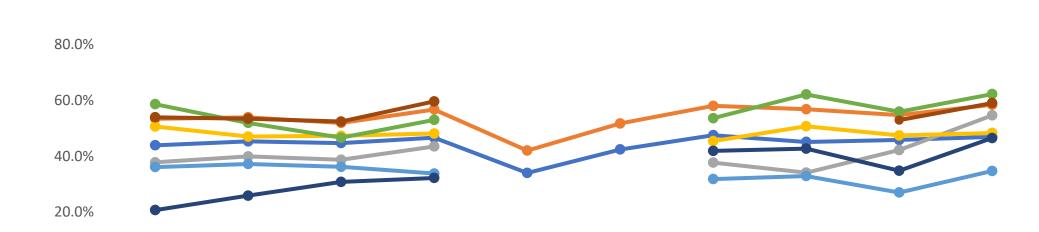
#### SATISFACTION - HAWAI'I TRIP EXPECTATIONS

- **Trips to Hawai'i:** First-time visitors from the following visitor markets were more likely to feel their trip exceeded their expectations than repeat visitors: **U.S. West**, **U.S. East**, **Oceania**, **Canada** and **Japan**.
- **Age:** Younger respondents from **U.S. West** (18 49 years old), **U.S. East** (18 34 years old), **Canada** (18 34 years old) and **Japan** (18 49 years old) were more likely to respond that their trip exceeded expectations compared to visitors from these markets in older age groups.
- **Gender:** Female visitors from **U.S. West, U.S. East** and **Japan** gave higher mean satisfaction scores compared to male visitors from these markets.
- *Travel party:* Those in larger travel parties of three or more from **U.S. West** were more satisfied with their trip than those traveling here by themselves or in pairs. Visitors from **Japan** traveling in pairs were the most likely to feel their trip exceeded their prior expectations.
- *Islands visited:* Visitors from **U.S. East** whose trip included stays on multiple islands were more likely to feel their visit exceeded their expectations compared to those whose trip was limited to a single island.



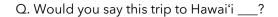
### SATISFACTION - HAWAI'I TRIP EXPECTATIONS

Tracking Data - Rating of "Exceeded expectations"



0.0%										
0.070	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023	Q2 2024	Q2 2025 P
U.S. West	43.9%	45.3%	44.7%	46.6%	34.0%	42.4%	47.5%	45.1%	45.8%	46.9%
U.S. East	53.4%	53.9%	51.9%	56.7%	42.0%	51.7%	58.0%	56.8%	54.7%	58.4%
<b>—</b> Japan	37.8%	39.9%	38.7%	43.5%			37.7%	34.1%	42.2%	54.6%
<b>——</b> Canada	50.6%	47.0%	47.3%	48.1%			45.4%	50.7%	47.4%	48.3%
<b>O</b> ceania	36.1%	37.2%	36.2%	33.8%			31.8%	32.9%	27.0%	34.7%
Korea	58.6%	51.9%	46.6%	53.0%			53.6%	62.1%	55.9%	62.2%
<b>—</b> China	20.7%	25.9%	30.8%	32.2%			41.9%	42.7%	34.8%	46.5%
Europe	53.9%	53.4%	52.4%	59.6%					52.9%	59.0%

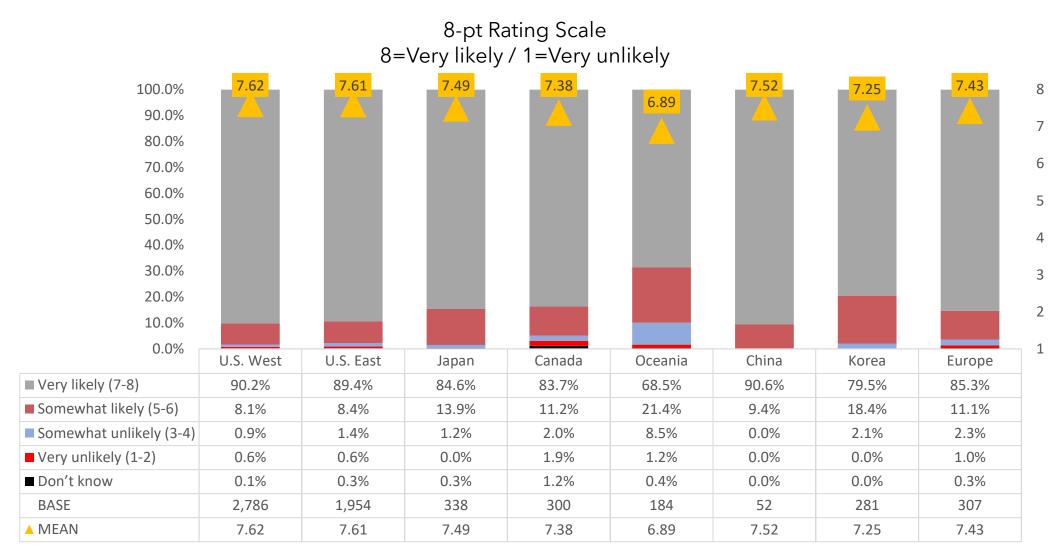
P= Preliminary Data



100.0%



### **BRAND/ DESTINATION - ADVOCACY**





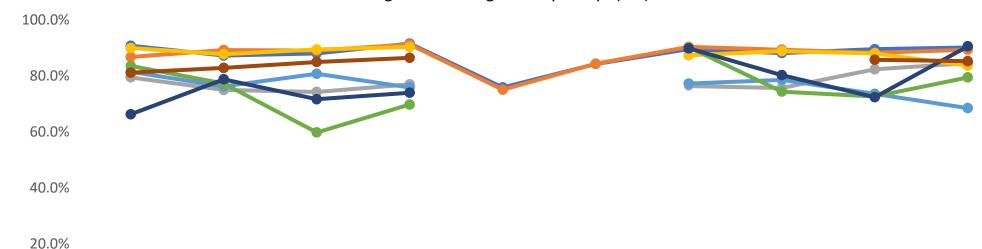
### **BRAND/ DESTINATION - ADVOCACY**

- **Gender:** Female visitors from **U.S. West** and **Japan** were more likely to recommend the state to others than male visitors from these visitor markets.
- *Trips to Hawai'i:* Brand advocacy scores were higher among repeat visitors from **U.S. West** and **U.S. East** compared to first-time visitors from these markets.
- *Travel party size:* Visitors from **U.S. West** traveling in parties of 2+ persons were more likely to recommend the state than those traveling alone.
- **Age:** Younger visitors from **Japan** (18-34 years old) were more likely to recommend the state compared to older travelers from this market.



### **BRAND/ DESTINATION - ADVOCACY**

Tracking Data – Rating of "Very Likely" (7-8)



0.0%										
0.070	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023	Q2 2024	Q2 2025 P
U.S. West	90.8%	87.3%	88.1%	91.6%	75.9%	84.3%	89.6%	88.2%	89.6%	90.2%
U.S. East	86.8%	89.3%	89.1%	91.3%	75.1%	84.4%	90.4%	89.4%	88.3%	89.4%
Japan	79.5%	75.0%	74.3%	77.0%			76.4%	75.7%	82.4%	84.6%
<b>——</b> Canada	90.0%	87.8%	89.5%	90.4%			87.4%	88.9%	88.1%	83.7%
<b>O</b> ceania	81.5%	76.3%	80.8%	75.9%			77.3%	78.6%	73.6%	68.5%
Korea	83.6%	77.3%	59.8%	69.8%			90.3%	74.4%	72.7%	79.5%
China	66.3%	78.8%	71.7%	74.0%			89.9%	80.3%	72.4%	90.6%
Europe	81.2%	82.9%	85.0%	86.5%					85.8%	85.3%

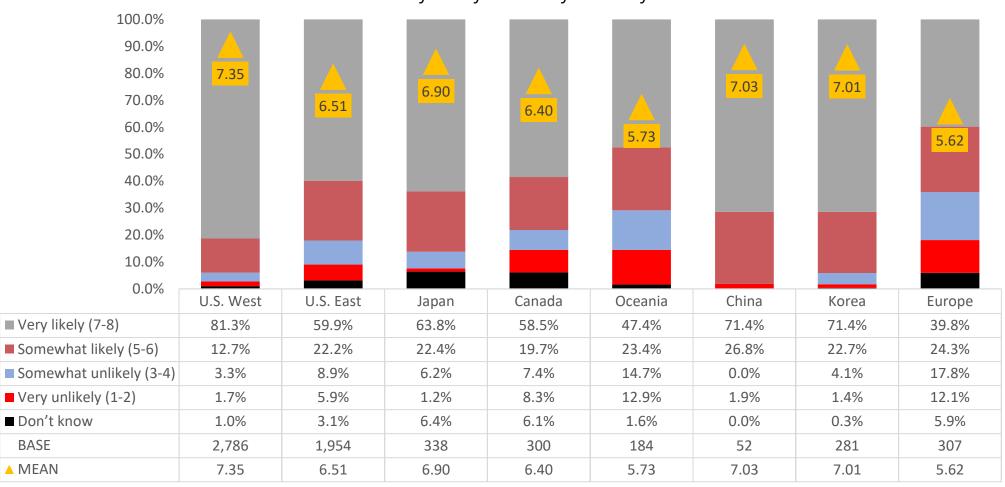
P= Preliminary Data

Q. How likely are you to recommend the state of Hawai'i as a vacation place to your friends and relatives?



### LIKELIHOOD OF RETURN VISIT

8-pt Rating Scale 8=Very likely / 1=Very unlikely





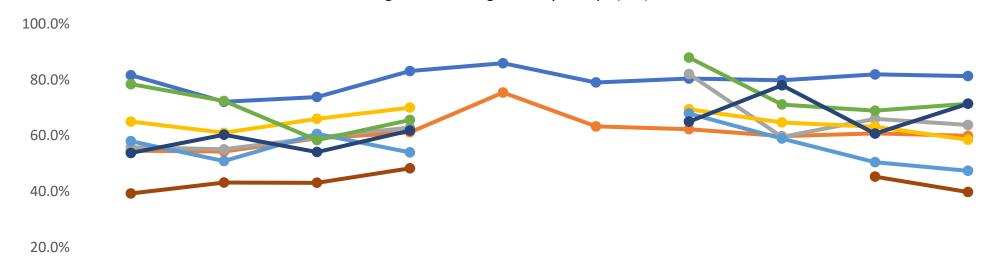
#### LIKELIHOOD OF RETURN VISIT

- *Trips to Hawai'i:* Repeat visitors from the following visitor markets expressed a greater likelihood of returning to the state in the next five years than first-time visitors: **U.S. West**, **U.S. East**, **Oceania**, **Canada** and **Japan**.
- **Age:** Younger visitors under 35 from **U.S. West** were the least likely to anticipate a return to the state in the next five years compared to older visitors from this market.
- *Islands visited:* Visitors from **U.S. West** whose trip consisted of visiting a single island expressed a higher likelihood of returning to the state than those who visited multiple islands during their stay.
- *Travel party size:* Those visitors from **U.S. West** who traveled to the state by themselves expressed a higher likelihood of returning in the next five years than those who traveled here with at least one other person.
- *Household income:* Visitors from **U.S. West** who reside in homes in the upper income tier (\$150K+) expressed a higher probability of returning to the state in the next five years than less affluent travelers from this market.



### LIKELIHOOD OF RETURN VISIT

Tracking Data – Rating of "Very Likely" (7-8)



0.0%										
0.070	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023	Q2 2024	Q2 2025 P
U.S. West	81.6%	72.1%	73.8%	83.1%	85.9%	79.0%	80.4%	79.8%	81.9%	81.3%
U.S. East	54.6%	54.3%	59.0%	61.2%	75.4%	63.3%	62.3%	59.8%	60.8%	59.9%
Japan	55.8%	55.1%	59.3%	62.9%			82.0%	59.5%	66.0%	63.8%
<b>——</b> Canada	65.0%	61.0%	66.0%	70.0%			69.4%	64.7%	63.2%	58.5%
Oceania	58.0%	50.9%	60.6%	54.0%			67.9%	58.9%	50.5%	47.4%
Korea	78.4%	72.4%	58.4%	65.6%			87.9%	71.1%	68.9%	71.4%
China	53.8%	60.3%	54.1%	61.8%			65.0%	78.0%	60.7%	71.4%
<b>E</b> urope	39.3%	43.2%	43.1%	48.3%					45.3%	39.8%

P= Preliminary Data

Q. How likely are you to return to the state of Hawai'i in the next five years?



# UNLIKELY TO RETURN - TOP REASONS U.S. WEST

Top Responses 10%+

Q2 2024	Q2 2025 P
63.6% Too expensive 30.7% Poor value 29.6% Want to go someplace new 18.2% Five years is too soon 18.2% Too crowded/ congested/ traffic 18.2% No compelling reason to return 17.1% Too commercialized/ overdeveloped 14.8% Flight too long 11.4% Unfriendly people/ felt unwelcome	33.8% High cost of travel 27.7% Preference for other destinations



# UNLIKELY TO RETURN - TOP REASONS U.S. EAST

Top Responses 10%+

Q2 2024	Q2 2025 P
54.5% Too expensive 39.5% Want to go someplace new 39.0% Flight too long 18.0% Poor value 16.6% Five years is too soon 16.3% Other financial obligations 14.2% Too crowded/ congested/ traffic 11.7% No compelling reason to return	46.6% High cost of travel 27.4% Preference for other destinations 23.7% Long travel distance



# UNLIKELY TO RETURN - TOP REASONS JAPAN

Top Responses 10%+

Q2 2024*	Q2 2025** P
61.4% Too expensive 37.4% Five years is too soon 25.4% Want to go someplace new 21.3% Other financial obligations 13.5% Flight too long 11.1% Poor health/ age restriction	23.4% High cost of travel 12.8% Don't know 12.7% Preference for other destinations 10.6% Financial constraints

<sup>\*</sup>Caution small base (n=52 respondents) in Q2 2024.



<sup>\*\*</sup>Caution small base (n=47 respondents) in Q2 2025.

# UNLIKELY TO RETURN - TOP REASONS CANADA

Top Responses 10%+

Q2 2024	Q2 2025 P
59.4% Too expensive 42.6% Want to go someplace new 25.6% Flight too long 21.5% Five years is too soon 18.0% Poor value 17.3% Other financial obligations 11.0% No compelling reason to return	37.0% High cost of travel 28.9% Political climate concerns 22.1% Preference for other destinations 19.6% Long travel distance



### UNLIKELY TO RETURN - TOP REASONS OCEANIA

Top Responses 10%+

Q2 2024	Q2 2025* P
61.4% Too expensive	43.2% High cost of travel
34.4% Want to go someplace new	33.7% Preference for other destinations
33.5% Poor value	
25.1% Too commercialized/ overdeveloped	
19.1% No compelling reason to return	
18.0% Too crowded/ congested/ traffic	
13.3% Other financial obligations	
11.3% Flight too long	

\*Caution small base (n=49 respondents) in Q2 2025.



## UNLIKELY TO RETURN - TOP REASONS KOREA

Top Responses 10%+

Q2 2024*	Q2 2025** P
78.7% Too expensive	52.6% High cost of travel
34.1% Want to go someplace new	17.5% Personal preference
30.8% Poor value	
25.6% Flight too long	
18.1% Other financial obligations	
13.8% Five years is too soon	
13.8% Too commercialized/ overdeveloped	
12.8% No compelling reason to return	

\*Caution small base (n=23 respondents) in Q2 2024.

\*\*Caution small base (n=17 respondents) in Q2 2025.



### UNLIKELY TO RETURN - TOP REASONS CHINA

Top Responses 10%+

Q2 2024*	Q2 2025** P
48.9% Too expensive	100.0% High cost of travel
48.9% Poor value	
30.2% Want to go someplace new	
20.9% Flight too long	
20.9% Five years is too soon	
20.9% Too commercialized/ overdeveloped	
20.9% No compelling reason to return	
20.9% Unfriendly people/ felt unwelcome	

<sup>\*</sup>Caution small base (n=10 respondents) in Q2 2024.



<sup>\*\*</sup>Caution small base (n=1 respondents) in Q2 2025.

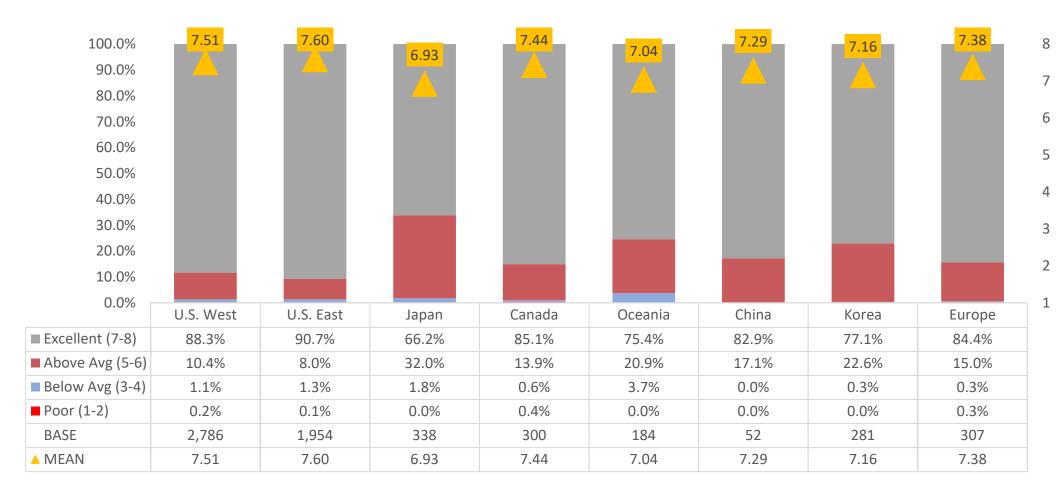
# UNLIKELY TO RETURN - TOP REASONS EUROPE

Top Responses 10%+

Q2 2024	Q2 2025 P
65.2% Flight too long	52.2% Long travel distance
53.8% Too expensive	43.8% High cost of travel
31.8% Want to go someplace new	14.9% Preference for other destinations
22.6% Five years is too soon	
16.4% Poor value	
15.9% Other financial obligations	
10.4% Too commercialized/ overdeveloped	

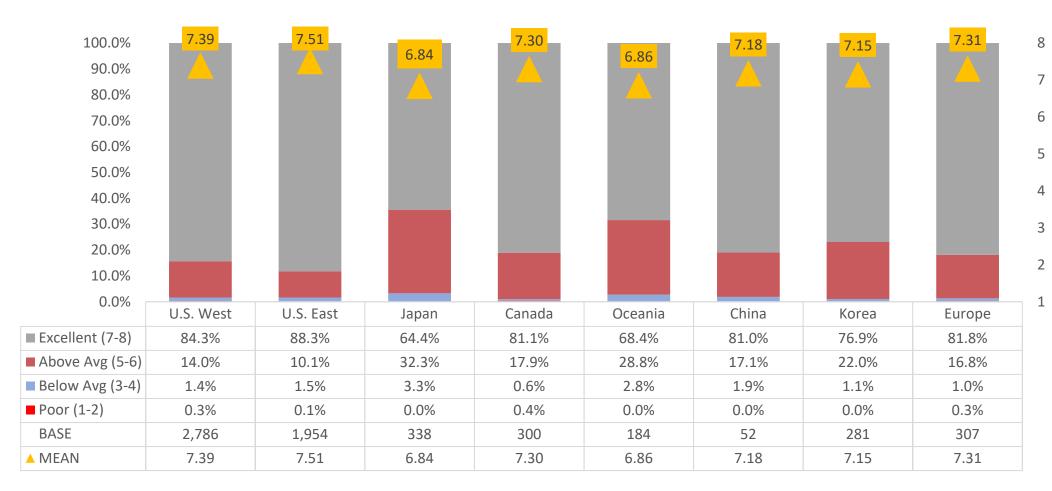


### OFFERING A VARIETY OF EXPERIENCES



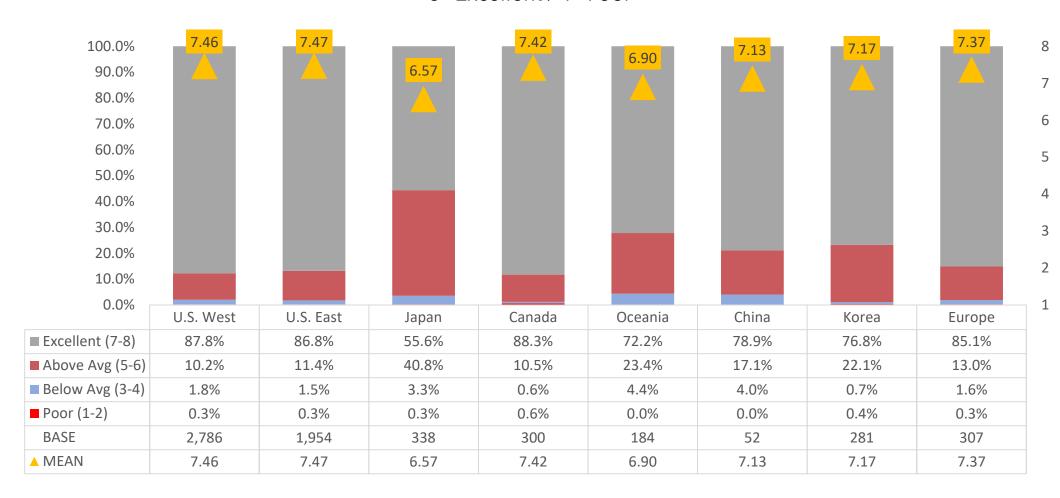


#### NUMBER OF DIFFERENT/ UNIQUE EXPERIENCES



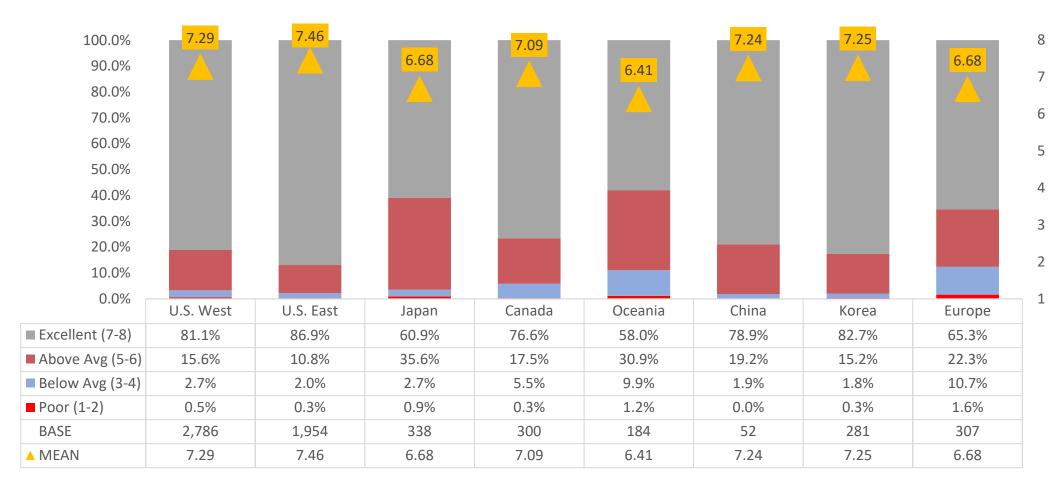


### SAFE AND SECURE DESTINATION



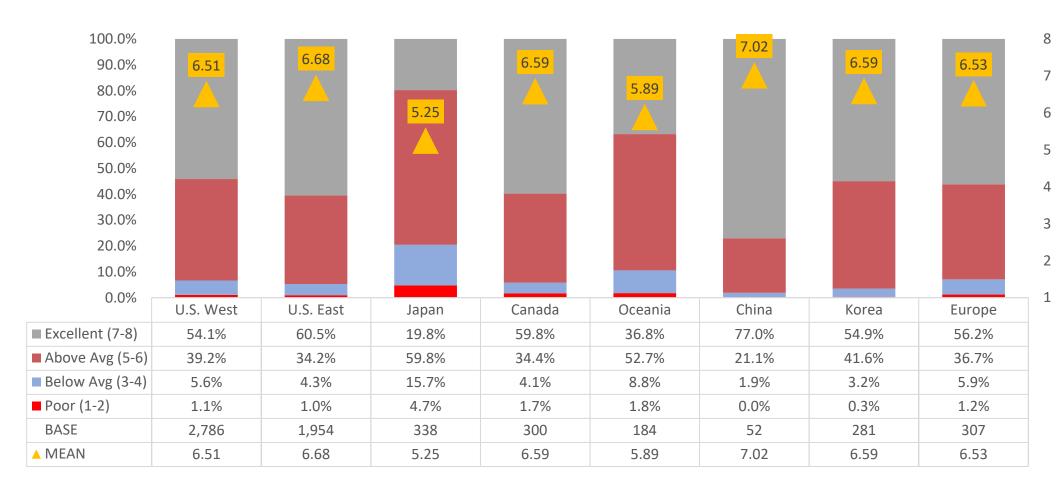


### **ENVIRONMENTALLY FRIENDLY/ SUSTAINABLE**





### **VOLUNTEER/ GIVE-BACK OPPORTUNITIES**





### Section 2 — Activities



### **ACTIVITIES - SIGHTSEEING**

	U.S. West	U.S. East	Japan	Canada	Oceania	China	Korea	Europe
TOTAL	97.9%	98.4%	98.2%	97.2%	91.8%	98.0%	99.0%	99.0%
On own (self-guided)/ driving around island	87.2%	85.7%	81.1%	81.7%	56.5%	63.8%	80.7%	77.7%
Helicopter ride/ airplane tour	2.2%	5.9%	1.5%	4.9%	2.5%	4.0%	4.6%	12.9%
Boat tour/ submarine ride/ whale watching	25.2%	31.2%	8.6%	23.9%	19.3%	36.8%	31.3%	32.2%
Visit towns/ communities	57.0%	62.1%	40.5%	51.4%	30.4%	43.0%	46.0%	53.0%
Private limousine/ van tour/ tour bus	5.5%	12.4%	14.3%	11.1%	28.1%	18.0%	8.3%	14.8%
Scenic views/ natural landmarks	66.9%	75.9%	23.7%	69.9%	50.0%	89.5%	63.7%	70.4%
Movie/ TV/ film location tours	5.0%	8.8%	6.0%	9.9%	7.9%	20.5%	21.6%	10.5%



### **ACTIVITIES - RECREATION**

	U.S. West	U.S. East	Japan	Canada	Oceania	China	Korea	Europe
TOTAL	97.0%	96.8%	95.2%	97.9%	93.2%	98.0%	97.6%	98.2%
Beach/ sunbathing	85.5%	84.4%	74.5%	88.4%	65.3%	75.0%	83.0%	85.8%
Bodyboarding	11.7%	7.8%	0.6%	11.1%	1.7%	8.0%	5.0%	7.2%
Stand-up paddle boarding	4.5%	6.3%	1.8%	3.1%	2.9%	8.0%	6.5%	4.5%
Surfing	5.9%	7.3%	3.0%	11.9%	7.1%	4.0%	12.3%	10.1%
Canoe paddling	1.9%	2.2%	0.6%	1.7%	0.5%	2.3%	2.4%	2.1%
Kayaking	4.0%	6.0%	1.2%	4.1%	1.2%	6.3%	2.1%	4.1%
Swimming in the ocean	70.4%	70.5%	38.8%	72.3%	65.2%	42.7%	58.4%	72.4%
Snorkeling	48.3%	46.2%	15.2%	45.6%	20.2%	37.0%	56.4%	46.0%
Freediving	2.3%	1.6%	1.8%	1.4%	1.2%	4.0%	2.2%	2.1%
Windsurfing/ kitesurfing	0.5%	0.2%	0.3%	0.0%	0.0%	0.0%	0.7%	0.7%
Jet skiing/ parasailing	1.4%	1.9%	4.2%	1.3%	0.5%	0.0%	2.1%	0.4%
Scuba diving	1.9%	3.1%	1.2%	3.1%	3.2%	0.0%	1.1%	3.2%
Fishing	1.9%	2.9%	0.6%	2.5%	0.0%	2.0%	0.7%	0.7%
Golf	7.8%	6.8%	4.2%	7.7%	3.6%	0.0%	4.9%	2.8%
Running/jogging/fitness/walking	30.5%	28.9%	18.6%	37.7%	22.8%	24.2%	13.1%	21.4%



### **ACTIVITIES - RECREATION (continued)**

	U.S. West	U.S. East	Japan	Canada	Oceania	China	Korea	Europe
TOTAL	97.0%	96.8%	95.2%	97.9%	93.2%	98.0%	97.6%	98.2%
Cycling	2.6%	3.0%	3.0%	3.2%	2.5%	2.0%	1.8%	3.1%
Spa	10.2%	9.2%	4.5%	8.2%	4.8%	0.0%	5.7%	5.1%
Hiking	41.0%	49.0%	20.0%	45.3%	18.4%	45.0%	24.4%	49.6%
Backpacking/ camping	0.9%	2.0%	0.3%	0.9%	0.5%	8.0%	2.7%	2.1%
Agritourism	18.3%	24.3%	12.3%	14.7%	9.3%	12.5%	23.2%	15.0%
Sports event or tournament	1.4%	0.6%	0.6%	1.8%	0.0%	0.0%	1.1%	2.3%
Parks/ botanical gardens	36.1%	44.0%	25.8%	38.0%	31.3%	34.5%	29.4%	39.7%
Waterparks	1.5%	1.6%	1.5%	1.0%	1.2%	0.0%	6.4%	2.8%
Mountain tubing/ waterfall rappel	1.8%	3.0%	0.3%	3.2%	1.0%	0.0%	2.5%	3.2%
Ziplining	3.5%	5.0%	0.0%	2.7%	1.2%	4.0%	0.3%	3.1%
Skydiving	0.3%	0.2%	1.8%	0.0%	0.5%	0.0%	1.1%	0.0%
All-terrain vehicle (ATV)	2.9%	3.5%	0.6%	3.7%	3.7%	6.5%	11.2%	3.5%
Horseback riding	1.2%	2.0%	2.4%	1.4%	0.5%	4.0%	1.1%	1.7%
Tennis/ pickleball	2.7%	2.0%	0.9%	3.2%	0.8%	0.0%	2.1%	2.3%



### **ACTIVITIES - ENTERTAINMENT & DINING**

	U.S. West	U.S. East	Japan	Canada	Oceania	China	Korea	Europe
TOTAL	98.8%	97.8%	97.3%	98.3%	97.6%	98.0%	98.9%	96.6%
Lunch/ sunset/ dinner/ evening cruise	18.5%	21.4%	16.7%	21.0%	16.1%	71.8%	34.7%	25.0%
Live music/ stage show	30.8%	38.5%	25.1%	32.3%	22.1%	28.8%	16.8%	31.1%
Nightclub/ dancing/ bar/ karaoke	7.8%	7.2%	2.4%	9.6%	8.4%	8.0%	2.8%	8.7%
Fine dining	52.6%	50.4%	38.9%	48.3%	31.2%	35.0%	49.0%	33.2%
Family restaurant	74.6%	70.8%	31.8%	67.5%	67.2%	33.0%	50.3%	50.6%
Fast food	36.9%	40.2%	54.8%	43.7%	50.3%	51.0%	61.4%	51.1%
Food truck	46.4%	48.7%	29.1%	47.9%	33.3%	35.0%	59.4%	51.1%
Café/ coffee house	53.8%	53.3%	58.1%	52.1%	61.3%	38.7%	64.6%	62.1%
Ethnic dining	24.2%	27.7%	6.6%	18.0%	10.1%	10.3%	20.7%	14.0%
Farm-to-table cuisine	17.0%	19.1%	15.9%	12.4%	3.1%	8.3%	4.6%	9.0%
Prepared own meal	45.3%	37.7%	21.1%	48.3%	24.2%	16.5%	12.7%	33.6%



### **ACTIVITIES - SHOPPING**

	U.S. West	U.S. East	Japan	Canada	Oceania	China	Korea	Europe
TOTAL	96.7%	96.7%	98.8%	97.5%	95.9%	94.0%	97.5%	95.9%
Malls/ department stores	49.1%	46.4%	86.5%	58.6%	71.5%	63.2%	82.6%	64.5%
Designer boutiques	21.8%	25.0%	15.0%	18.1%	19.8%	20.5%	4.6%	16.9%
Hotel/ resort stores	43.3%	49.4%	41.8%	40.6%	36.4%	51.3%	50.1%	37.1%
Swap meet/ flea market	20.1%	19.3%	8.7%	20.1%	13.0%	8.3%	6.4%	12.1%
Discount/ outlet stores	14.7%	17.3%	30.3%	22.4%	35.0%	14.8%	62.9%	21.6%
Supermarkets	64.9%	58.1%	69.5%	62.9%	59.3%	52.7%	59.1%	74.4%
Farmer's market	32.7%	31.8%	15.9%	34.9%	13.6%	16.5%	6.4%	35.1%
Convenience stores	52.6%	51.6%	55.1%	54.8%	61.7%	50.7%	62.5%	36.2%
Duty-free stores	3.9%	4.8%	21.0%	9.3%	11.6%	24.5%	36.0%	8.0%
Hawai'i-made products	53.2%	57.4%	21.9%	48.6%	34.2%	46.5%	30.1%	55.1%
Local shops and artisans	62.7%	66.1%	14.1%	60.7%	45.3%	31.0%	20.1%	59.1%
Local fashion designers	11.7%	11.7%	3.9%	12.9%	9.2%	2.3%	3.2%	16.2%



### **ACTIVITIES - HISTORY, CULTURE & FINE ARTS**

	U.S. West	U.S. East	Japan	Canada	Oceania	China	Korea	Europe
TOTAL	69.2%	77.8%	65.6%	69.1%	74.2%	81.8%	66.7%	73.0%
Historic military sites and museums	18.7%	31.0%	11.4%	22.5%	44.7%	44.7%	24.2%	37.9%
Historic Hawaiian sites and museums	34.9%	42.7%	21.3%	36.7%	39.7%	32.8%	11.3%	38.9%
Other historical sites, museums, and homes	13.4%	15.6%	7.5%	14.0%	13.0%	8.3%	23.4%	15.6%
Art museums	3.1%	3.4%	4.8%	3.7%	3.4%	10.5%	6.9%	6.9%
Art galleries and exhibitions	11.6%	10.8%	4.5%	11.2%	6.6%	10.3%	1.8%	8.6%
Lūʻau/ Polynesian show/ hula show	25.4%	37.1%	17.1%	30.2%	25.0%	10.5%	16.2%	26.8%
Lesson- ex. ukulele, hula, canoe, lei making	6.1%	8.4%	6.6%	5.2%	1.2%	0.0%	10.5%	6.2%
Play/ concert/ theatre	3.5%	3.3%	9.6%	4.5%	7.9%	2.0%	3.7%	5.5%
Art/ craft fair	11.8%	10.9%	3.3%	8.6%	4.2%	18.2%	2.9%	4.0%
Festival/ event	5.3%	5.3%	7.5%	5.8%	3.4%	4.3%	2.8%	5.6%



#### **ACTIVITIES - TRANSPORTATION**

	U.S. West	U.S. East	Japan	Canada	Oceania	China	Korea	Europe
TOTAL	93.7%	93.4%	98.2%	94.8%	95.4%	89.5%	95.3%	95.2%
Airport shuttle	19.0%	17.1%	23.6%	17.6%	28.5%	22.2%	17.8%	16.5%
Trolley	1.8%	2.9%	53.3%	3.4%	18.3%	10.3%	24.8%	6.0%
Public bus	4.8%	4.2%	30.6%	10.9%	25.8%	32.2%	16.4%	19.3%
Tour bus/ tour van	7.0%	14.9%	23.6%	15.5%	34.6%	12.3%	21.6%	18.2%
Taxi/ limo	5.6%	8.6%	31.8%	19.2%	34.8%	28.5%	29.9%	18.0%
Rental car	76.0%	73.2%	21.6%	64.6%	27.4%	43.0%	54.6%	64.8%
Ride share	19.7%	24.3%	27.0%	28.0%	39.1%	38.5%	32.8%	28.6%
Car share	4.1%	3.1%	0.6%	3.0%	1.2%	2.0%	4.0%	1.7%
Bicycle rental	2.3%	2.7%	4.5%	2.6%	1.7%	2.0%	3.5%	3.4%



### **ACTIVITIES - OTHER**

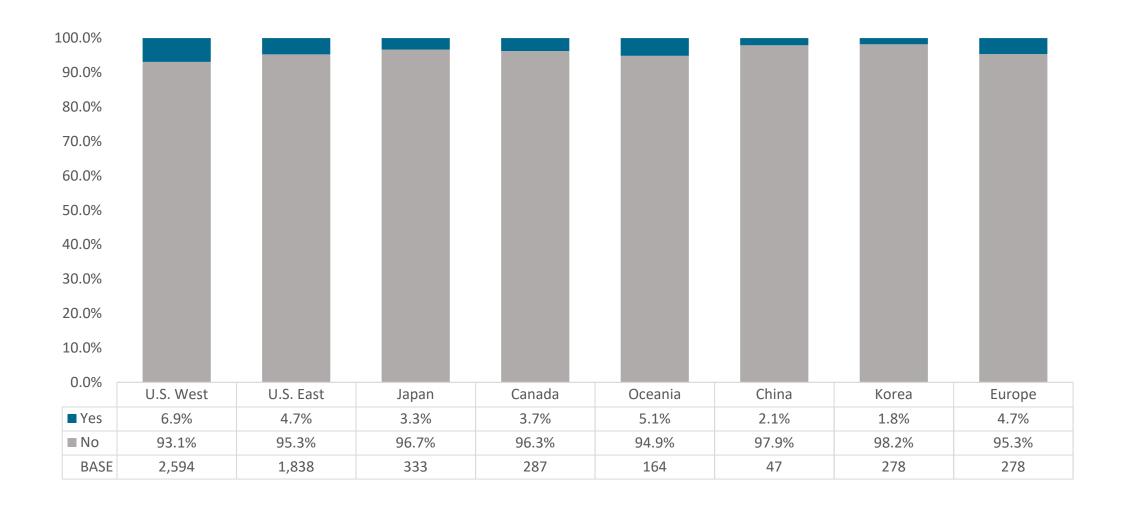
	U.S. West	U.S. East	Japan	Canada	Oceania	China	Korea	Europe
TOTAL	35.4%	33.6%	18.6%	29.4%	14.1%	6.3%	19.3%	18.3%
Visiting friends/ family	26.6%	23.7%	13.5%	17.8%	9.2%	6.3%	13.7%	13.8%
Volunteering/ giving back to the local community	1.9%	2.5%	0.6%	2.9%	0.0%	0.0%	1.8%	3.7%
Health and wellness activities	11.0%	11.4%	4.8%	11.0%	5.8%	0.0%	5.5%	3.7%



### Section 3 – Travelers with Disabilities



#### DISABLED TRAVELER - REQUIRED ASSISTANCE



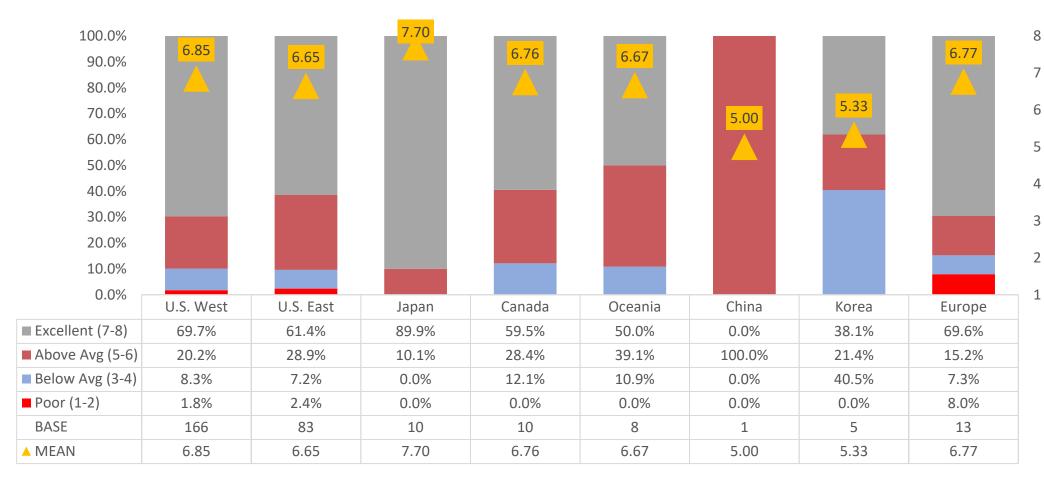


#### DISABLED TRAVELER - REQUIRED ASSISTANCE

	U.S. West	U.S. East	Japan	Canada	Oceania	China	Korea	Europe
Mobility aid	60.7%	65.5%	27.2%	69.9%	80.4%	100.0%	21.4%	55.1%
Personal assistance	33.5%	29.9%	8.9%	27.7%	19.6%	0.0%	38.1%	30.4%
NA- No one needed assistance	6.2%	5.7%	54.6%	0.0%	0.0%	0.0%	19.0%	22.5%
Orientation and Mobility Assistance	7.1%	4.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Other	4.3%	6.9%	0.0%	19.3%	0.0%	0.0%	0.0%	8.0%
Lift-equipped van	1.6%	2.3%	9.1%	0.0%	0.0%	0.0%	0.0%	0.0%
Disabled parking/ placard	2.3%	1.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Service/ assistance animal	1.6%	1.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Ambulance/ hospital/ medical visit	1.6%	0.0%	0.0%	0.0%	9.8%	0.0%	0.0%	0.0%
Respiratory equipment	1.1%	1.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ASL Interpreter/ texting/ captioning	0.0%	0.0%	18.3%	0.0%	0.0%	0.0%	21.4%	0.0%
Print material in alternate format	0.5%	0.0%	0.0%	0.0%	15.7%	0.0%	21.4%	0.0%
No help was offered	0.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
BASE	180	87	11	11	9	1	5	13

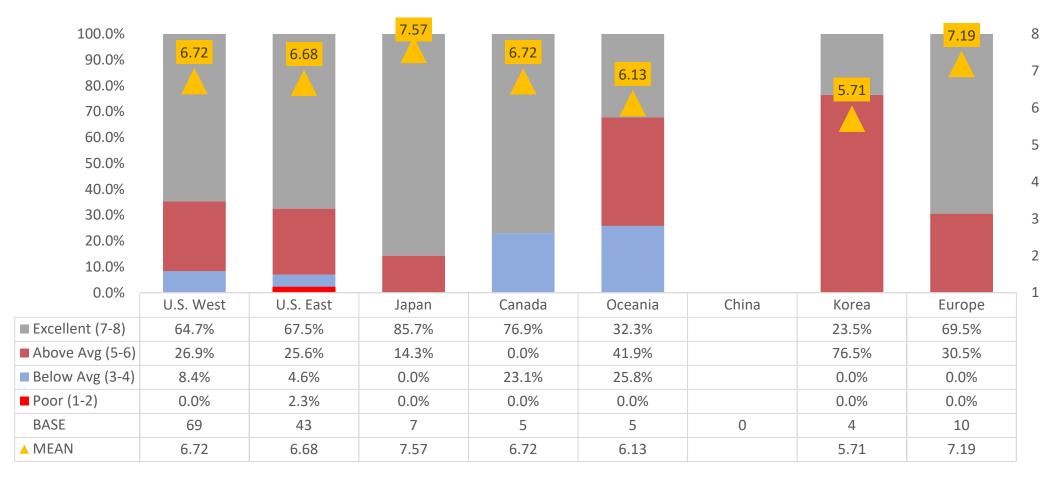


#### **OVERALL ACCESSIBILITY - AIRPORTS**



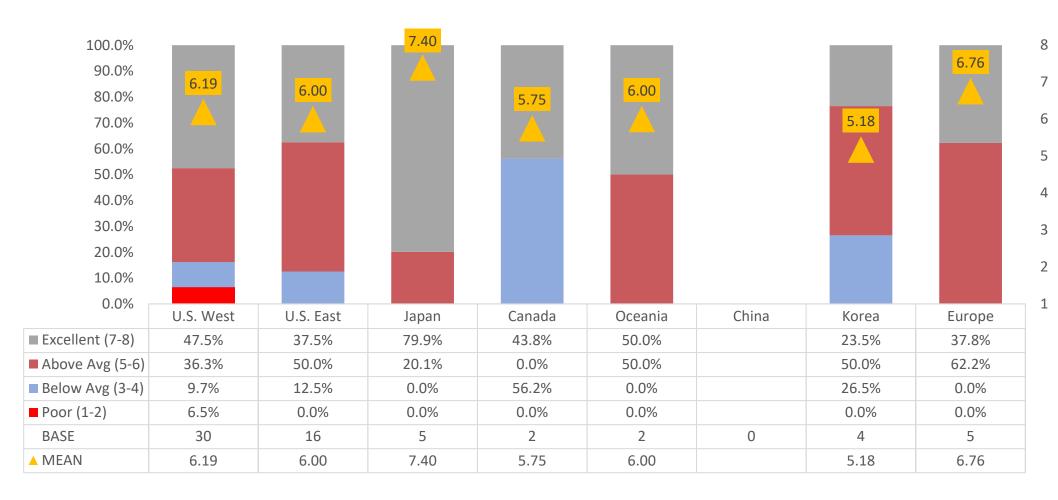


## OVERALL ACCESSIBILITY - PRIVATE TRANSPORTATION



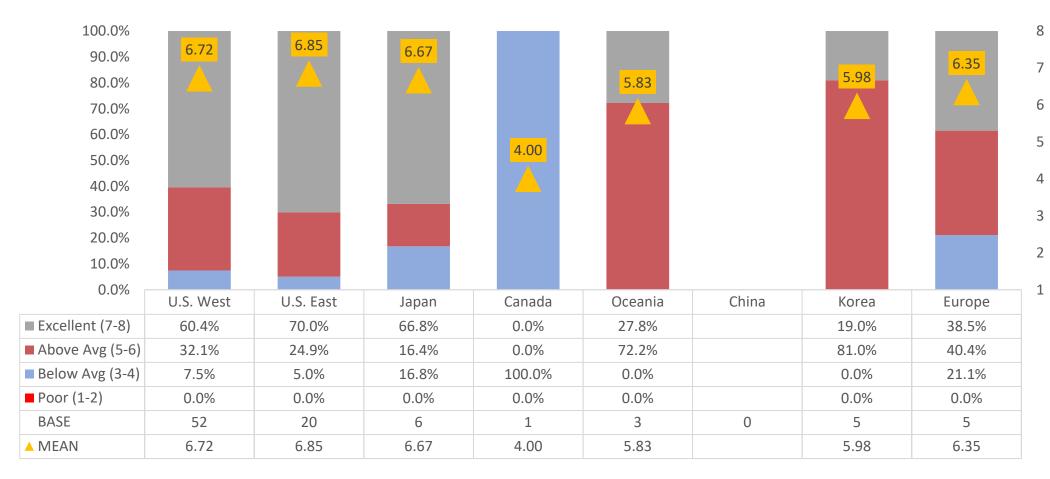


# OVERALL ACCESSIBILITY - PUBLIC TRANSPORTATION



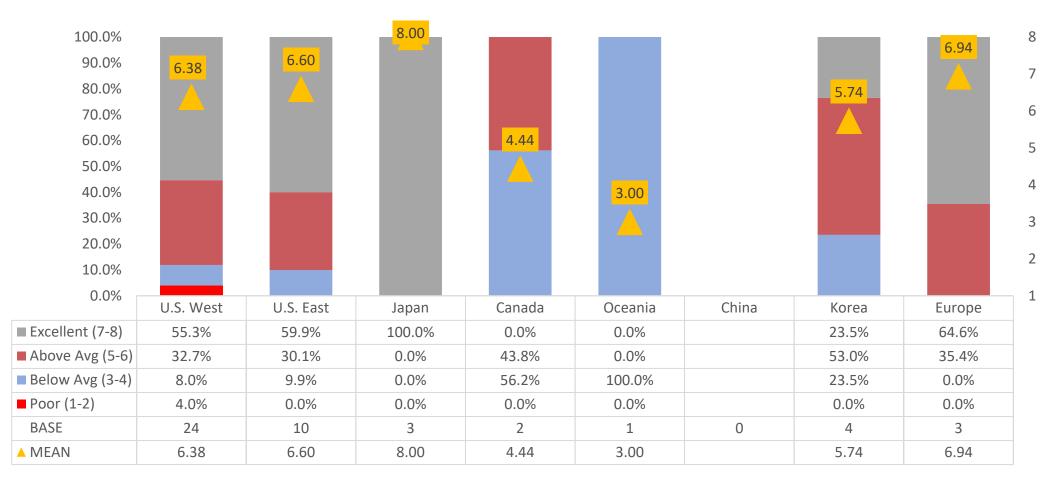


#### OVERALL ACCESSIBILITY - RIDE SHARE/ CAR SHARE



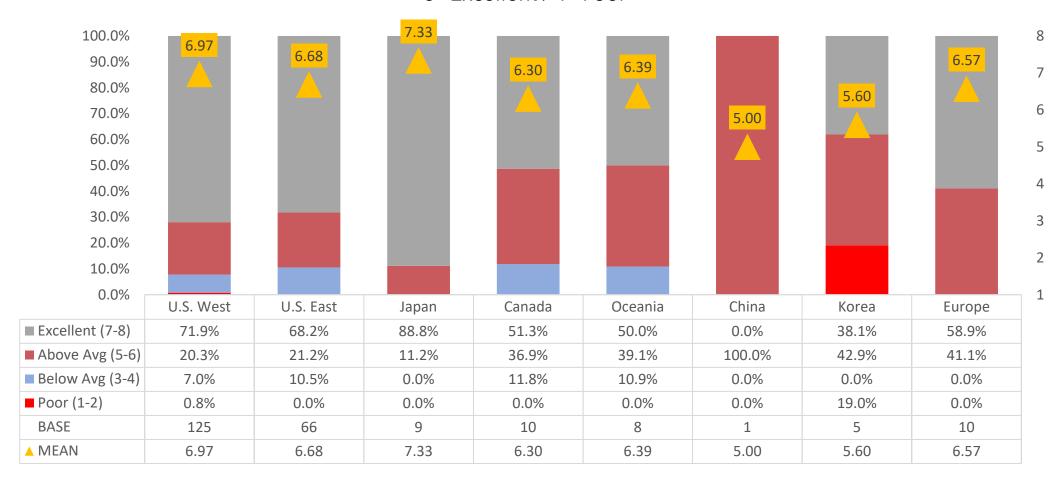


# OVERALL ACCESSIBILITY - DEPARTMENT OF AGRICULTURE ANIMAL QUARANTINE



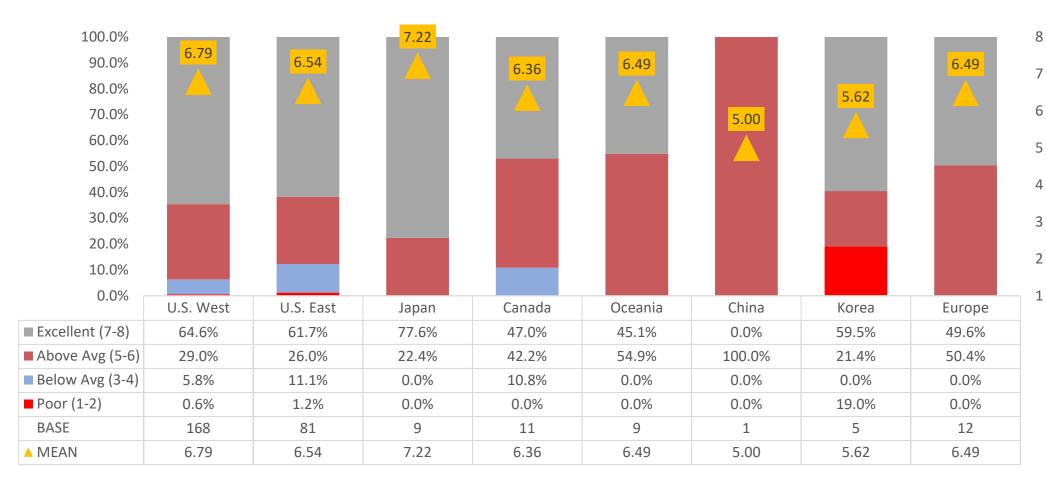


#### **OVERALL ACCESSIBILITY - HOTELS**



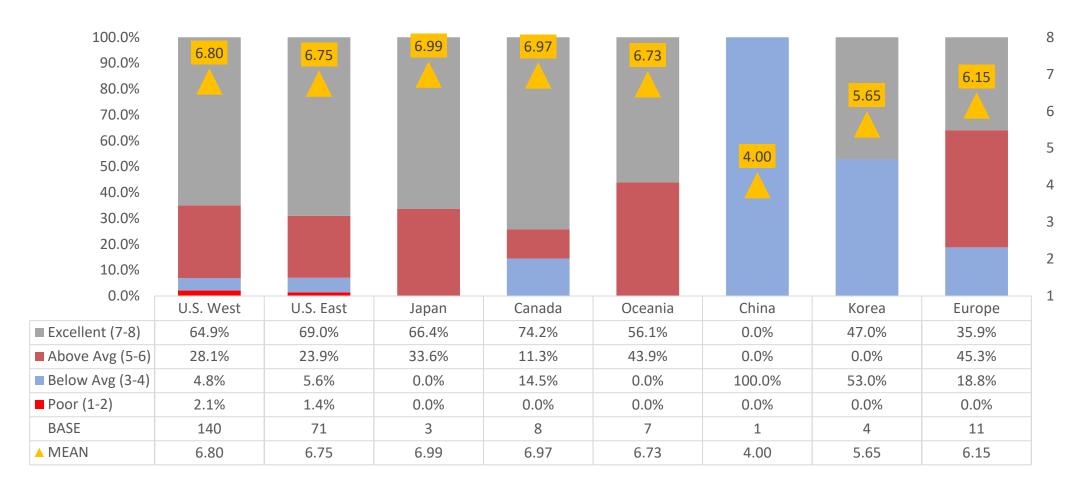


#### **OVERALL ACCESSIBILITY - RESTAURANTS**



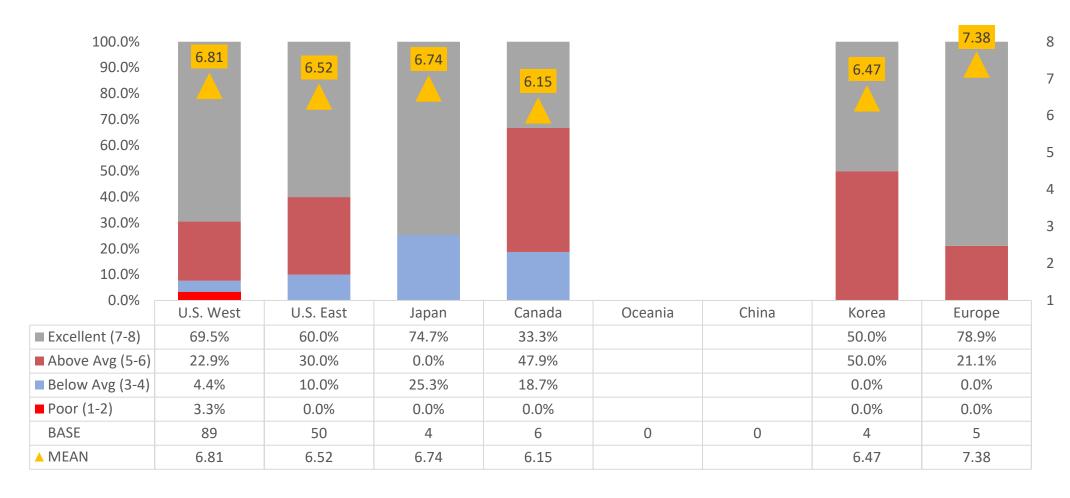


#### **OVERALL ACCESSIBILITY - PUBLIC ATTRACTIONS**





#### **OVERALL ACCESSIBILITY - PRIVATE ATTRACTIONS**

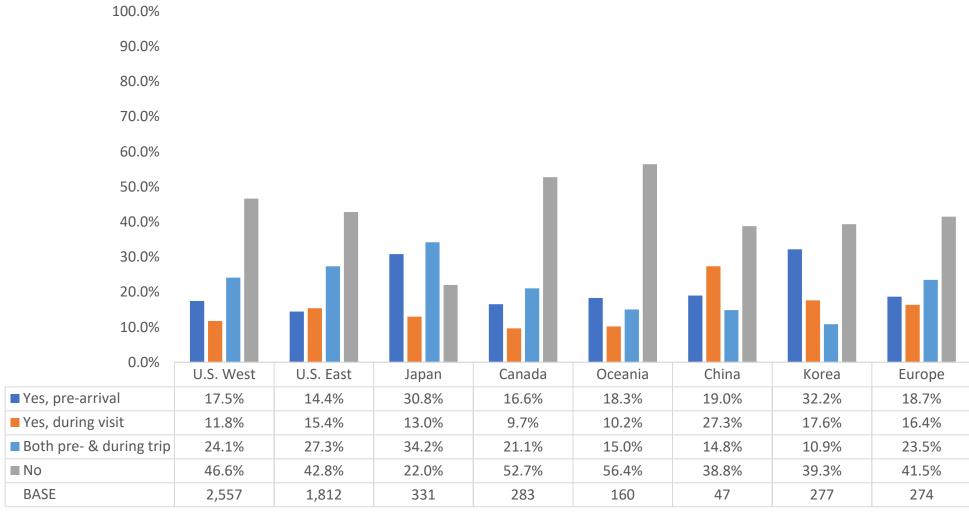




## Section 4 – Messaging

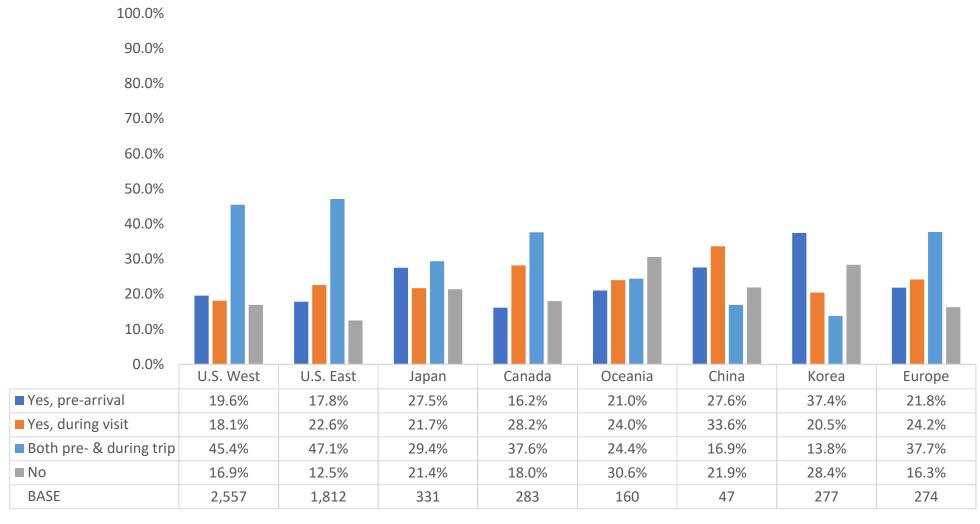


#### SAFE AND RESPONSIBLE TRAVEL



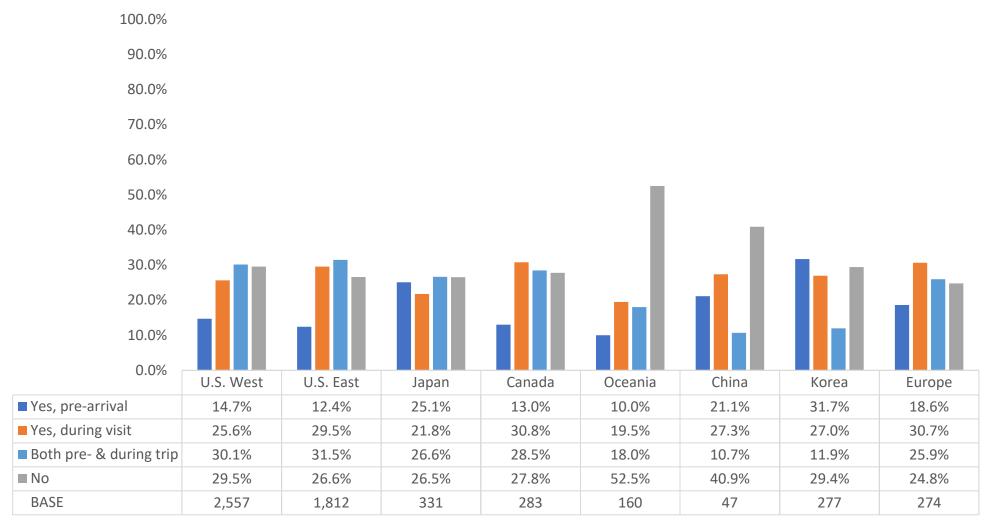


# CARING FOR AND RESPECTING HAWAI'I'S CULTURE, PEOPLE AND ENVIRONMENT



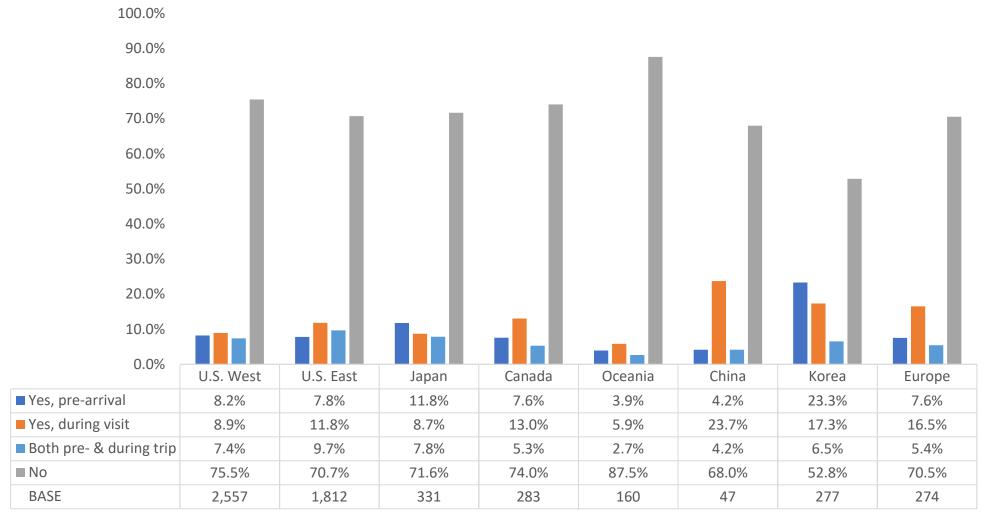


#### **OCEAN AND HIKING SAFETY**



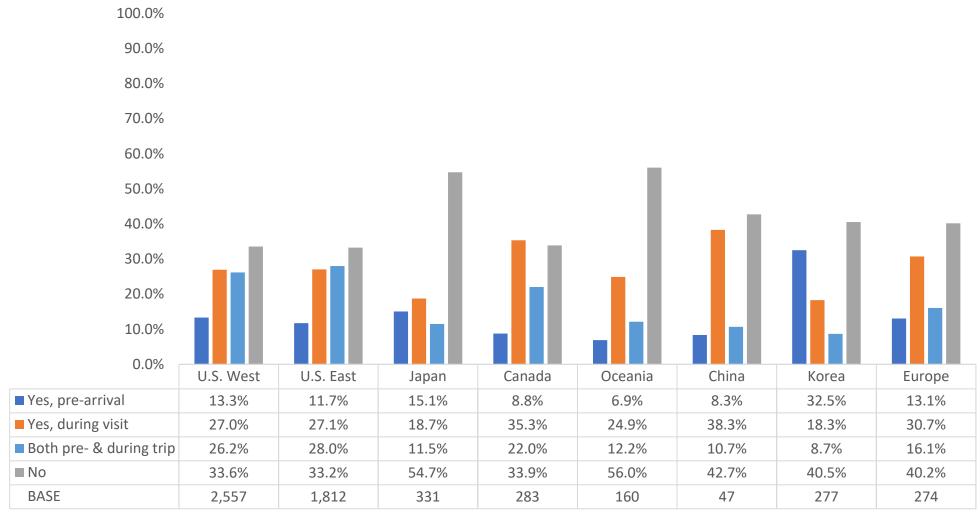


#### **VOLUNTEER / GIVE-BACK OPPORTUNITIES**



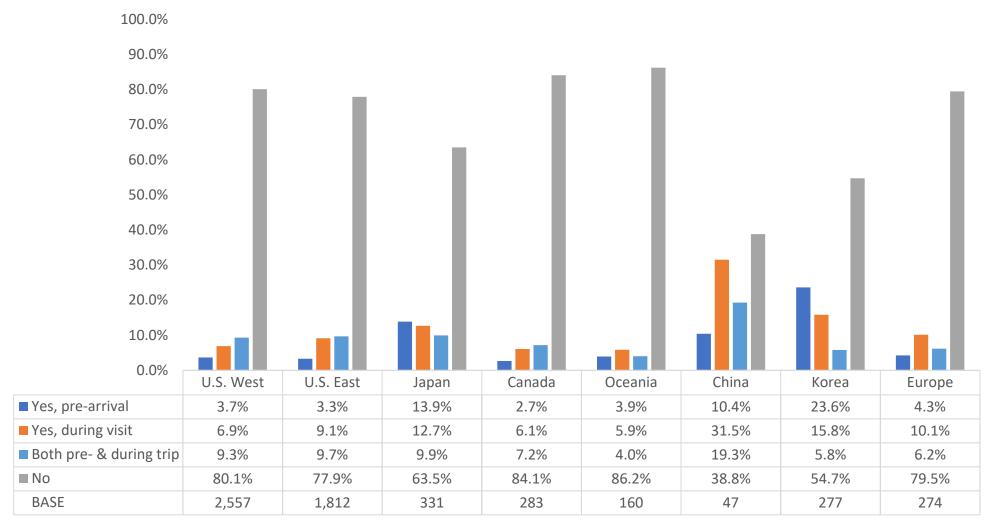


#### SUPPORT LOCAL / SHOP LOCAL





### MĀLAMA HAWAI'I

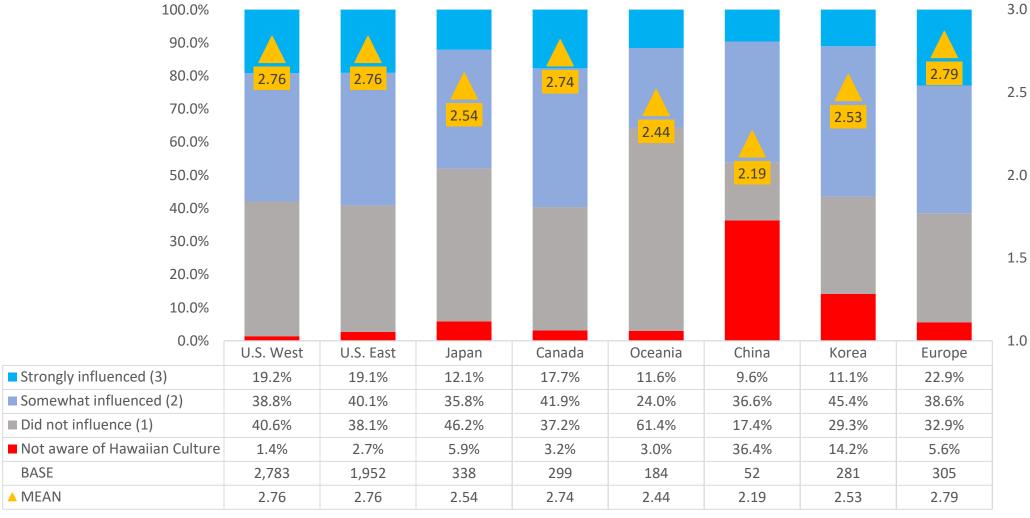




## Section 5 – Hawaiian Culture



#### HAWAIIAN CULTURE IMPACT ON TRIP PLANNING





### Section 6 – Destination Drivers



#### **DESTINATION DRIVERS**

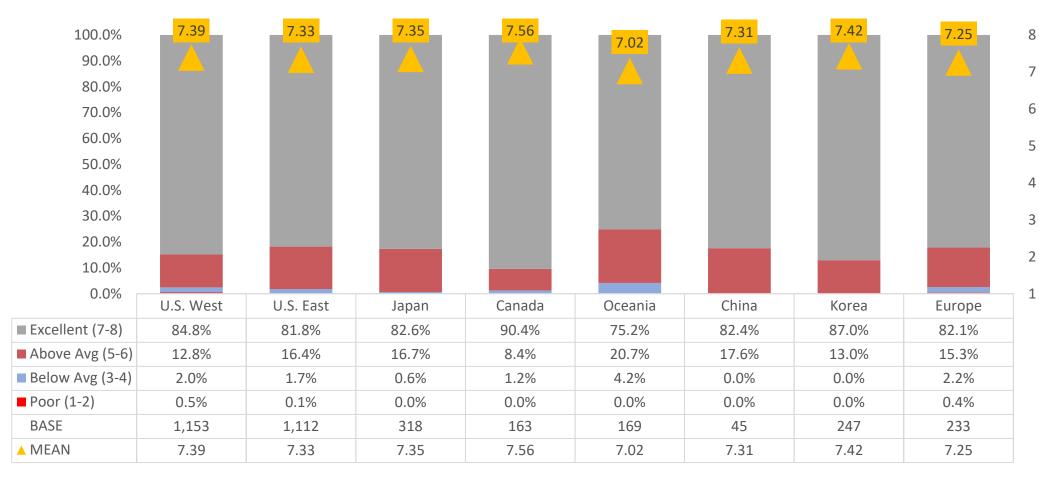
	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China	Europe
Personal connection, repeat visitor	16.9%	12.7%	9.8%	15.4%	7.5%	3.1%	2.1%	5.9%
Time with family and friends, influence of family/ friends	15.7%	16.4%	4.2%	10.1%	8.1%	0.7%	4.0%	9.9%
Personal preference, love Hawai'i	12.4%	8.2%	20.8%	13.4%	12.8%	3.6%	4.0%	10.6%
Natural beauty and scenery	10.5%	12.3%	4.7%	12.6%	4.2%	15.7%	15.7%	17.1%
Special event or occasion, incl honeymoon	9.3%	10.3%	8.9%	4.2%	3.7%	6.3%	4.0%	7.8%
First-time visitor, wanted to experience Hawai'i	7.9%	11.9%	8.2%	9.5%	9.7%	6.2%	15.0%	19.1%
Vacation, leisure	8.6%	5.9%	7.1%	5.5%	12.6%	13.7%	0.0%	5.8%
Beaches, ocean activities	9.8%	5.1%	2.7%	5.6%	6.3%	4.4%	5.9%	5.3%
Weather, climate	8.9%	3.9%	4.5%	11.4%	8.7%	9.9%	4.2%	3.9%
Convenience, proximity, location	9.3%	1.9%	3.3%	4.8%	40.0%	1.8%	5.9%	3.7%
Work, business trip	5.3%	11.6%	1.8%	9.1%	2.1%	8.6%	9.4%	11.1%
Located in the U.S.	4.4%	6.3%	1.8%	1.4%	1.6%	0.3%	0.0%	2.0%
Hawaiian culture, the aloha spirit	4.6%	4.8%	2.7%	6.1%	2.2%	0.7%	0.0%	4.8%



## Section 7 – O'ahu



#### SATISFACTION - O'AHU





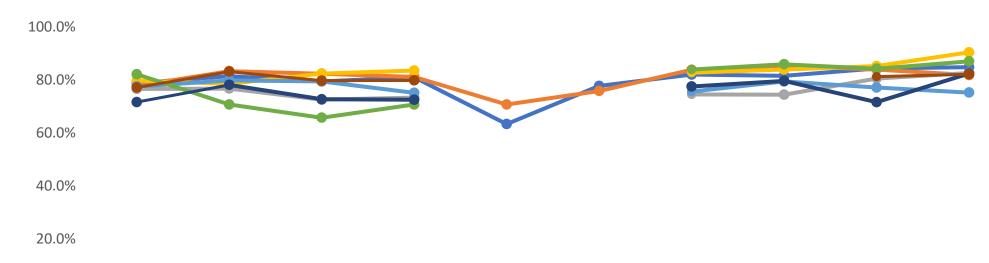
#### SATISFACTION - O'AHU

- Trips to Hawai'i: First-time visitors from Japan expressed higher levels of satisfaction than repeat visitors from this market.
- **Age:** Younger travelers under 35 from **Japan** gave higher satisfaction scores compared to older travelers from this visitor market.
- *Islands visited:* Visitors from **U.S. West**, **U.S. East** and **Canada** whose trip consisted of staying on just O'ahu gave higher mean satisfaction scores compared to those whose trip consisted of stops on multiple islands from these visitor markets.



#### SATISFACTION - O'AHU

Tracking Data – Rating of "Excellent" (7-8)



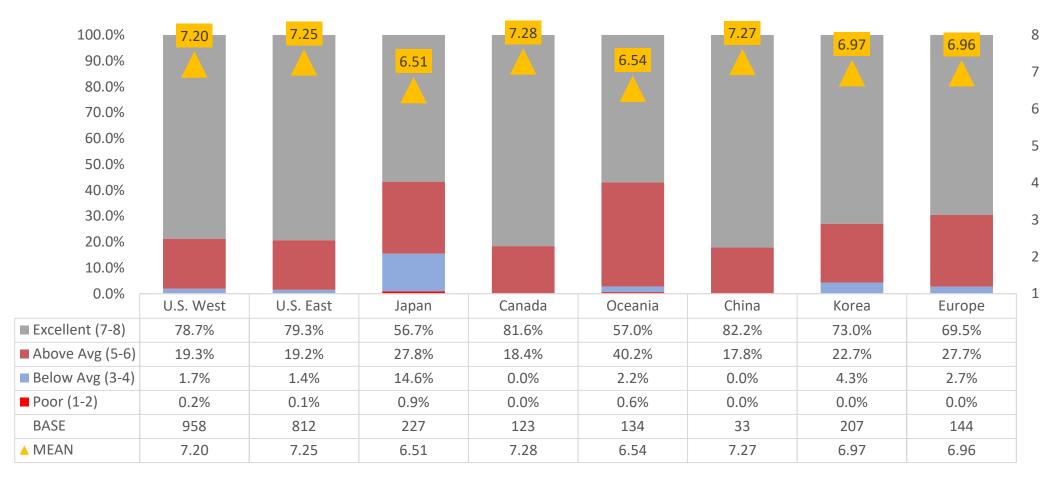
0.0%										
0.075	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023	Q2 2024	Q2 2025 P
U.S. West	78.8%	81.4%	79.4%	81.0%	63.3%	77.7%	82.0%	81.5%	84.3%	84.8%
U.S. East	77.7%	83.3%	82.3%	81.1%	70.7%	75.8%	83.8%	85.3%	83.9%	81.8%
<b>—</b> Japan	76.6%	76.7%	72.5%	73.3%			74.5%	74.4%	80.5%	82.6%
<b>——</b> Canada	79.7%	78.5%	82.4%	83.5%			82.7%	83.9%	85.2%	90.4%
<b>O</b> ceania	77.5%	79.8%	79.4%	75.1%			75.6%	79.4%	77.1%	75.2%
Korea	82.1%	70.7%	65.7%	70.7%			83.9%	85.9%	84.2%	87.0%
China	71.6%	78.1%	72.7%	72.5%			77.5%	79.6%	71.6%	82.4%
<b>—</b> Europe	77.1%	83.1%	79.7%	79.8%					81.2%	82.1%

P= Preliminary Data

Q. How would you rate your most recent trip to the state of Hawai'i? How would you rate your experience on\_\_\_?

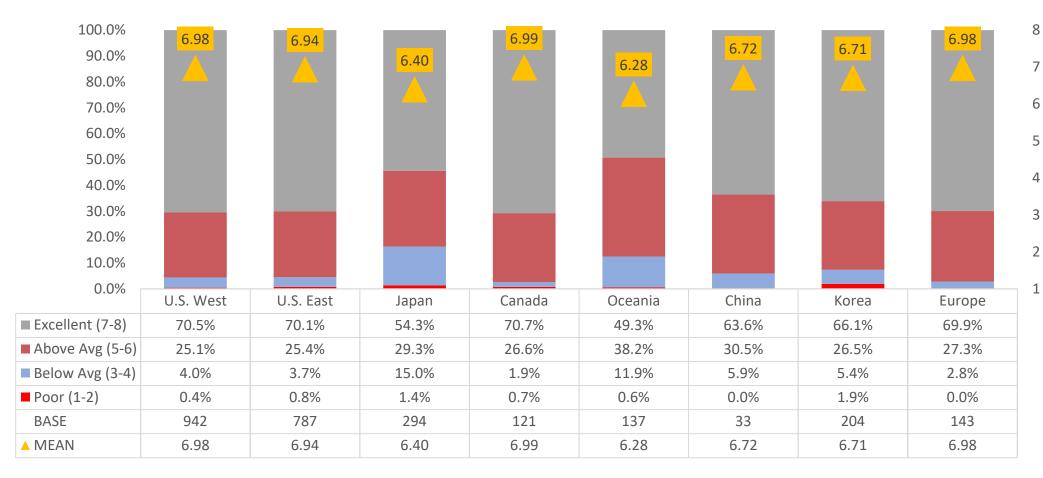


#### **ENTERTAINMENT/ATTRACTIONS - O'AHU**



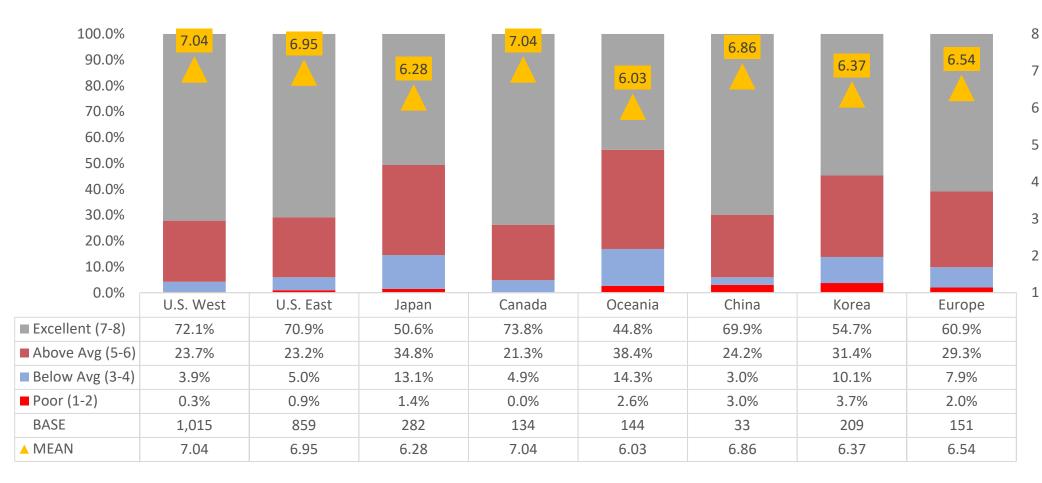


#### **SHOPPING - O'AHU**



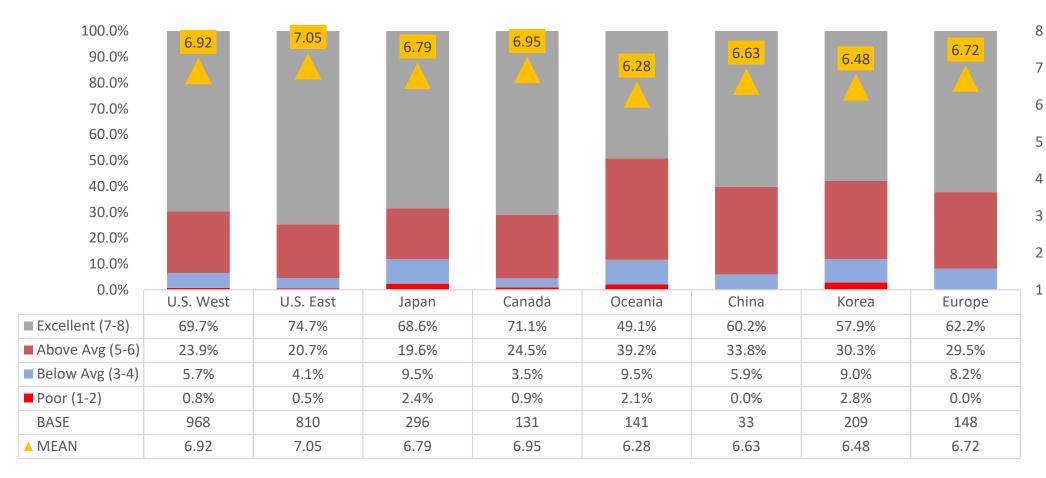


#### **DINING/ FOOD & BEVERAGES - O'AHU**



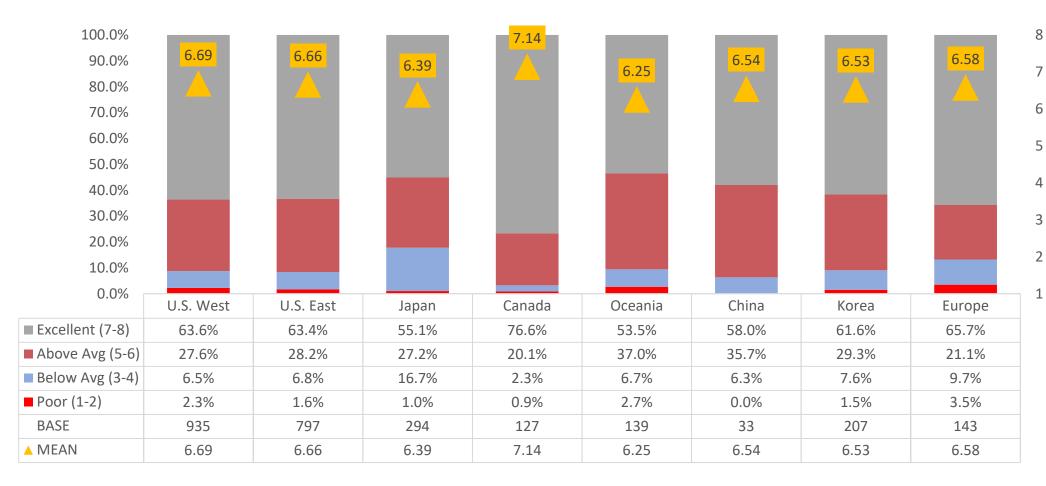


#### LODGING/ ACOMMODATIONS - O'AHU



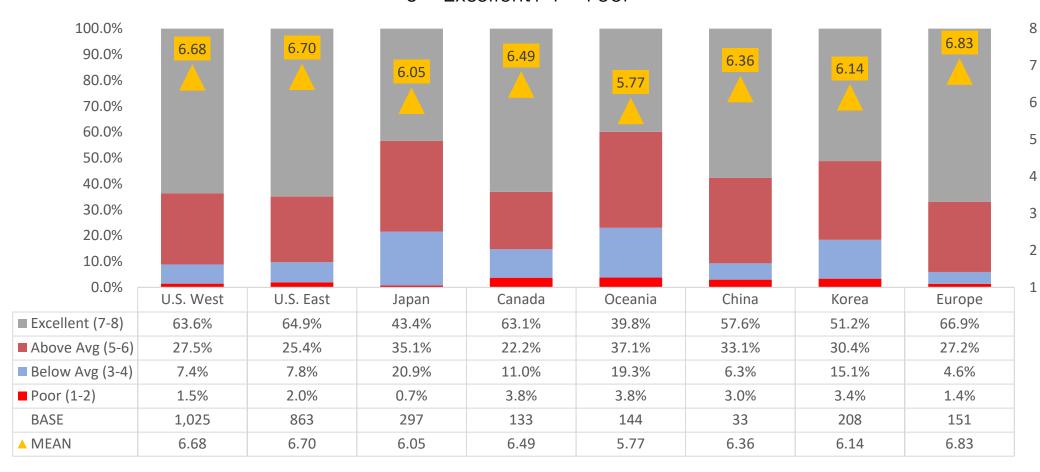


#### TRANSPORTATION ON ISLAND - O'AHU



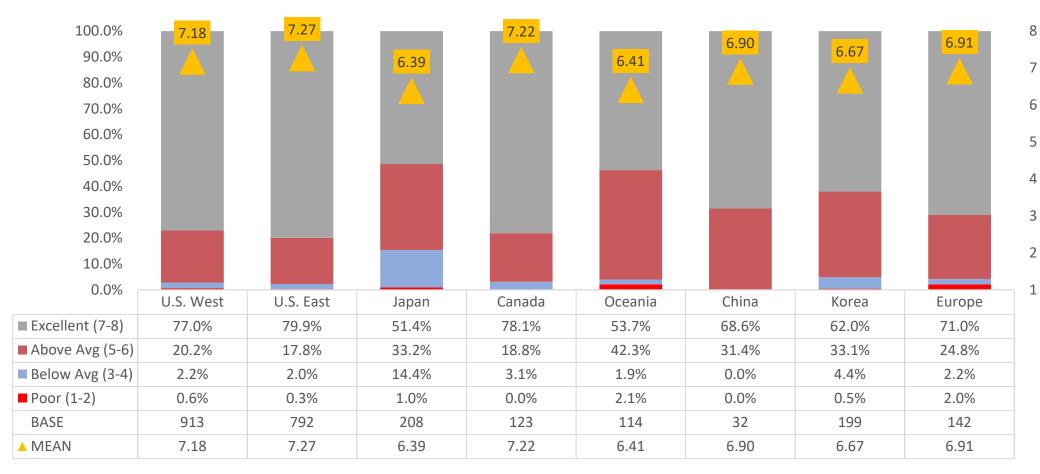


#### **AIRPORT - O'AHU**



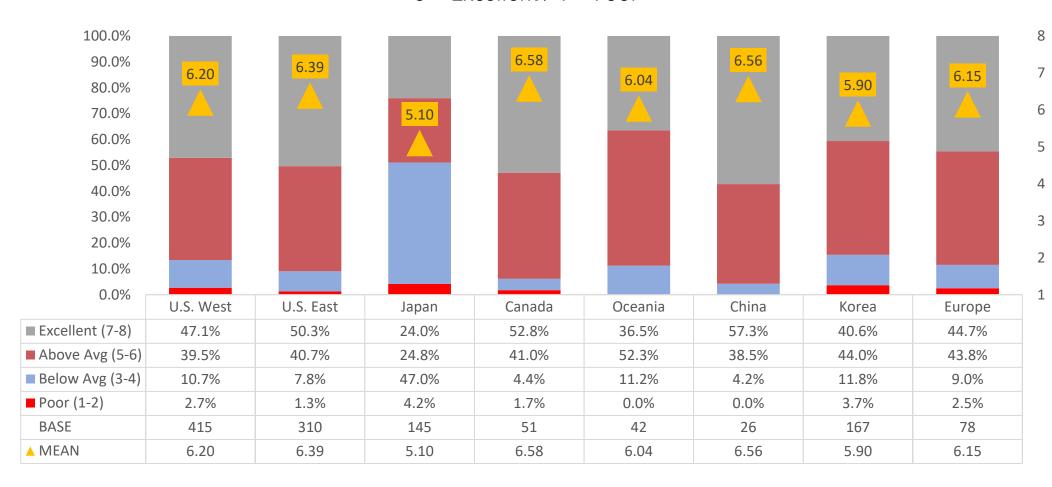


## **CULTURAL EXPERIENCES - O'AHU**



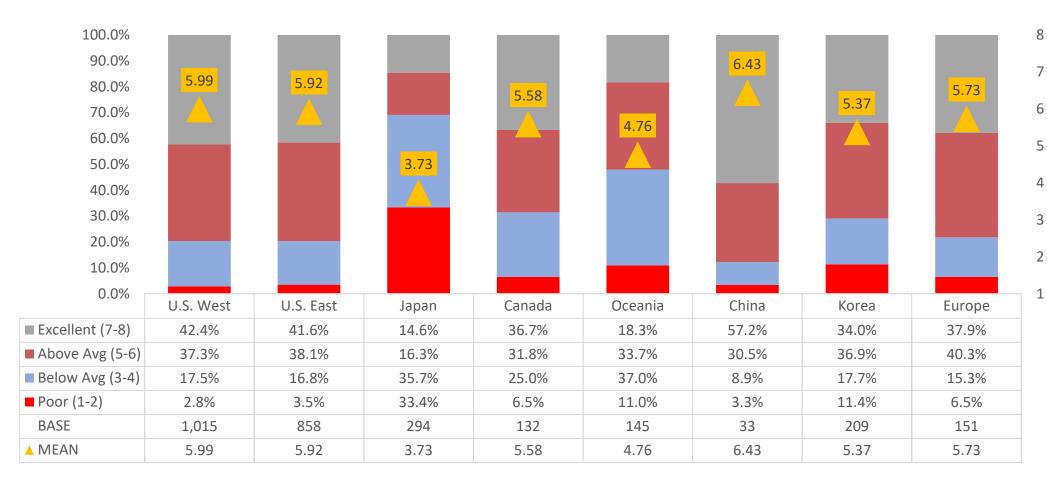


## **VOLUNTEER EXPERIENCES - O'AHU**



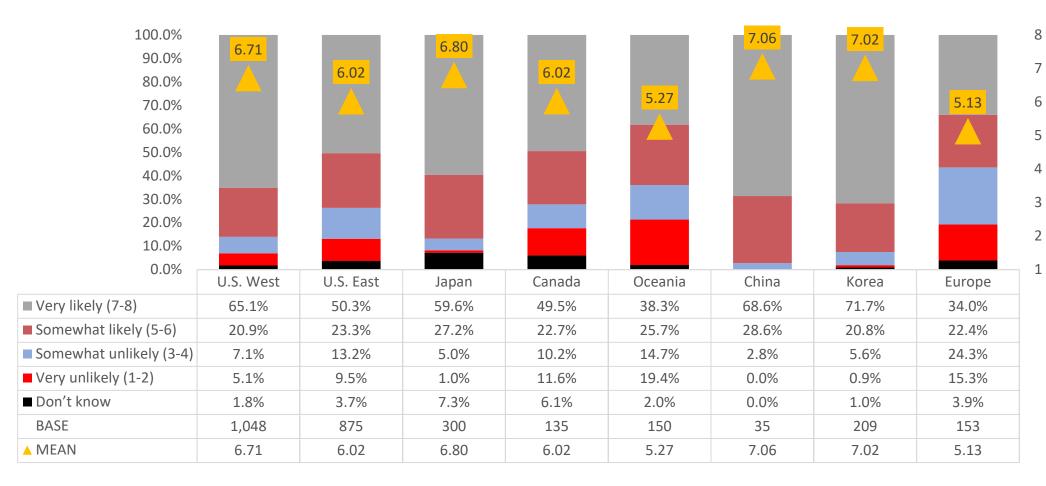


# **OVERALL VALUE FOR THE MONEY - O'AHU**





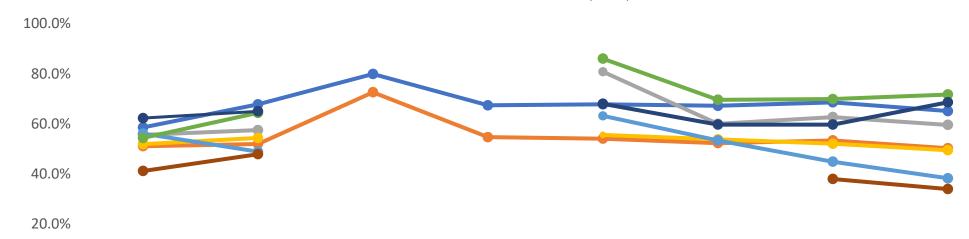
## LIKELIHOOD OF RETURN VISIT - O'AHU





# LIKELIHOOD OF RETURN VISIT - O'AHU

TOP BOX - VERY LIKELY (7-8)

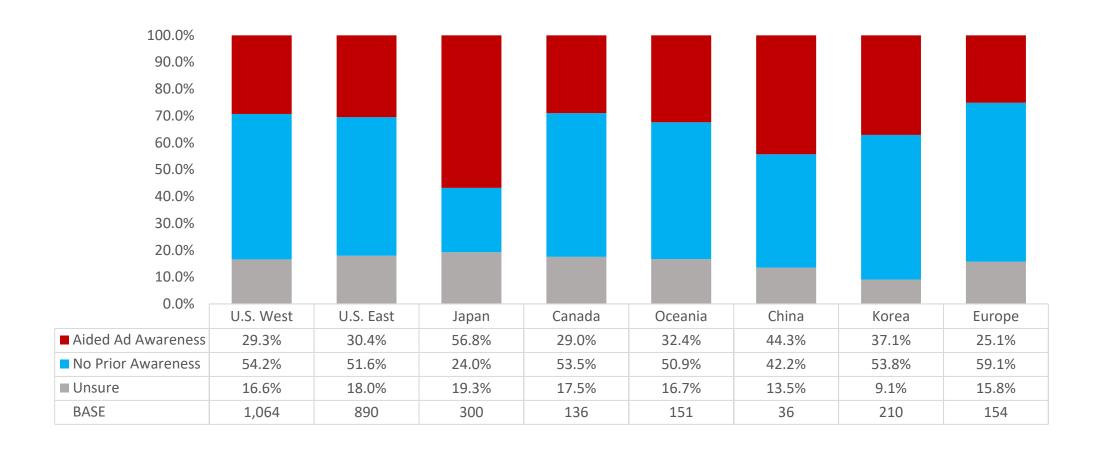


0.0%								
0.0,0	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023	Q2 2024	Q2 2025 P
U.S. West	58.6%	67.8%	79.9%	67.4%	67.8%	67.2%	68.6%	65.1%
U.S. East	51.1%	52.0%	72.6%	54.7%	54.1%	52.3%	53.4%	50.3%
<b>—</b> Japan	55.6%	57.5%	50.0%		80.8%	60.0%	62.7%	59.6%
<b>——</b> Canada	51.9%	54.4%	40.0%		55.6%	53.8%	52.1%	49.5%
<b>O</b> ceania	56.1%	48.9%	30.0%		63.2%	53.4%	44.9%	38.3%
Korea	54.4%	64.4%	20.0%		86.0%	69.6%	69.9%	71.7%
<b>—</b> China	62.3%	65.0%	15.0%		68.0%	59.7%	59.7%	68.6%
<b>—</b> Europe	41.2%	47.9%	10.0%				38.0%	34.0%

P= Preliminary Data



#### **AIDED ADVERTISING AWARENESS - O'AHU**



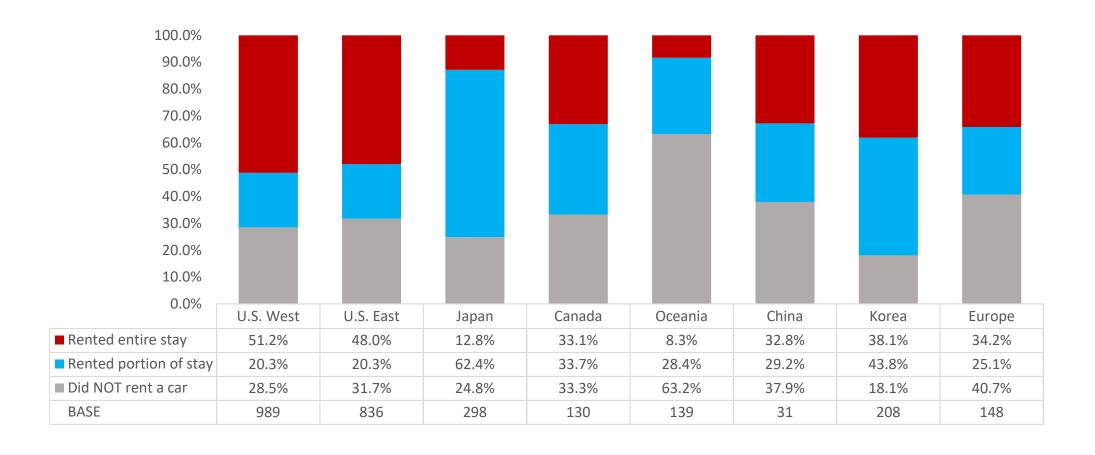


# **MOTIVATING FACTORS - O'AHU**

	U.S. West	U.S. East	Japan	Canada	Oceania	China	Korea	Europe
Television programs or movies filmed in Hawai'i	11.5%	14.3%	50.7%	22.0%	22.9%	16.6%	16.2%	32.3%
Hawaiian music	13.0%	10.3%	20.4%	11.3%	6.9%	14.2%	3.8%	15.6%
Social media posts and videos	17.3%	19.6%	42.6%	25.8%	17.1%	10.8%	28.8%	22.5%
Outdoor or sporting activities and events	12.4%	9.8%	7.7%	14.2%	7.9%	16.9%	20.1%	9.3%
Hawaiian cultural experience and Hawaiian cultural events	25.7%	26.3%	14.4%	24.4%	12.9%	22.0%	11.8%	23.3%
Famous landmarks or imagery/ natural beauty (beaches, mountains, etc.)	42.7%	48.6%	40.7%	44.6%	46.4%	50.0%	55.5%	56.9%
Attend a festival or other event	8.3%	9.0%	10.0%	5.2%	1.1%	2.7%	2.0%	9.0%
BASE	1,062	889	300	136	151	36	210	153



# **CAR RENTAL - O'AHU**



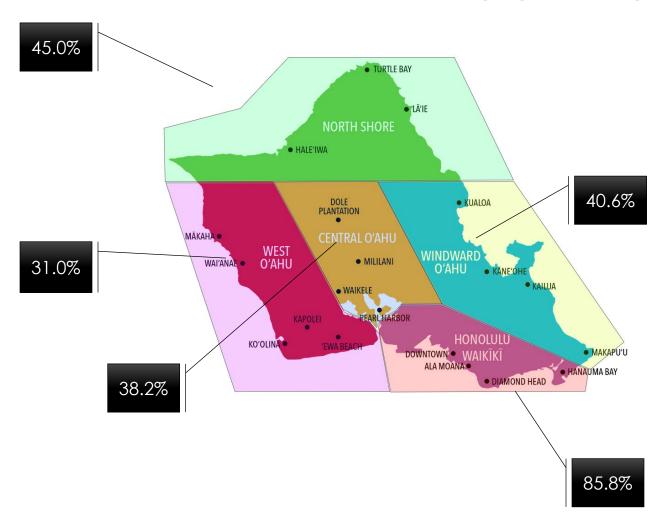


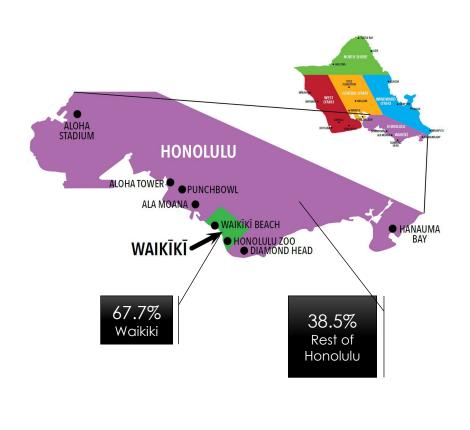
#### **REASONS FOR PARTIAL RENTAL CAR - O'AHU**

	U.S. West	U.S. East	Japan	Canada	Oceania	China	Korea	Europe
I only needed a vehicle on certain dates	77.7%	74.6%	84.9%	76.1%	79.5%	54.0%	61.5%	70.6%
Parking was too expensive at my hotel/lodging	42.9%	39.1%	5.9%	28.1%	27.4%	33.8%	44.8%	21.4%
Car rental rates were too expensive	21.7%	21.9%	15.6%	26.0%	16.7%	10.8%	34.5%	19.3%
Wanted to reduce my carbon footprint	15.5%	10.0%	3.8%	8.4%	2.1%	23.0%	11.1%	13.3%
BASE	196	169	185	43	39	9	91	37



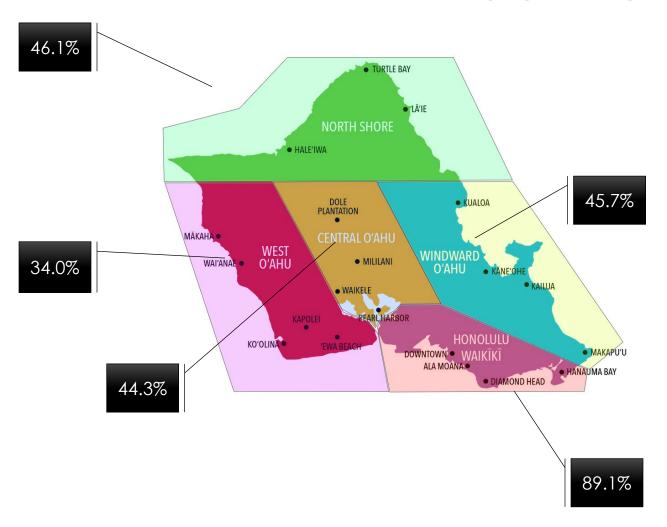
# AREAS VISITED - O'AHU U.S. WEST

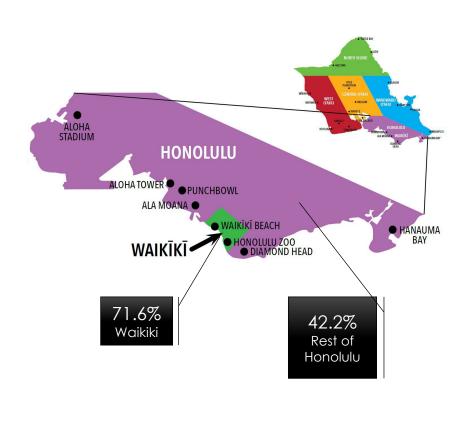






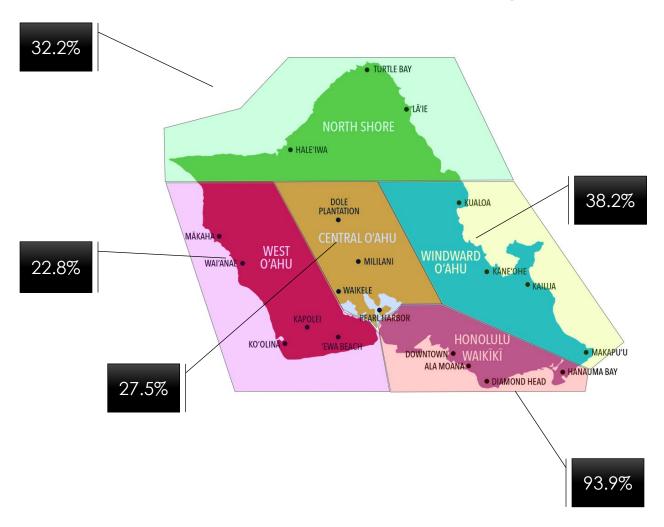
# AREAS VISITED - O'AHU U.S. EAST

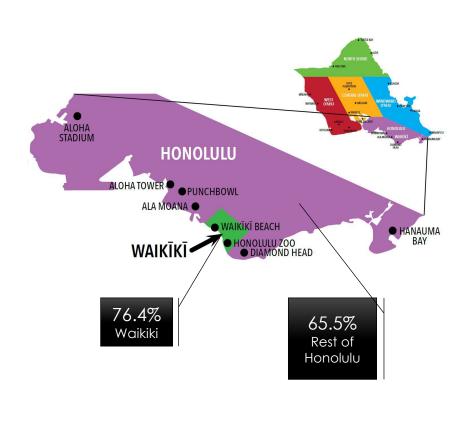






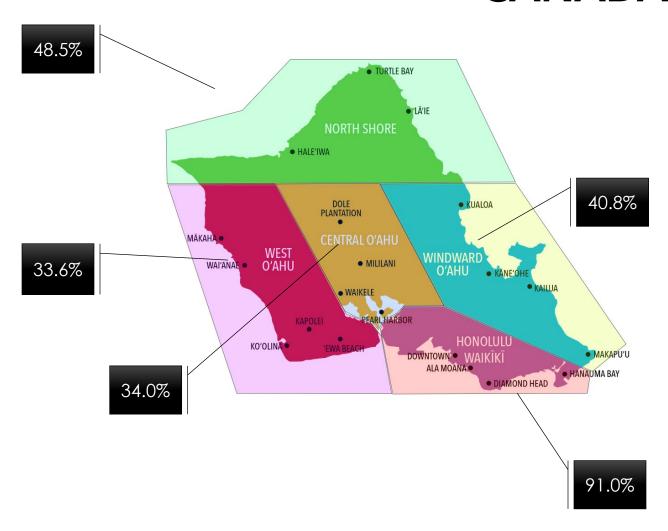
# AREAS VISITED - O'AHU JAPAN

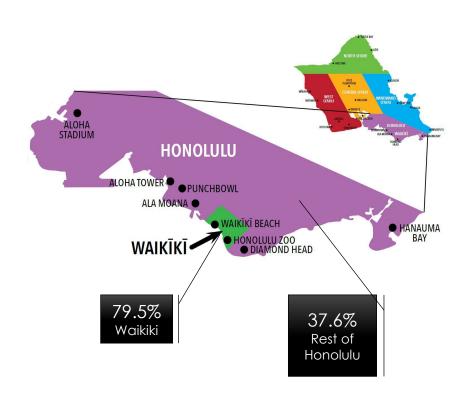






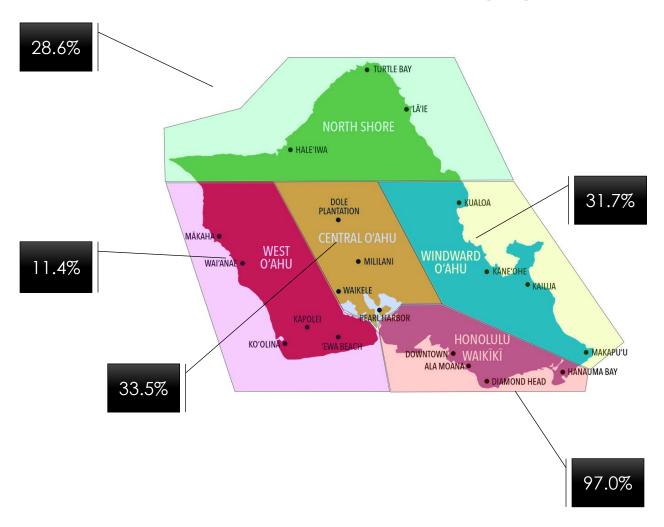
# AREAS VISITED - O'AHU CANADA

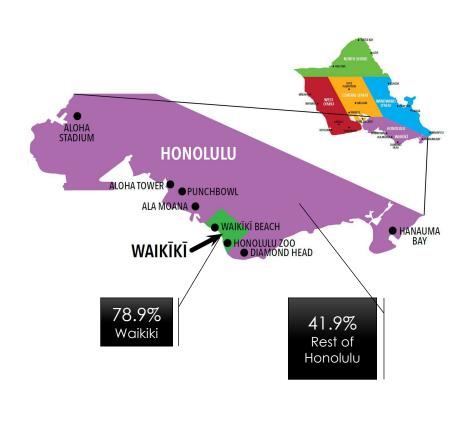






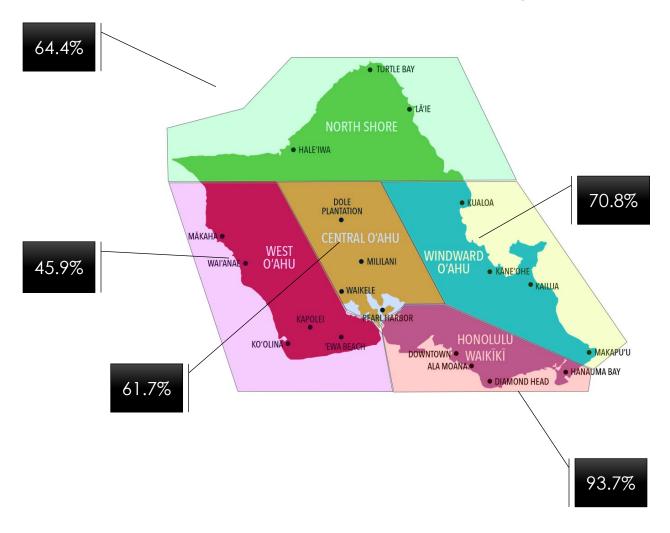
# AREAS VISITED - O'AHU OCEANIA

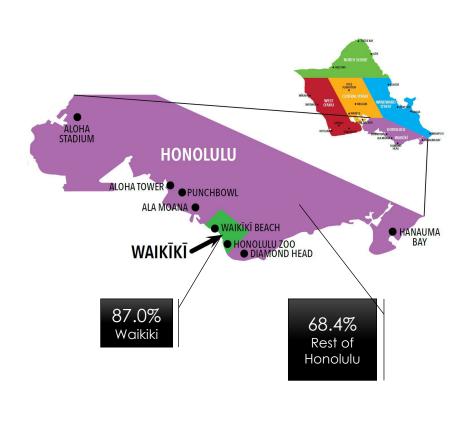






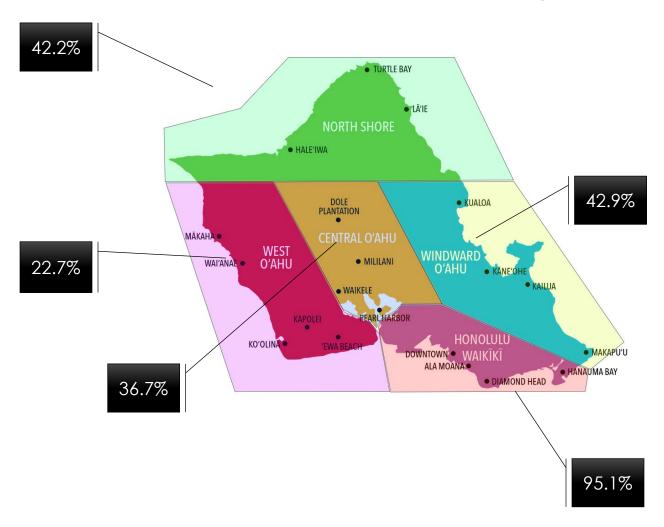
# AREAS VISITED - O'AHU CHINA

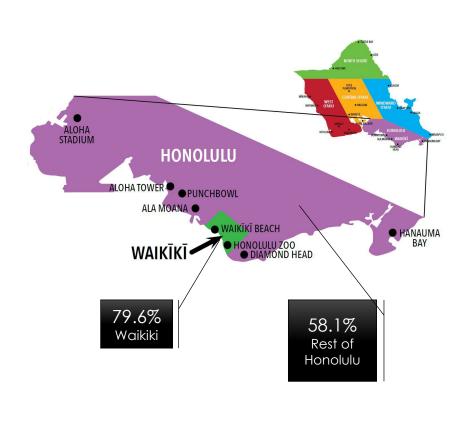






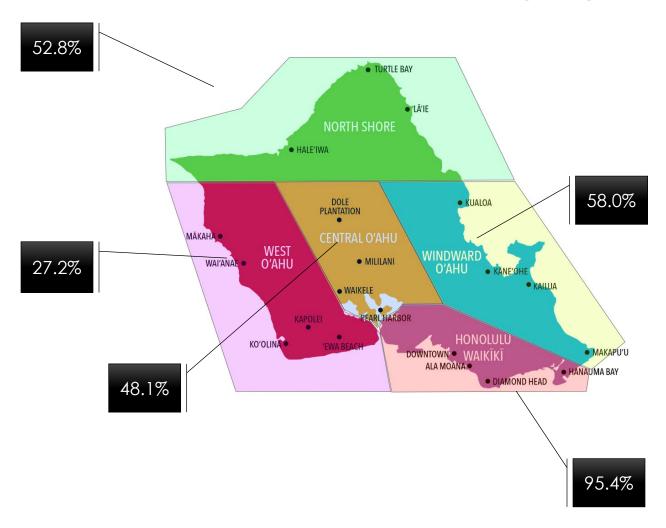
# AREAS VISITED - O'AHU KOREA

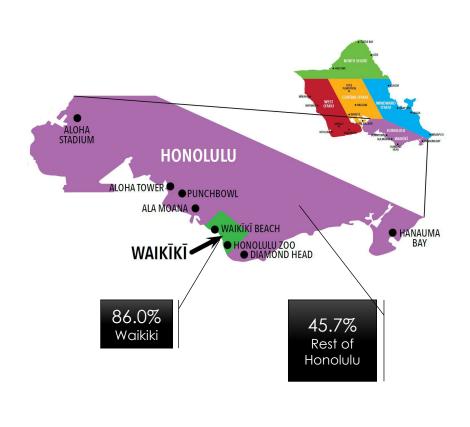






# AREAS VISITED - O'AHU EUROPE



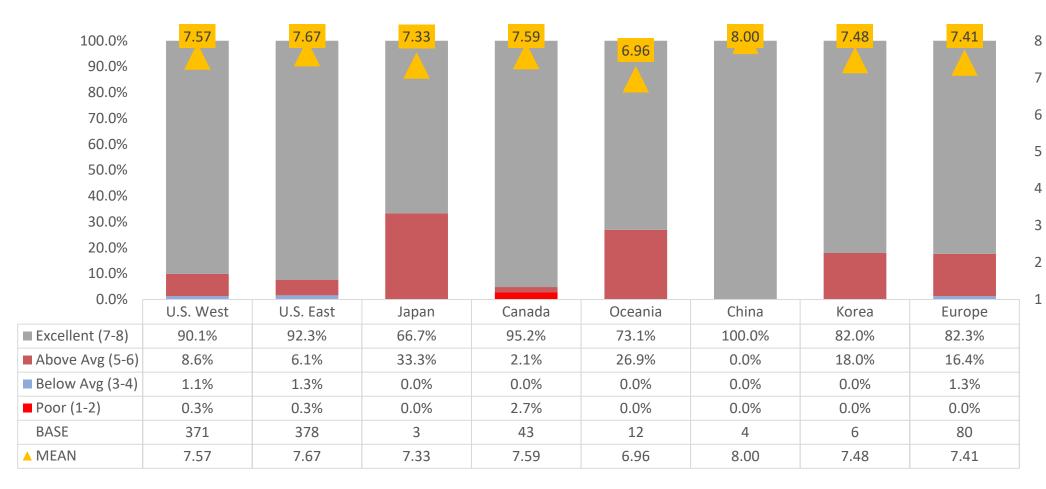




# Section 8 – Kaua'i



#### SATISFACTION - KAUA'I





# SATISFACTION - KAUA'I

Tracking Data – Rating of "Excellent" (7-8)



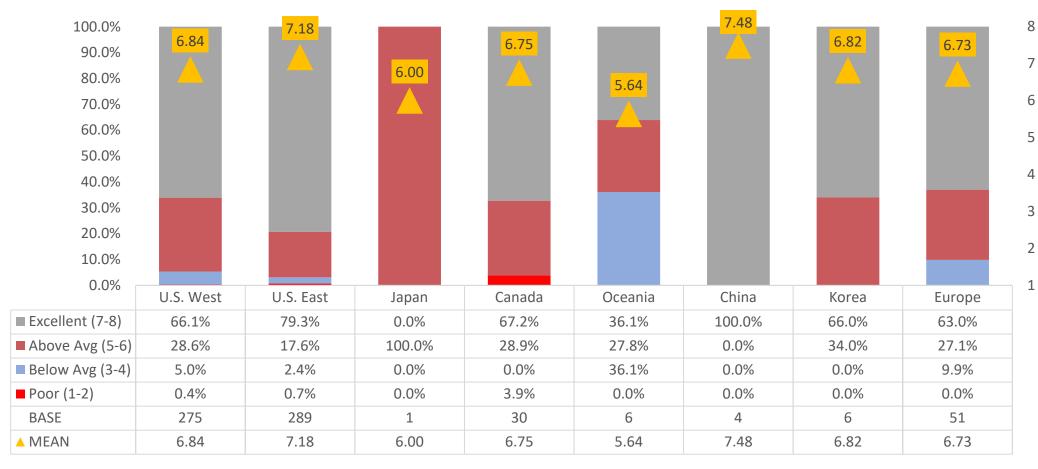
0.0%										
0.070	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023	Q2 2024	Q2 2025 P
U.S. West	93.6%	92.8%	86.5%	90.2%	75.7%	74.9%	89.0%	88.4%	91.6%	90.1%
U.S. East	93.5%	96.1%	88.3%	93.2%	55.0%	84.8%	91.6%	91.5%	90.0%	92.3%
<b>—</b> Japan	83.4%	91.5%	77.2%	77.8%	40.0%				100.0%	66.7%
<b>——</b> Canada	88.3%	89.4%	81.3%	89.2%	35.0%		91.2%	90.6%	90.6%	95.2%
<b>O</b> ceania	91.7%	97.7%	84.4%	83.3%	30.0%			79.6%	71.9%	73.1%
Korea	92.9%	91.2%	78.0%	75.6%	25.0%			93.4%	100.0%	82.0%
China	73.4%	86.7%	65.7%	100.0%	20.0%			100.0%	81.7%	100.0%
<b>—</b> Europe	95.0%	93.6%	85.5%	86.7%	15.0%				92.1%	82.3%

P= Preliminary Data

Q. How would you rate your most recent trip to the state of Hawai'i? How would you rate your experience on\_\_\_?



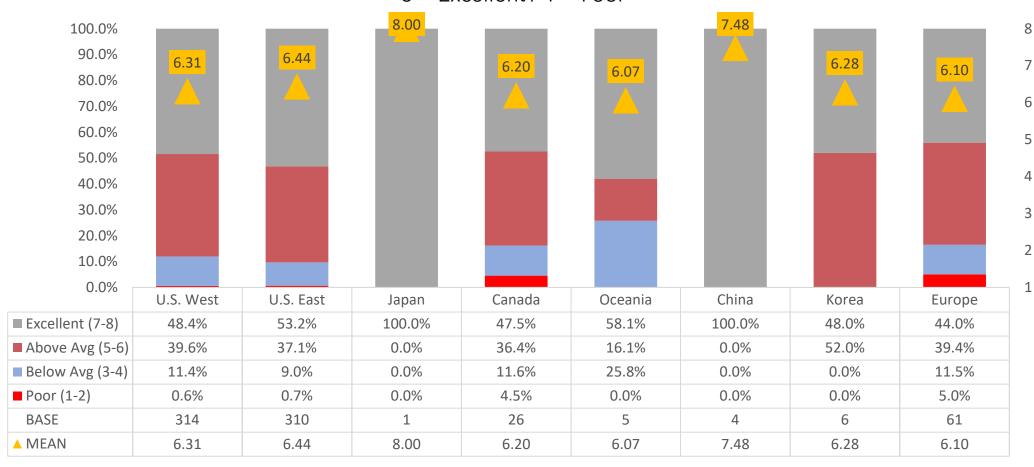
# **ENTERTAINMENT/ATTRACTIONS - KAUA'I**





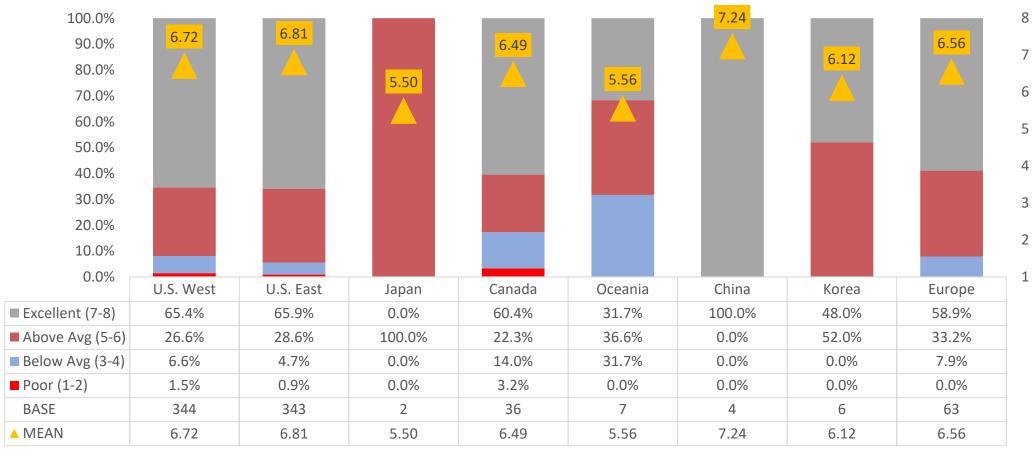
#### **SHOPPING - KAUA'I**

8-pt Rating Scale 8 = Excellent / 1 = Poor



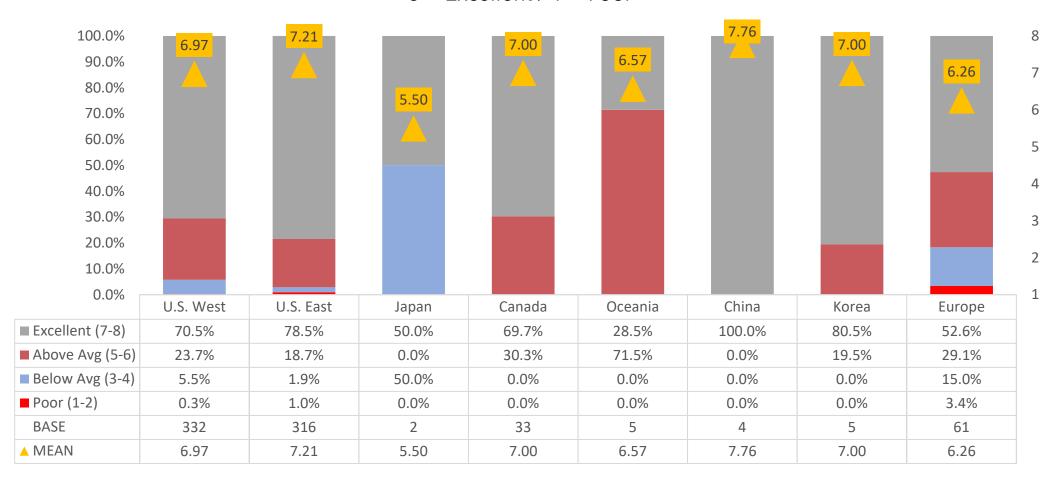


# DINING/ FOOD & BEVERAGE - KAUA'I



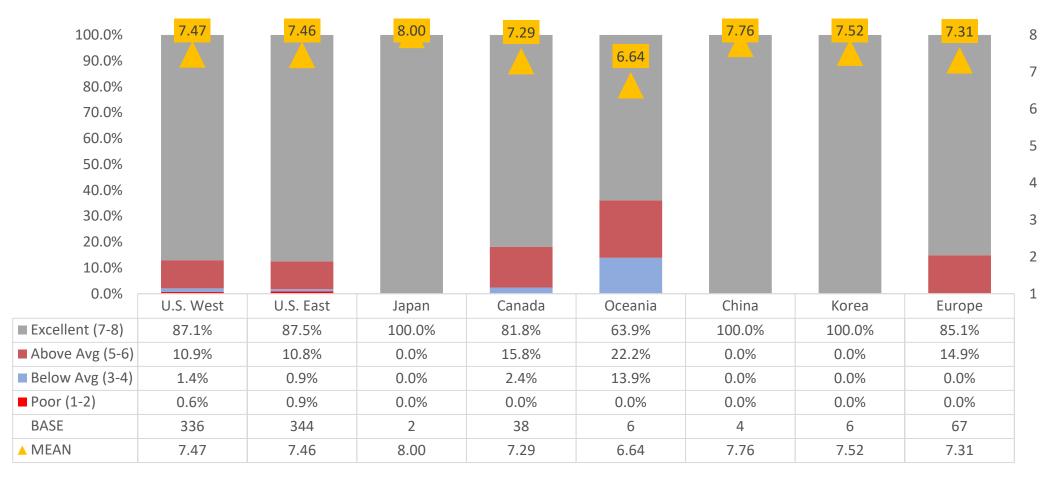


# LODGING/ ACCOMMODATIONS - KAUA'I



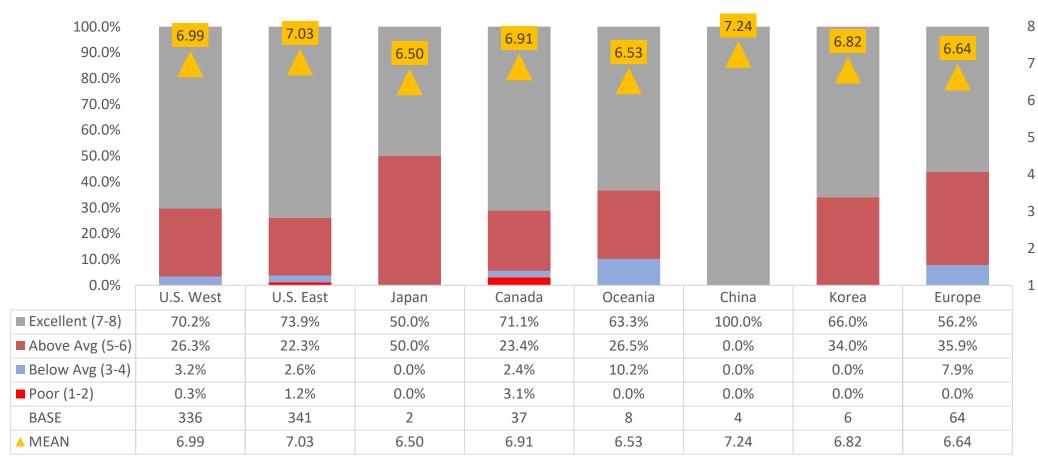


#### **BEACHES - KAUA'I**



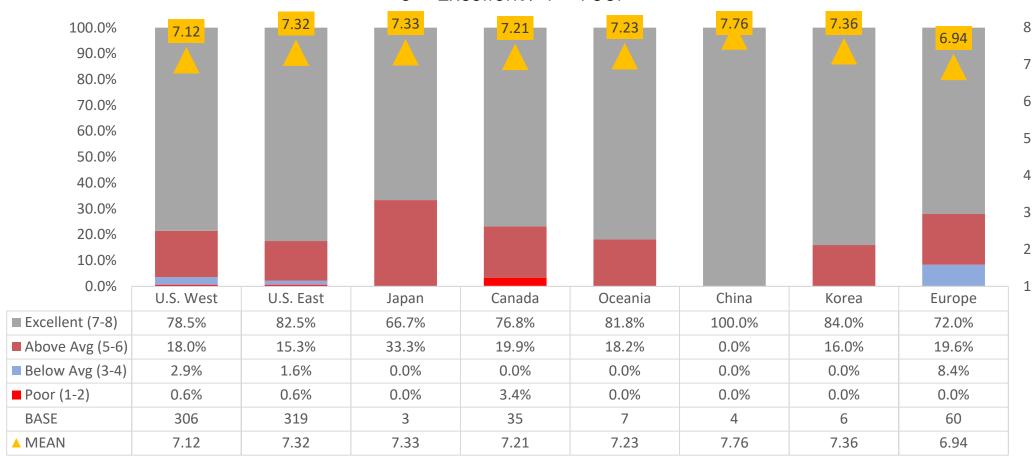


#### **PUBLIC AREAS - KAUA'I**



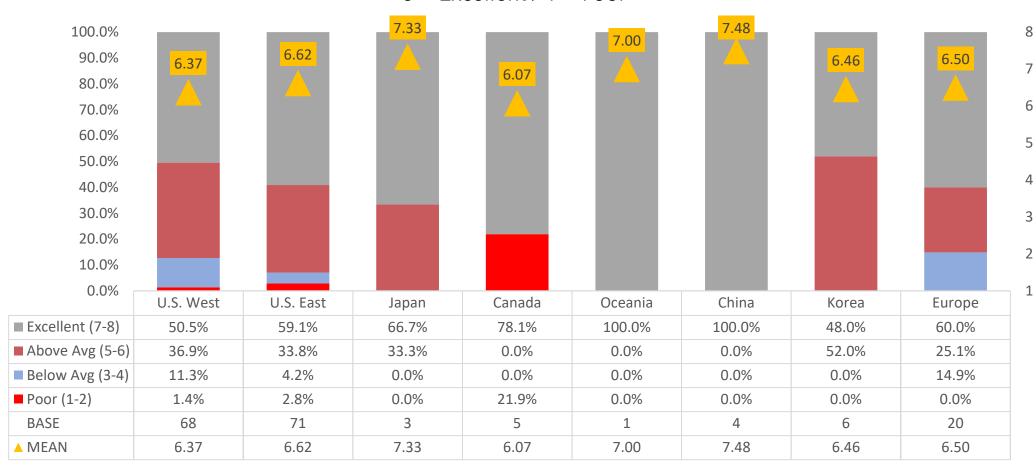


#### PARKS - KAUA'I



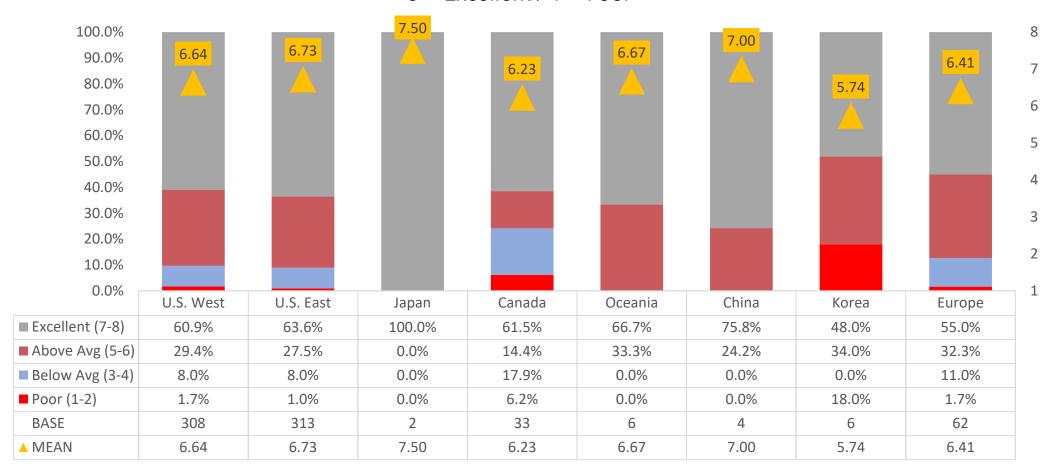


#### **ROADS - KAUA'I**



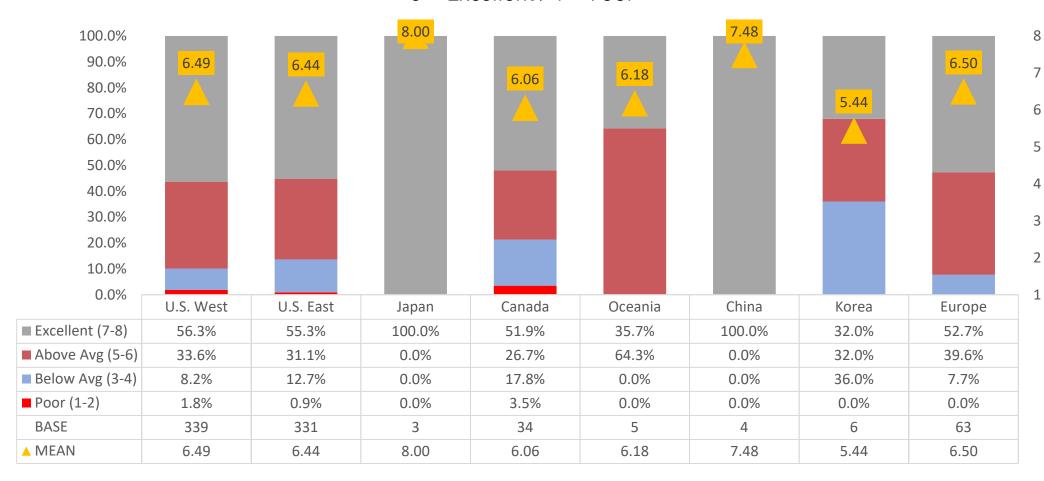


# TRANSPORTATION ON ISLAND - KAUA'I



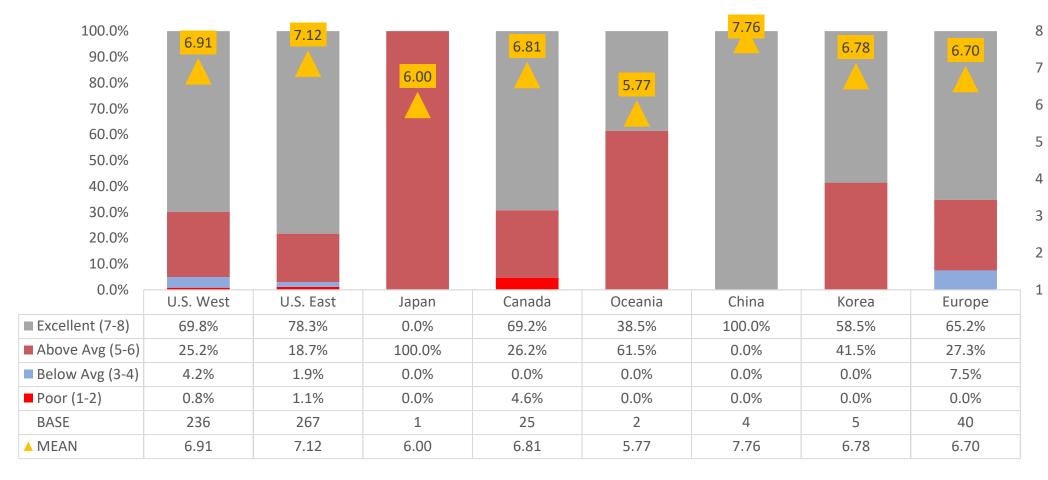


#### **AIRPORT-KAUA'I**



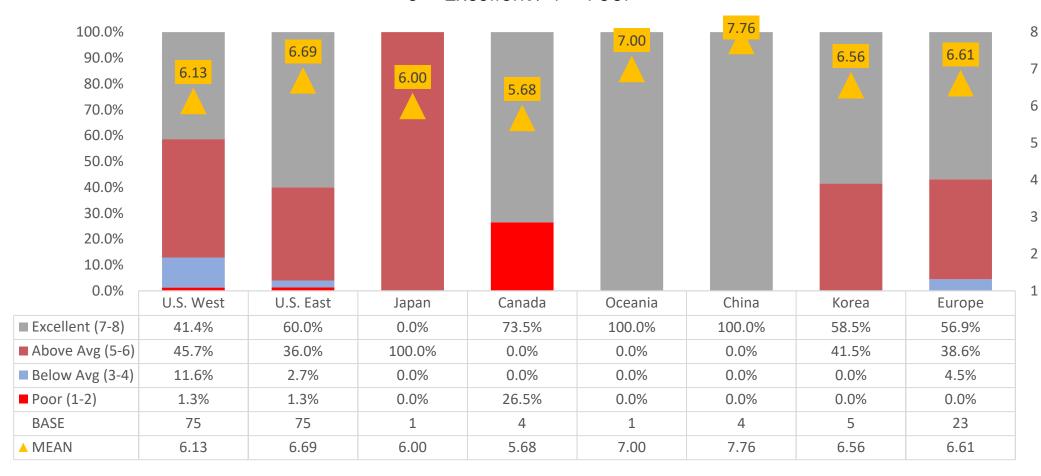


#### **CULTURAL ACTIVITIES - KAUA'I**



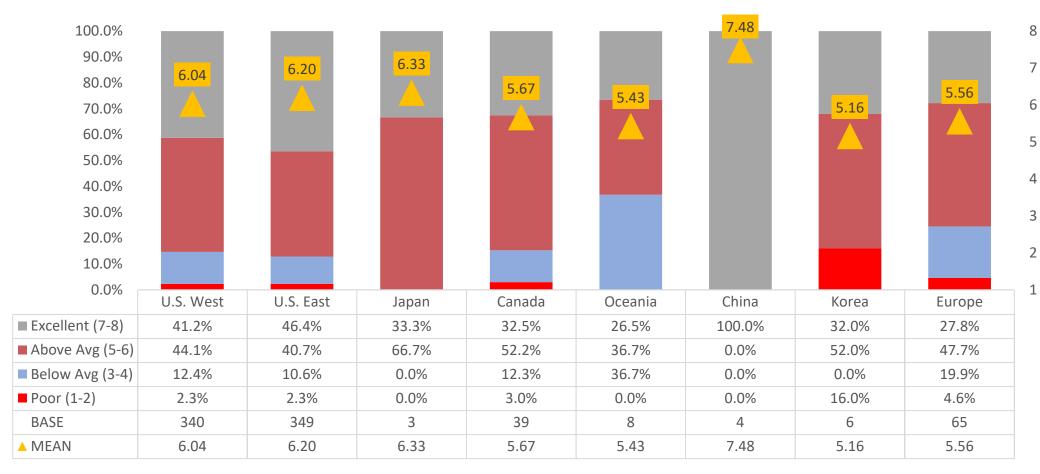


# **VOLUNTEER ACTIVITIES - KAUA'I**





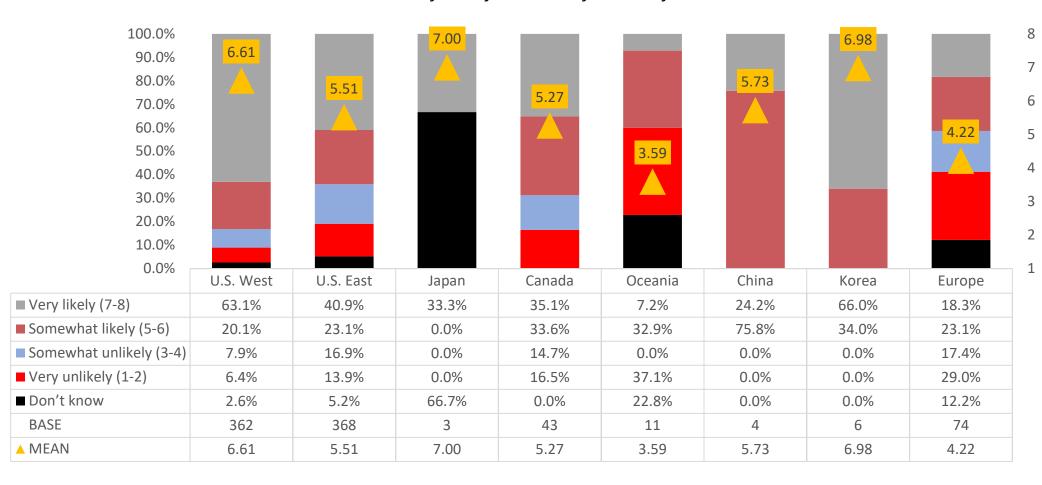
### VALUE FOR THE MONEY - KAUA'I





## LIKELIHOOD OF RETURN VISIT - KAUA'I

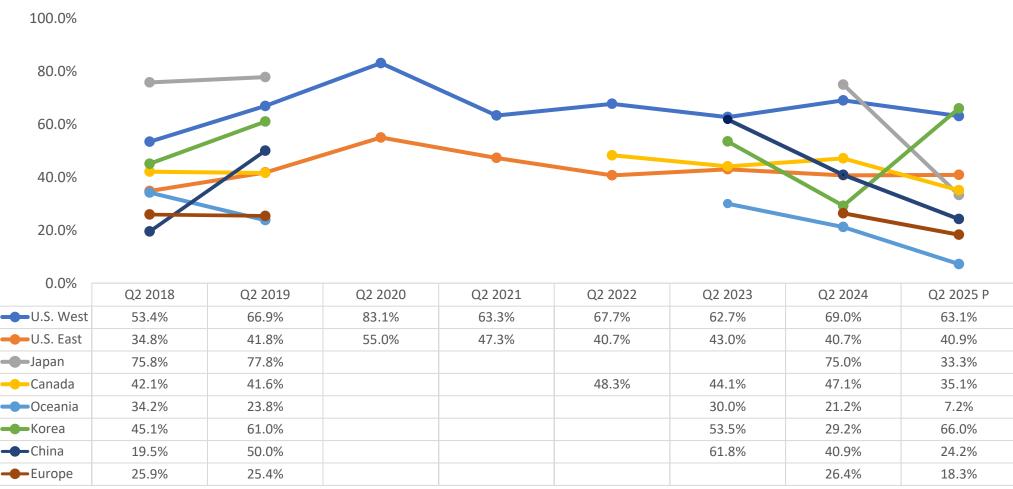
8-pt Rating Scale 8 = Very likely / 1 = Very unlikely





# LIKELIHOOD OF RETURN VISIT - KAUA'I

TOP BOX - VERY LIKELY (7-8)

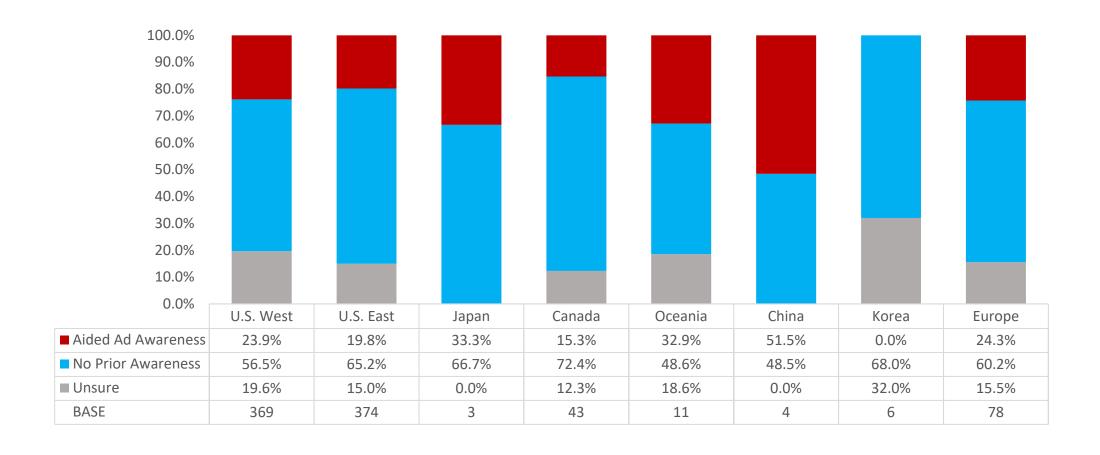


P= Preliminary Data

Q. How likely are you to visit Kaua'i again in the next five years?



#### AIDED ADVERTISING AWARENESS - KAUA'I



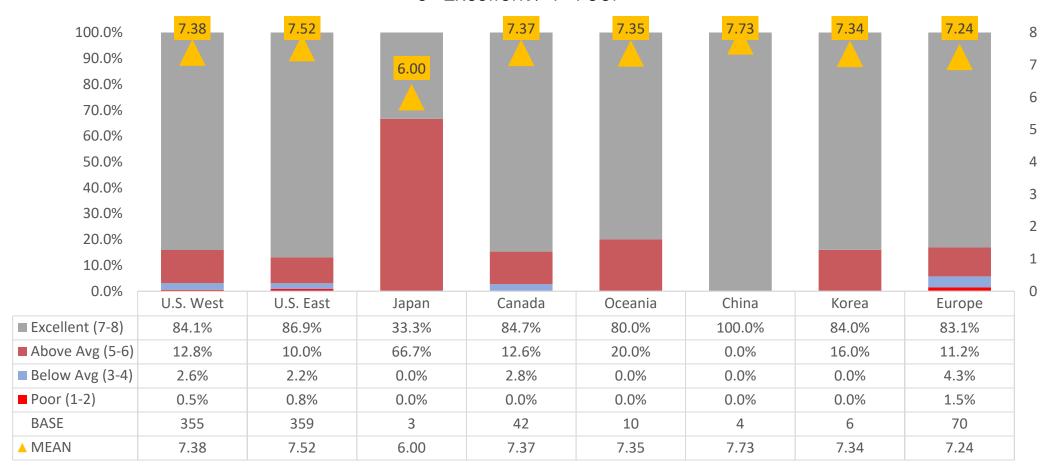


#### **MOTIVATING FACTORS - KAUA'I**

	U.S. West	U.S. East	Japan	Canada	Oceania	China	Korea	Europe
Television programs or movies filmed in Hawai'i	7.9%	9.9%	0.0%	4.2%	7.2%	24.2%	0.0%	19.4%
Hawaiian music	9.4%	7.5%	0.0%	4.2%	0.0%	0.0%	0.0%	1.3%
Social media posts and videos	12.6%	17.4%	66.7%	17.1%	7.2%	0.0%	0.0%	21.0%
Outdoor or sporting activities and events	15.9%	15.0%	0.0%	4.8%	0.0%	0.0%	0.0%	18.2%
Hawaiian cultural experiences and Hawaiian cultural events	19.3%	17.9%	0.0%	11.7%	11.4%	24.2%	0.0%	9.1%
Famous landmarks or imagery/ natural beauty (beaches, mountains, etc.)	51.3%	56.9%	66.7%	48.4%	28.6%	51.5%	68.0%	63.6%
Attend a festival or other event	1.0%	1.9%	0.0%	2.7%	7.2%	0.0%	0.0%	0.0%
BASE	369	374	3	43	11	4	6	77



#### FRIENDLINESS OF KAUA'I RESIDENTS



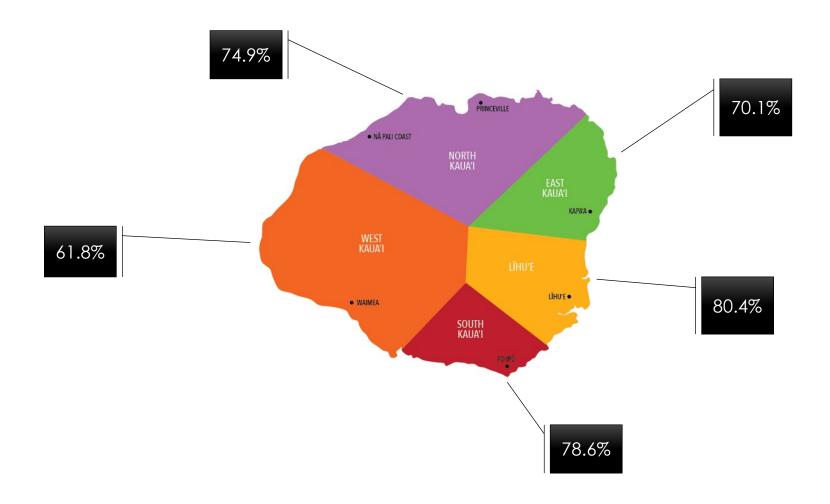


#### **TOP TRIP INFLUENCERS - KAUA'I**

	U.S. West	U.S. East	Japan	Canada	Oceania	China	Korea	Europe
Been here before	41.7%	26.6%	33.3%	24.8%	10.2%	0.0%	0.0%	13.7%
Friend recommendation	32.6%	35.0%	0.0%	23.2%	26.5%	51.5%	16.0%	23.7%
Cruise line stop/ part of tour	2.1%	7.1%	0.0%	19.1%	53.0%	0.0%	0.0%	5.9%
Article/ blog	2.4%	4.8%	66.7%	10.7%	0.0%	0.0%	0.0%	22.5%
Social media post	2.5%	4.5%	0.0%	7.2%	0.0%	48.5%	0.0%	7.4%
Attending conference/ event	2.3%	3.9%	0.0%	0.0%	0.0%	0.0%	0.0%	2.9%
Visiting friends/ relatives	1.7%	3.4%	0.0%	7.2%	0.0%	0.0%	0.0%	0.0%
Own a timeshare	2.9%	1.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Location/ never been, but went to other islands	2.0%	2.0%	0.0%	2.2%	0.0%	0.0%	0.0%	0.0%
Want to visit/ love Kaua'i/ favorite island	1.7%	2.2%	0.0%	0.0%	10.2%	0.0%	0.0%	2.7%
Travel agent	0.3%	3.4%	0.0%	2.8%	0.0%	0.0%	34.0%	13.6%
Did my own research	1.5%	1.4%	0.0%	0.0%	0.0%	0.0%	16.0%	0.0%
Package price/ affordability / cost	2.0%	0.6%	0.0%	0.0%	0.0%	0.0%	18.0%	0.0%

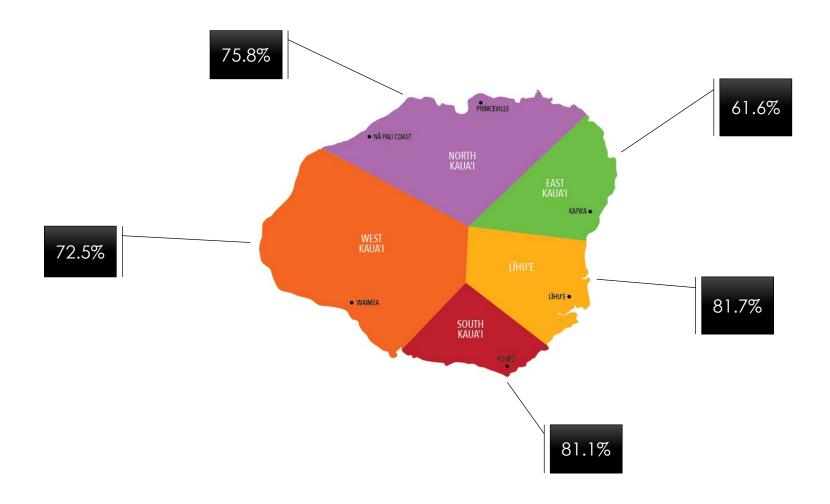


# AREAS VISITED - KAUA'I U.S. WEST



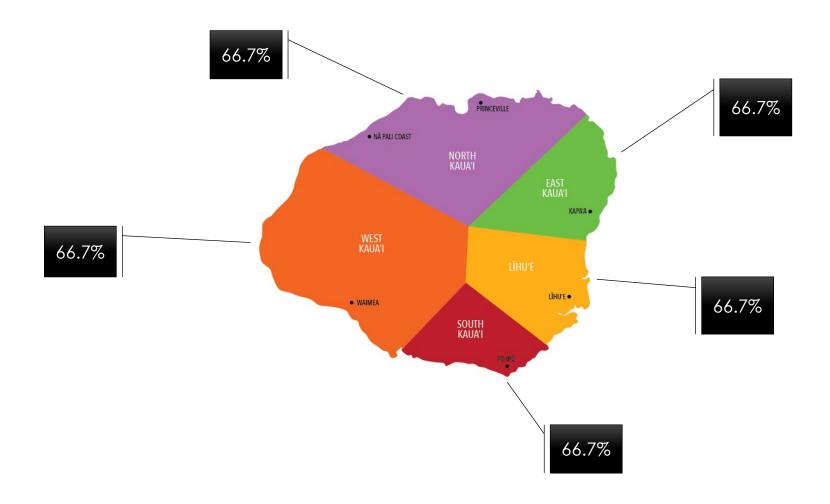


# AREAS VISITED - KAUA'I U.S. EAST



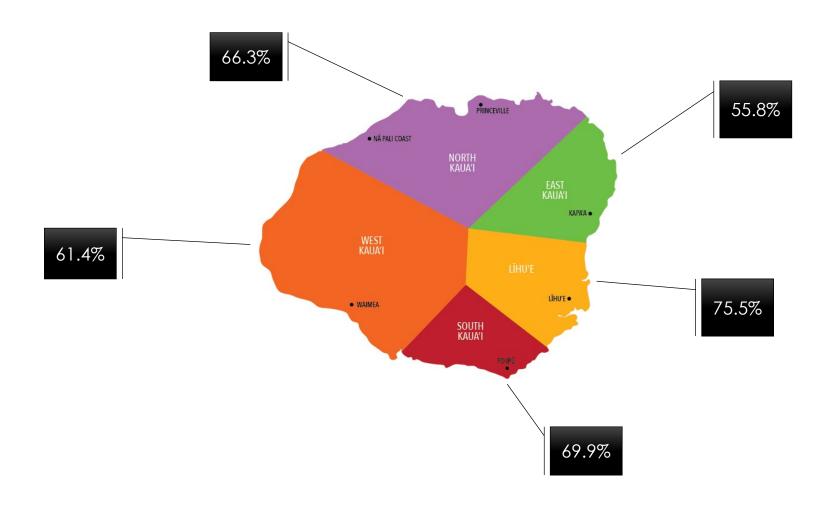


# AREAS VISITED - KAUA'I JAPAN



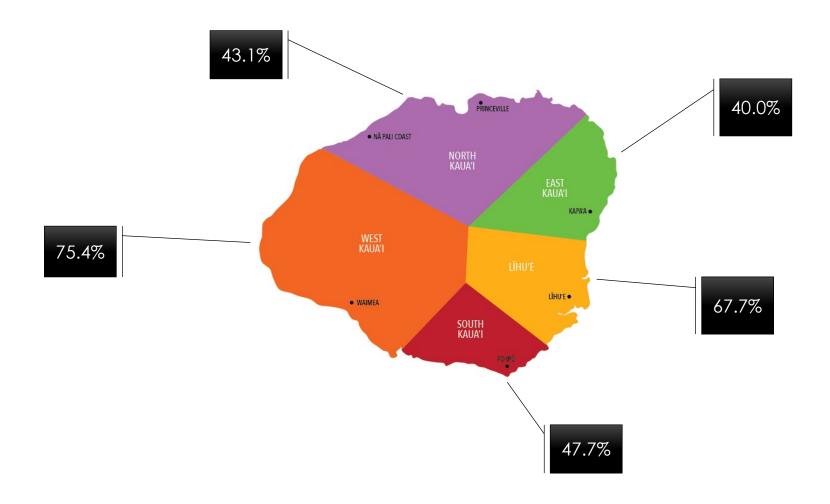


# AREAS VISITED - KAUA'I CANADA



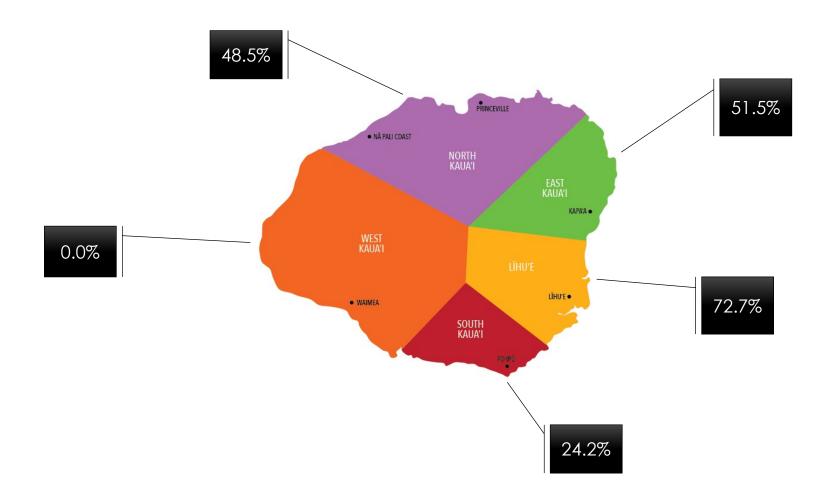


# AREAS VISITED - KAUA'I OCEANIA



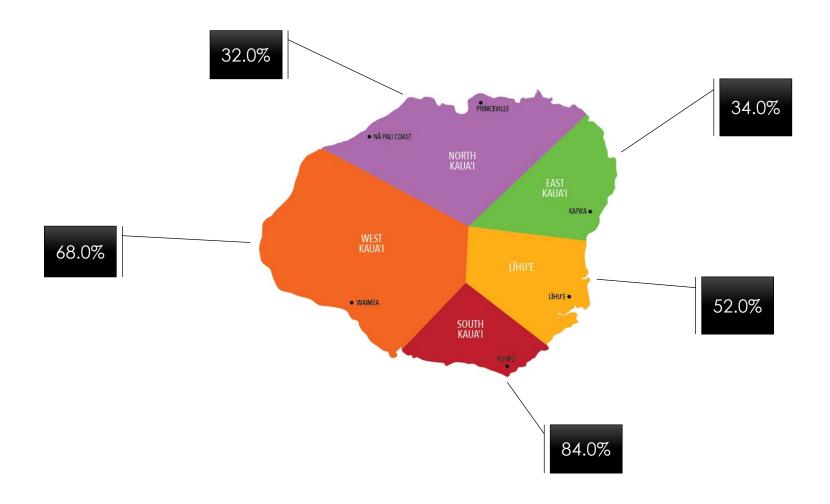


# AREAS VISITED - KAUA'I CHINA



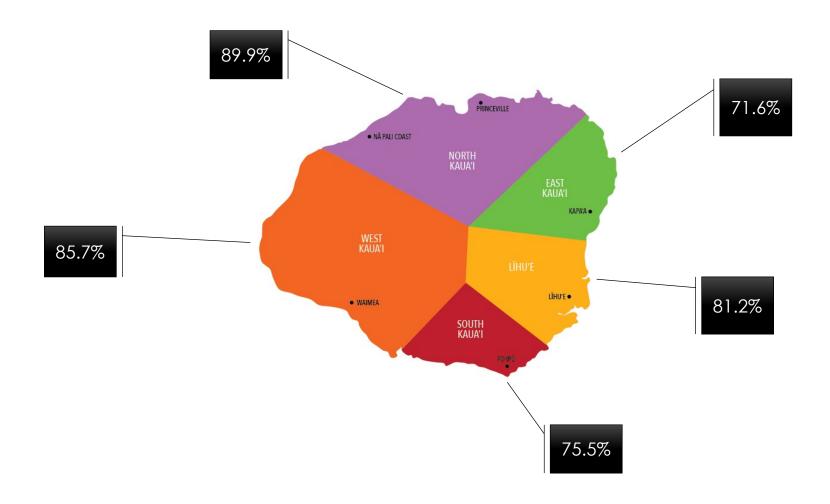


# AREAS VISITED - KAUA'I KOREA





# AREAS VISITED - KAUA'I EUROPE

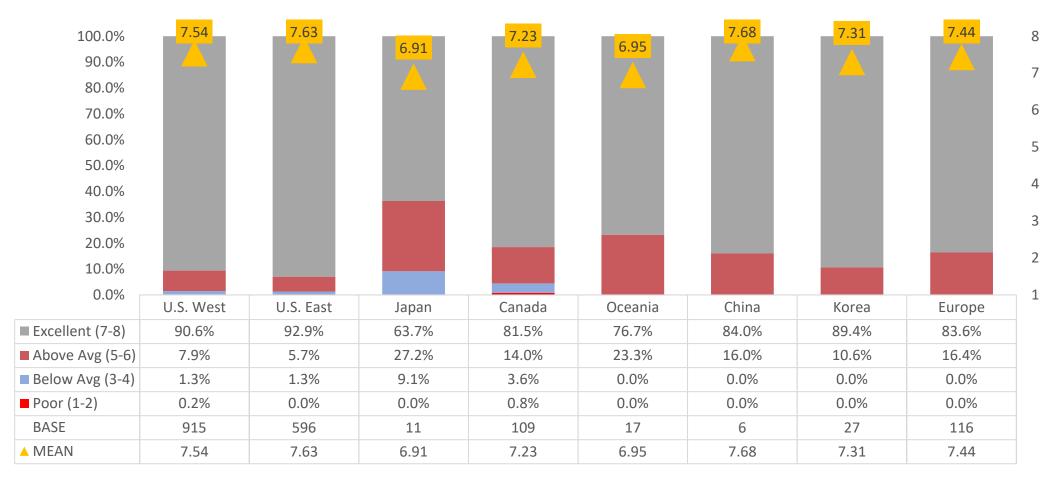




# Section 9 – Maui



#### **SATISFACTION - MAUI**





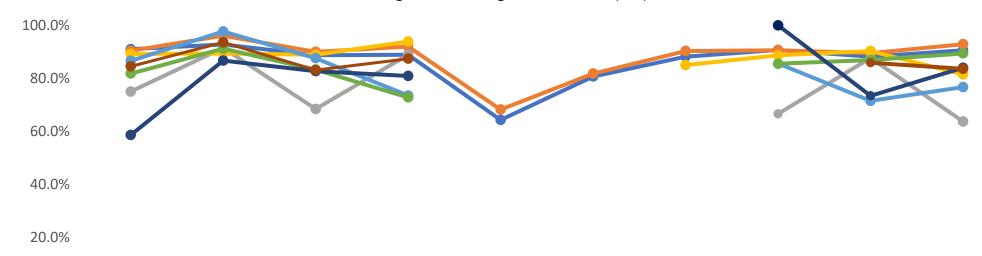
#### **SATISFACTION - MAUI**

- Gender: Female visitors from U.S. East were more satisfied with Maui overall compared to their male counterparts.
- *Islands visited:* Respondents from **U.S. West** whose trip was limited to Maui gave the island higher satisfaction scores than those visitors whose trip included stays on multiple islands in addition to Maui.
- *Travel party size:* Those visitors from **U.S. West** traveling in pairs were the most satisfied with Maui.



#### **SATISFACTION - MAUI**

Tracking Data – Rating of "Excellent" (7-8)



0.0%										
0.070	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023	Q2 2024	Q2 2025 P
U.S. West	91.0%	92.8%	88.7%	88.9%	64.3%	80.7%	88.2%	90.7%	88.2%	90.6%
U.S. East	90.4%	96.1%	90.0%	92.0%	68.2%	81.8%	90.3%	90.6%	89.5%	92.9%
<b>J</b> apan	75.0%	91.5%	68.4%	88.9%				66.6%	87.7%	63.7%
<b>——</b> Canada	89.2%	89.4%	88.9%	93.9%			85.0%	88.7%	90.3%	81.5%
<b>O</b> ceania	86.6%	97.7%	87.6%	73.5%				85.6%	71.5%	76.7%
Korea	81.8%	91.2%	83.3%	72.8%				85.5%	86.9%	89.4%
China	58.6%	86.7%	82.7%	80.9%				100.0%	73.4%	84.0%
<b>—</b> Europe	84.5%	93.6%	83.1%	87.4%					85.9%	83.6%

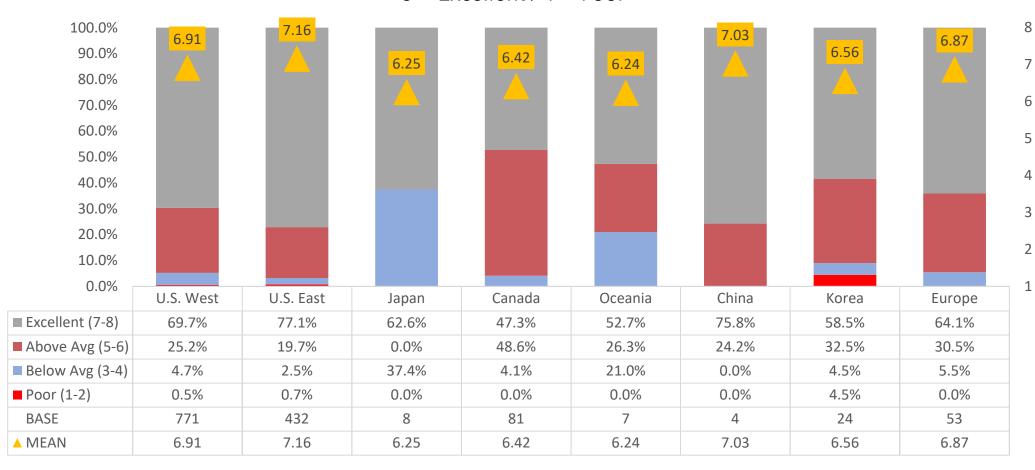
P= Preliminary Data

Q. How would you rate your most recent trip to the state of Hawai'i? How would you rate your experience on\_\_\_?



#### **ENTERTAINMENT/ ATTRACTIONS - MAUI**

8-pt Rating Scale 8 = Excellent / 1 = Poor





8

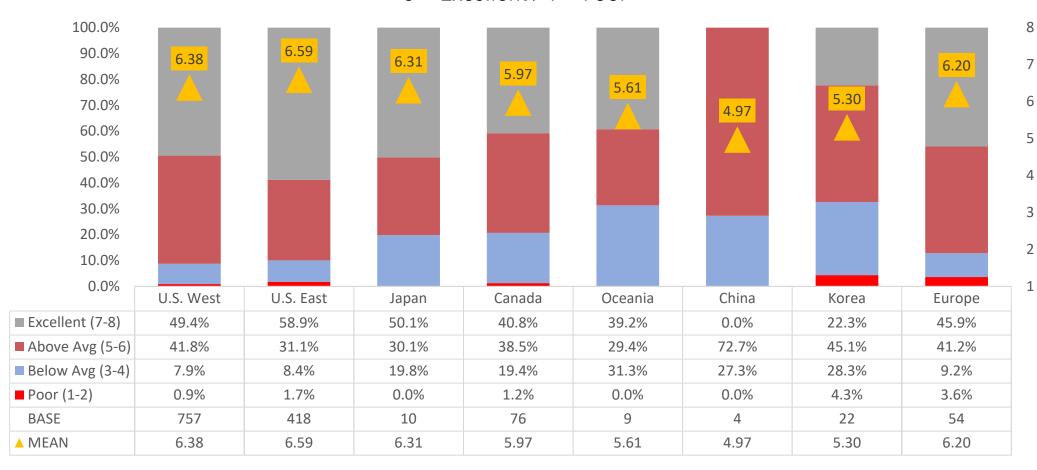
6

5

4

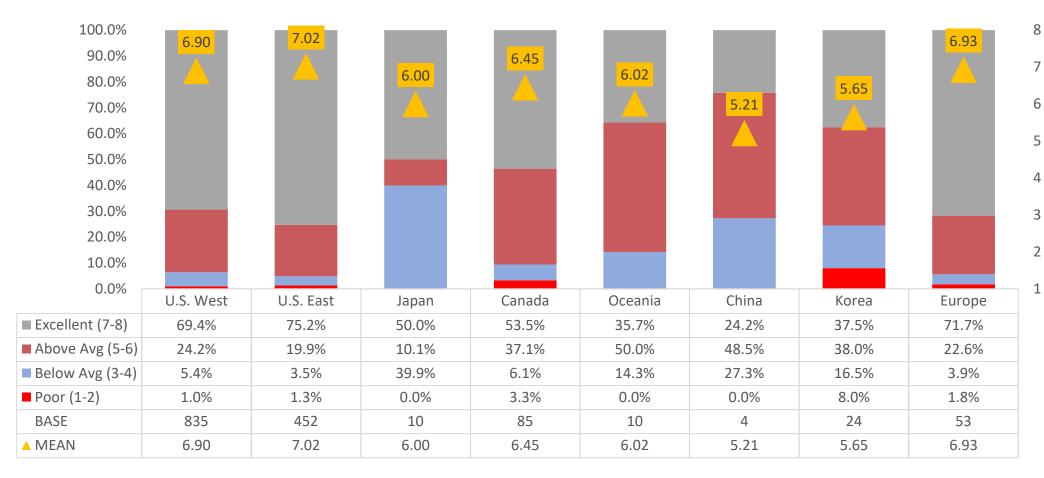
3

#### **SHOPPING - MAUI**



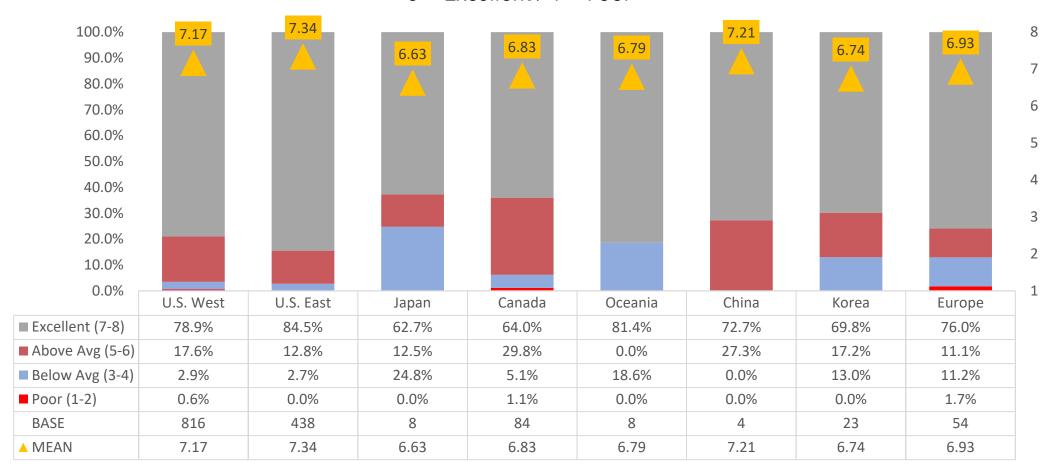


# DINING/ FOOD & BEVERAGE - MAUI



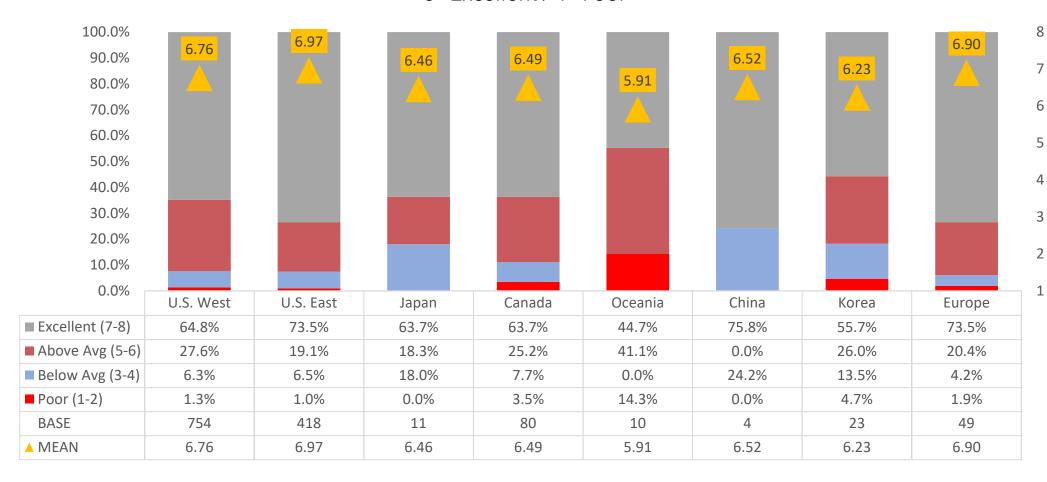


# LODGING/ ACCOMMODATIONS - MAUI



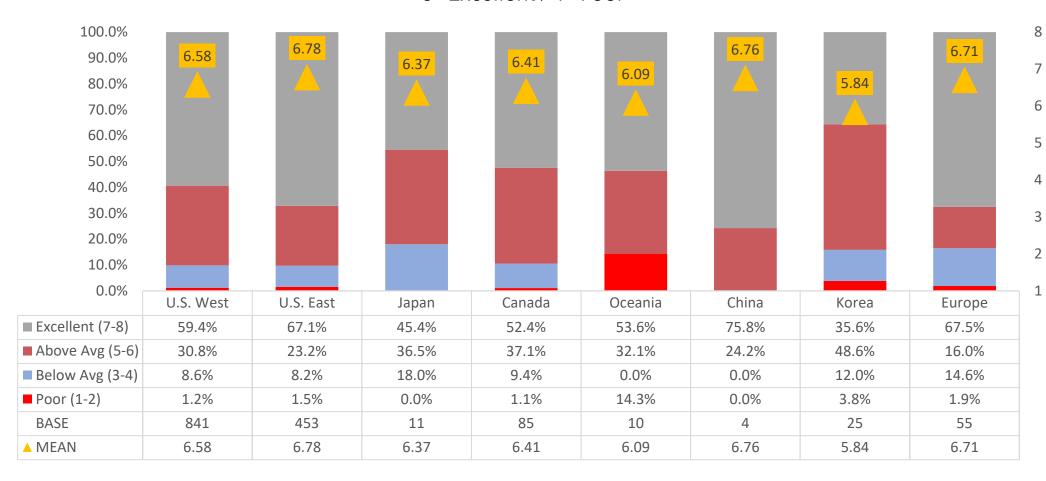


#### TRANSPORTATION ON ISLAND - MAUI



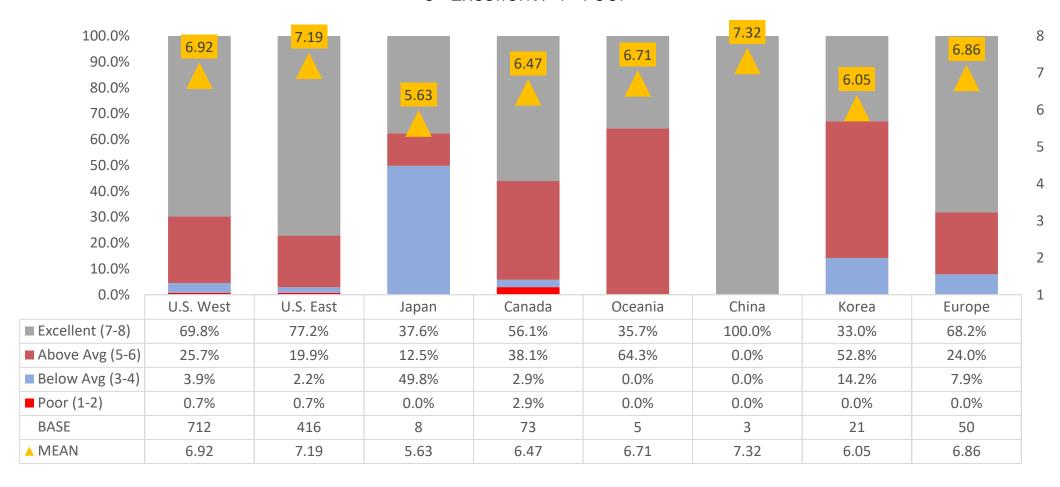


#### **AIRPORT - MAUI**



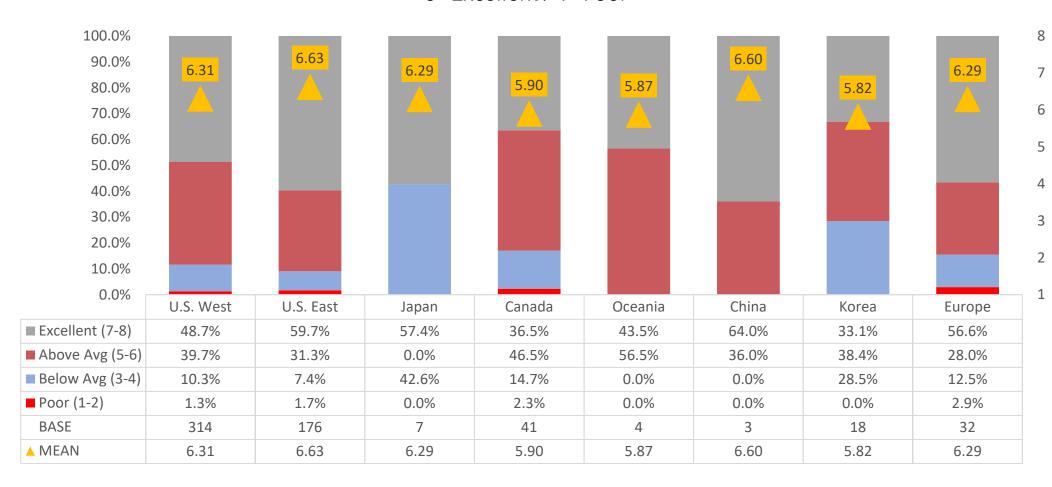


#### **CULTURAL EXPERIENCES - MAUI**



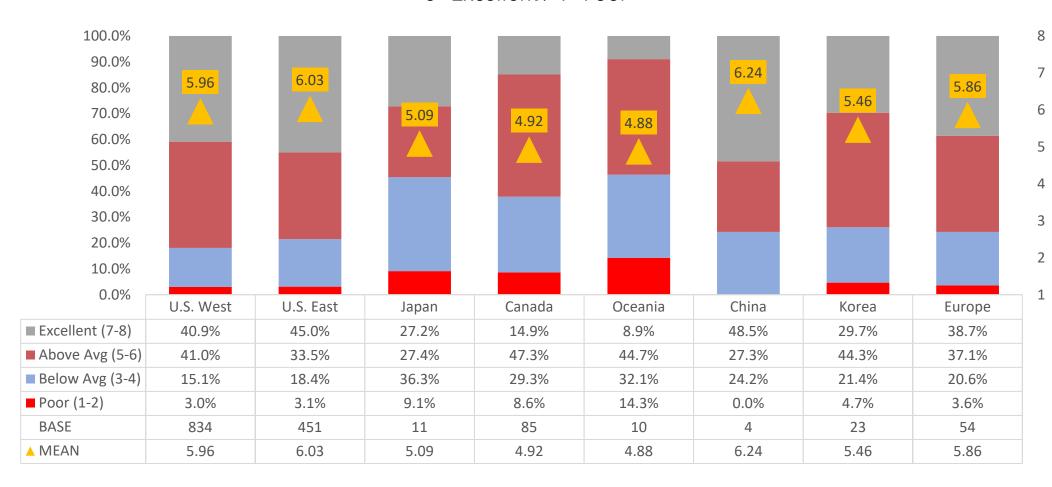


#### **VOLUNTEER EXPERIENCES - MAUI**





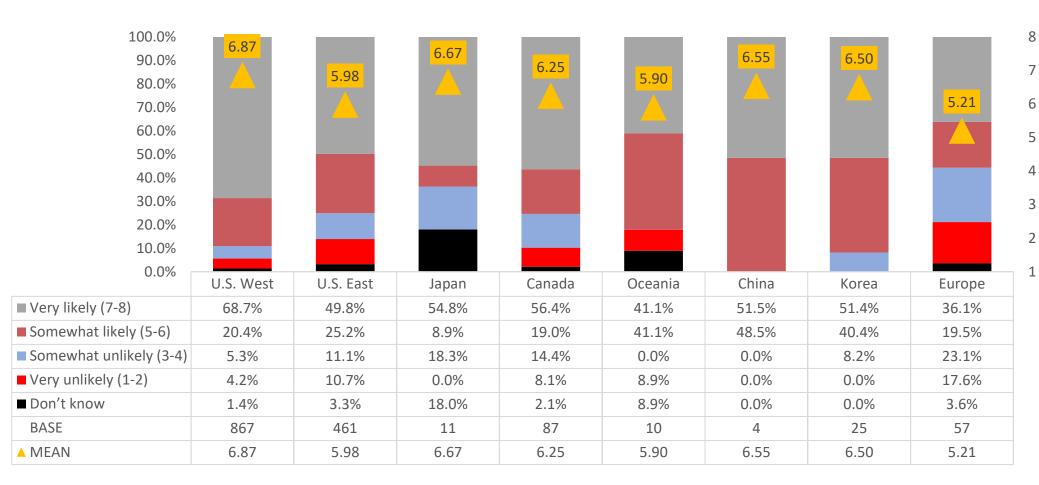
#### **VALUE FOR THE MONEY - MAUI**





#### LIKELIHOOD OF RETURN VISIT - MAUI

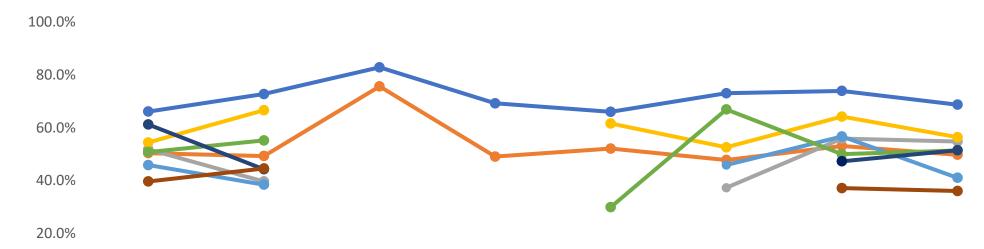
8-pt Rating Scale 8 = Very likely / 1 = Very unlikely





#### LIKELIHOOD OF RETURN VISIT - MAUI

TOP BOX - VERY LIKELY (7-8)



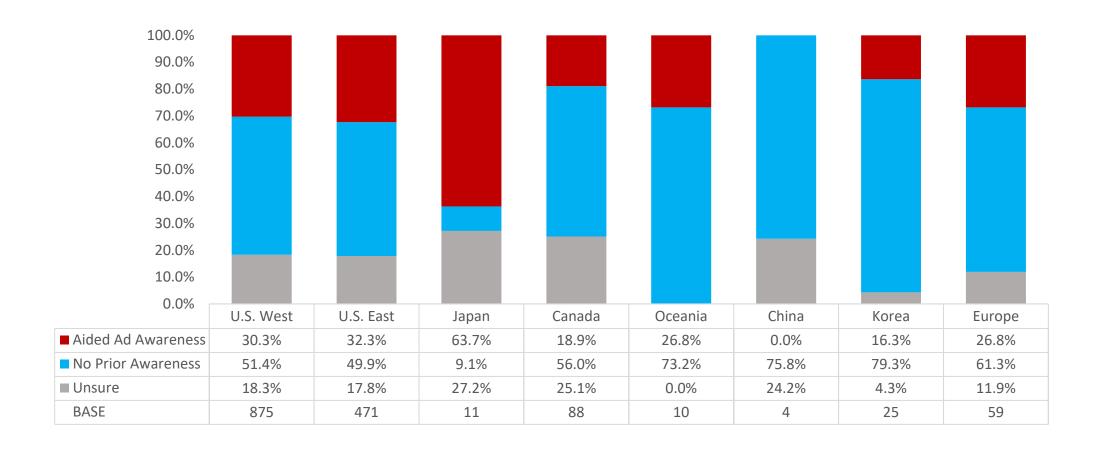
0.0%								
0.070	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023	Q2 2024	Q2 2025 P
U.S. West	66.1%	72.7%	82.8%	69.2%	66.0%	73.0%	73.9%	68.7%
U.S. East	50.4%	49.3%	75.6%	49.1%	52.1%	47.8%	53.1%	49.8%
<b>—</b> Japan	51.8%	39.7%				37.3%	55.9%	54.8%
<b>——</b> Canada	54.4%	66.6%			61.6%	52.6%	64.2%	56.4%
<b>O</b> ceania	45.9%	38.5%				45.9%	56.7%	41.1%
Korea	50.8%	55.2%			30.0%	66.9%	50.0%	51.4%
<b>—</b> China	61.2%	44.3%					47.3%	51.5%
<b>—</b> Europe	39.7%	44.6%					37.2%	36.1%

P= Preliminary Data

Q. How likely are you to visit Maui again in the next five years?



#### **AIDED ADVERTISING AWARENESS - MAUI**



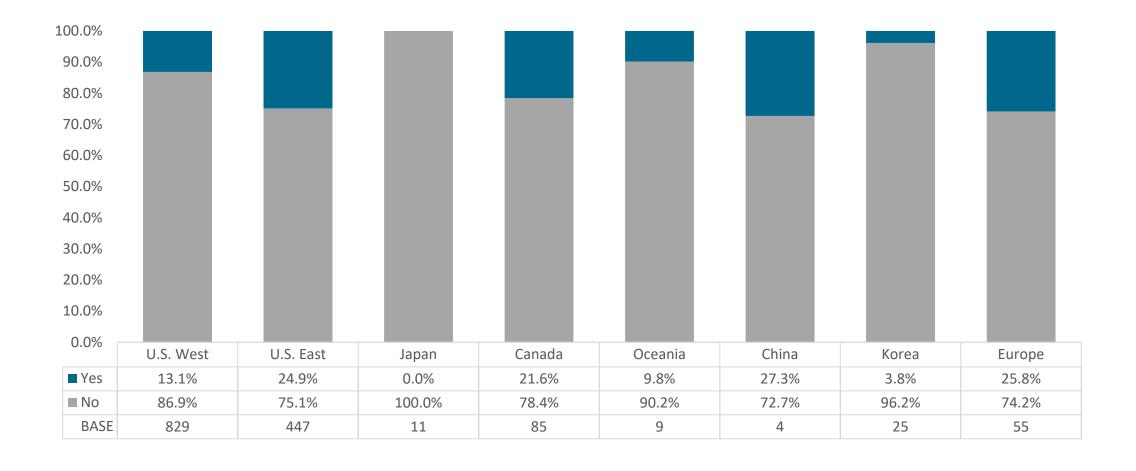


#### **MOTIVATING FACTORS - MAUI**

	U.S. West	U.S. East	Japan	Canada	Oceania	China	Korea	Europe
Television programs or movies filmed in Hawai'i	9.0%	13.5%	45.4%	11.8%	0.0%	0.0%	3.8%	18.9%
Hawaiian music	13.5%	8.7%	36.3%	20.2%	0.0%	0.0%	0.0%	11.4%
Social media posts and videos	18.4%	22.7%	27.2%	17.7%	8.9%	24.2%	11.5%	17.3%
Outdoor or sporting activities and events	15.0%	13.9%	18.3%	15.1%	0.0%	0.0%	8.2%	21.9%
Hawaiian cultural experiences and Hawaiian cultural events	20.9%	26.9%	9.1%	11.2%	0.0%	24.2%	0.0%	23.5%
Famous landmarks or imagery/ natural beauty (beaches, mountains, etc.)	44.1%	48.6%	45.4%	40.5%	32.1%	51.5%	47.6%	51.0%
Attend a festival or other event	4.5%	2.8%	0.0%	5.3%	0.0%	24.2%	15.9%	0.0%
BASE	874	469	11	88	10	4	25	59

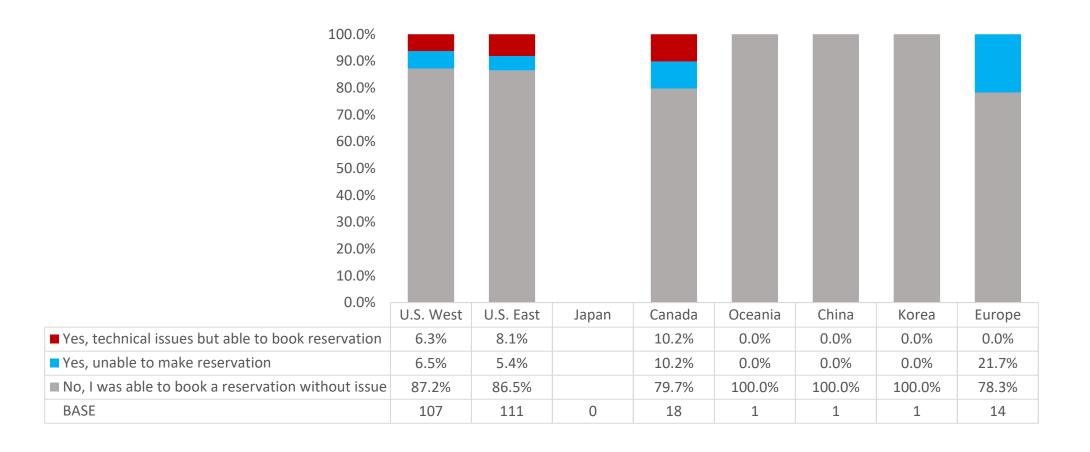


# WAI'ĀNAPANAPA STATE PARK - RESERVATIONS SYSTEM USE



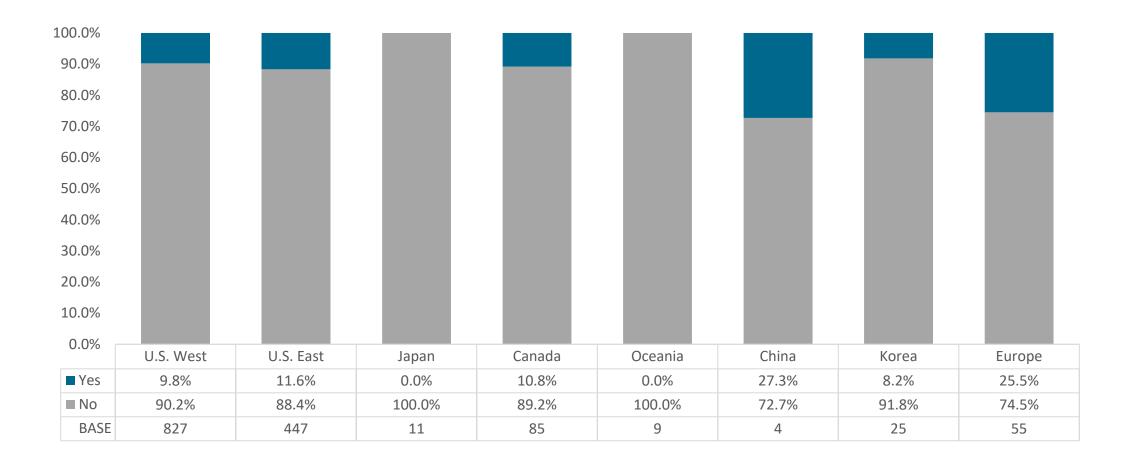


# WAI'ĀNAPANAPA STATE PARK - RESERVATIONS SYSTEM PROBLEMS



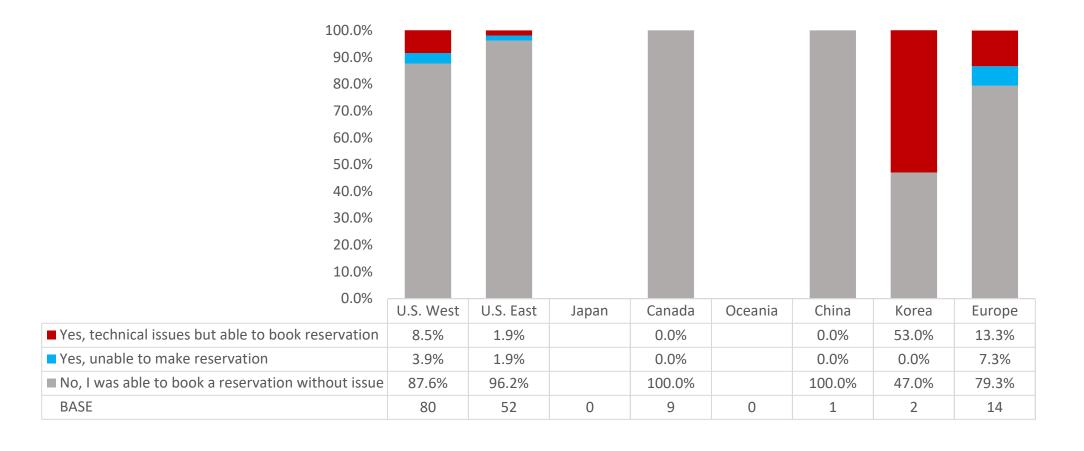


# 'ĪAO VALLEY STATE MONUMENT -RESERVATIONS SYSTEM USE



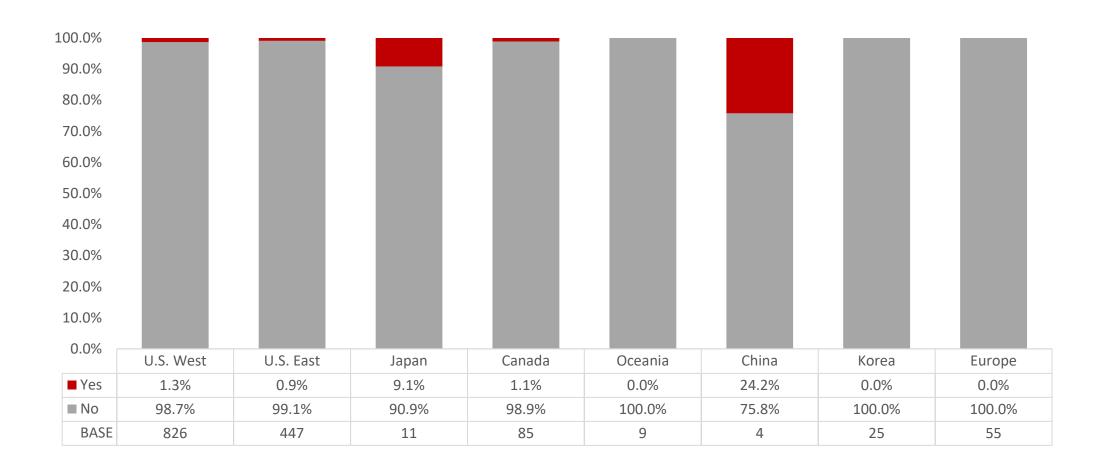


# 'ĪAO VALLEY STATE MONUMENT -RESERVATIONS SYSTEM PROBLEMS





#### VISITED MAUI FOR SPECIFIC EVENT



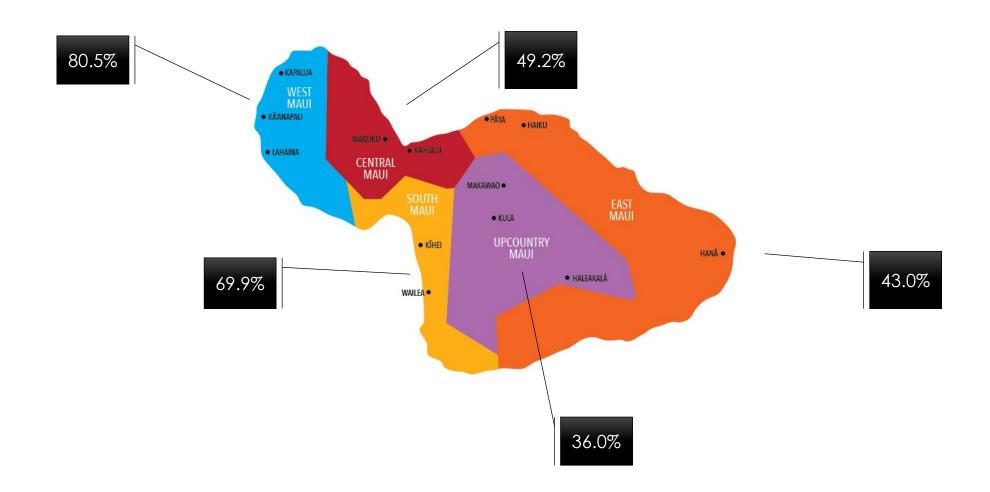


#### VISITED MAUI FOR SPECIFIC EVENT

	U.S. West	U.S. East	Japan	Canada	Oceania	Korea	China	Europe
Hawaii Food and Wine Festival	18.2%	24.9%	0.0%	0.0%	-	-	100.0%	-
Maui Marathon	18.2%	0.0%	0.0%	0.0%	-	-	0.0%	-
Other (please specify festival/ event name)	9.1%	0.0%	0.0%	0.0%	-	-	0.0%	-
Convention/ conference/ retreat/ seminar/ meeting/ workshop/ training/ work event	18.2%	0.0%	0.0%	0.0%	-	-	0.0%	+
Wedding/ honeymoon/ anniversary/ birthday/ funeral/ graduation	0.0%	50.2%	100.0%	100.0%	-	-	0.0%	-
Other Festival/ concert	27.3%	24.9%	0.0%	0.0%	-	-	0.0%	-
Other sporting event	9.1%	0.0%	0.0%	0.0%	-	-	0.0%	-
BASE	11	4	1	1	0	0	1	0

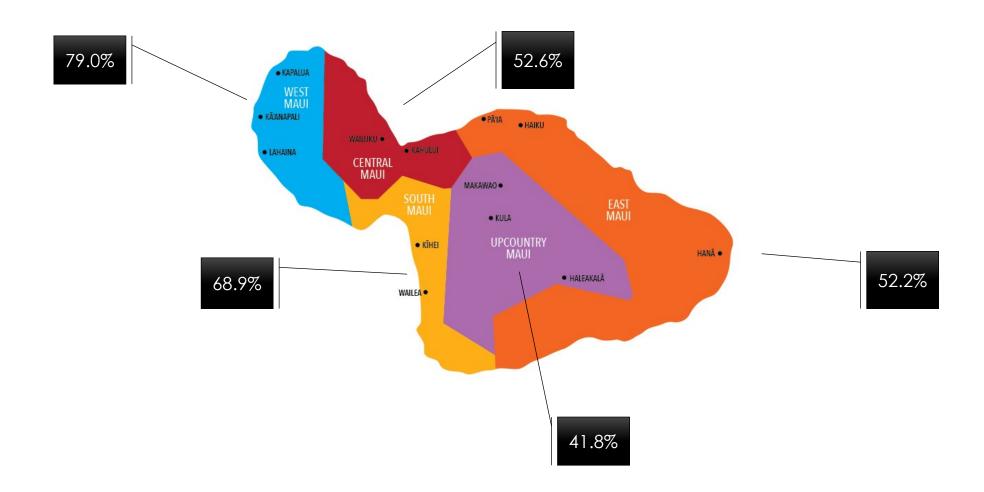


# AREAS VISITED - MAUI U.S. WEST



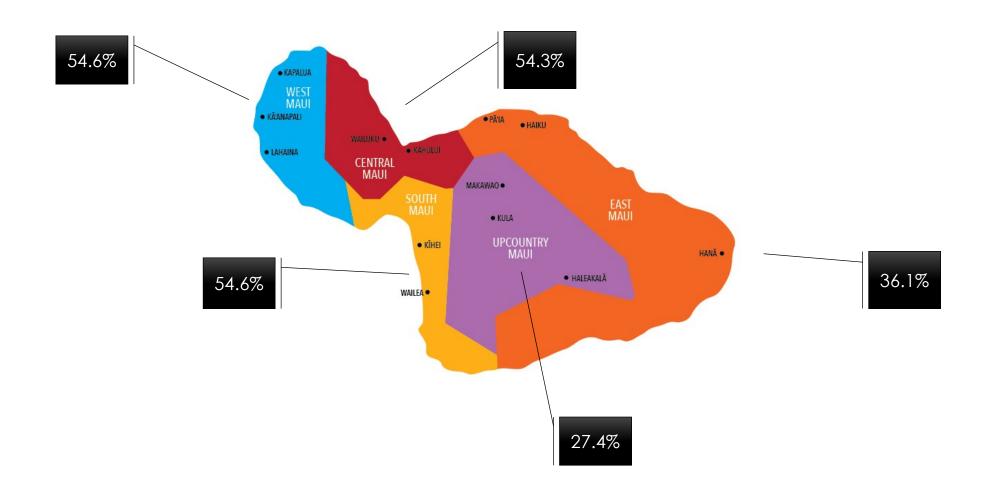


# AREAS VISITED - MAUI U.S. EAST



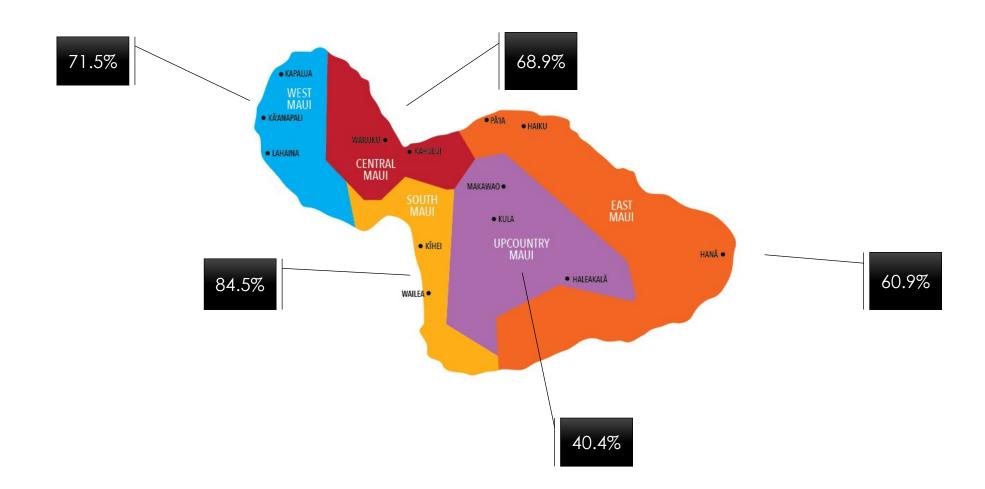


#### AREAS VISITED - MAUI JAPAN



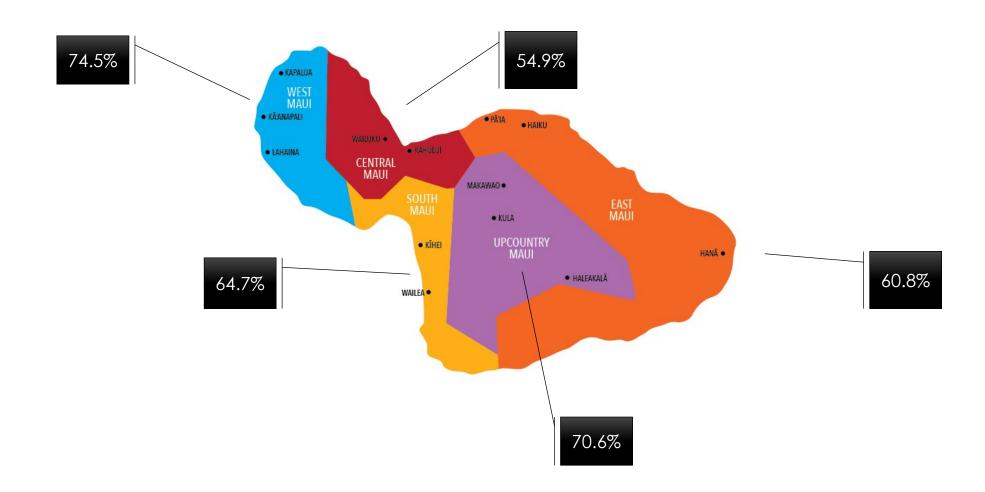


#### AREAS VISITED - MAUI CANADA



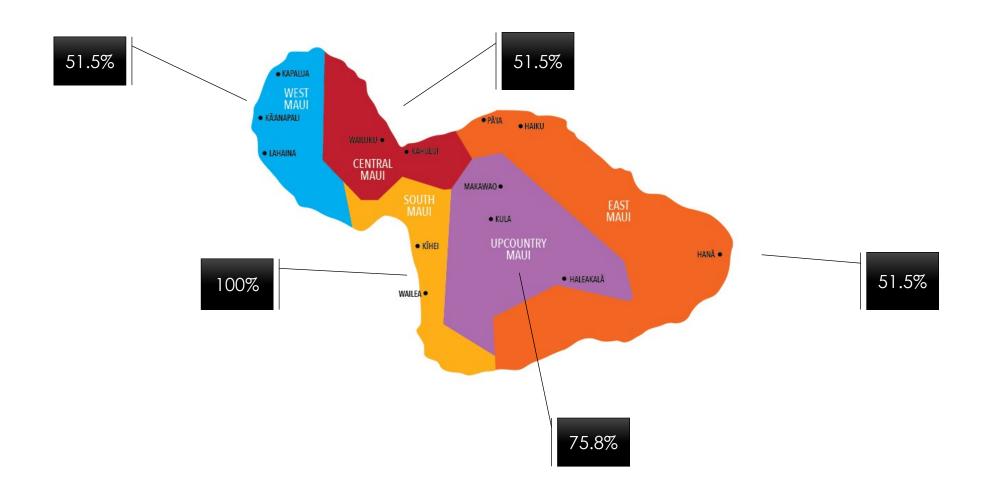


#### AREAS VISITED - MAUI OCEANIA



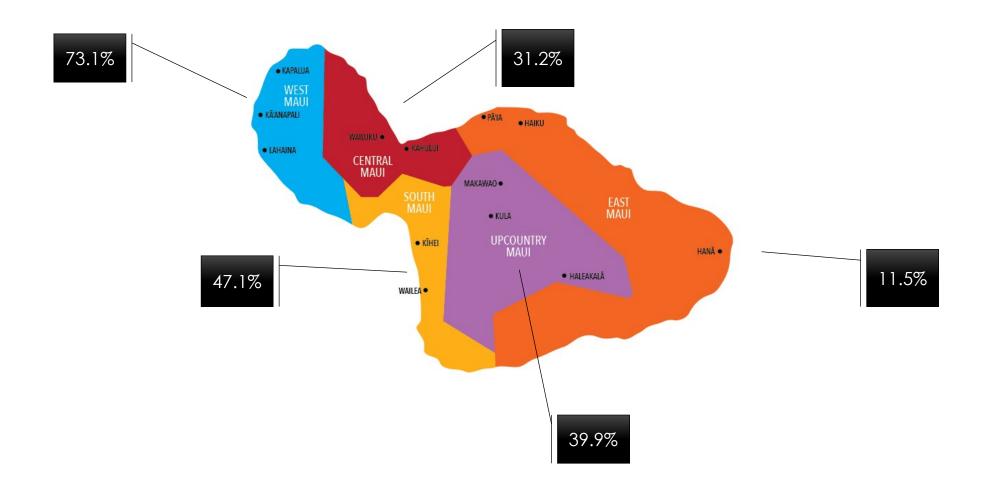


#### AREAS VISITED - MAUI CHINA



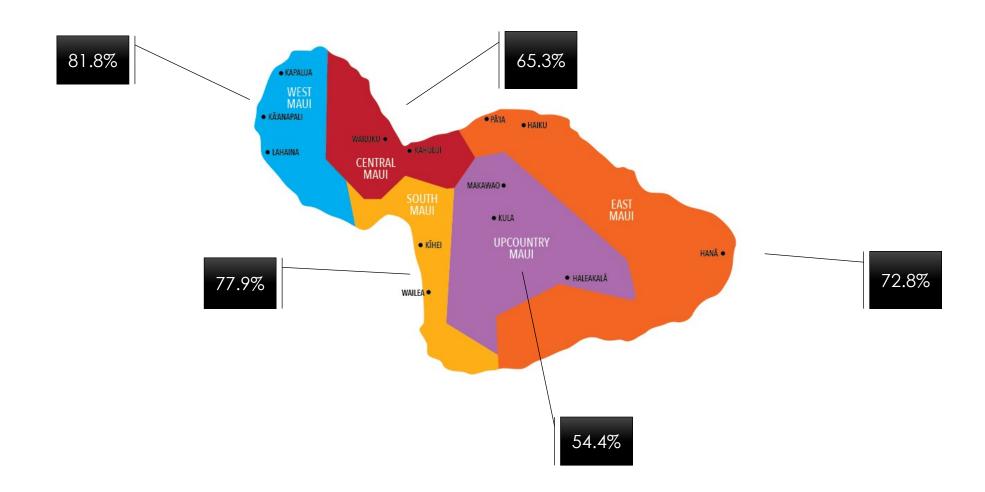


#### AREAS VISITED - MAUI KOREA





#### AREAS VISITED - MAUI EUROPE

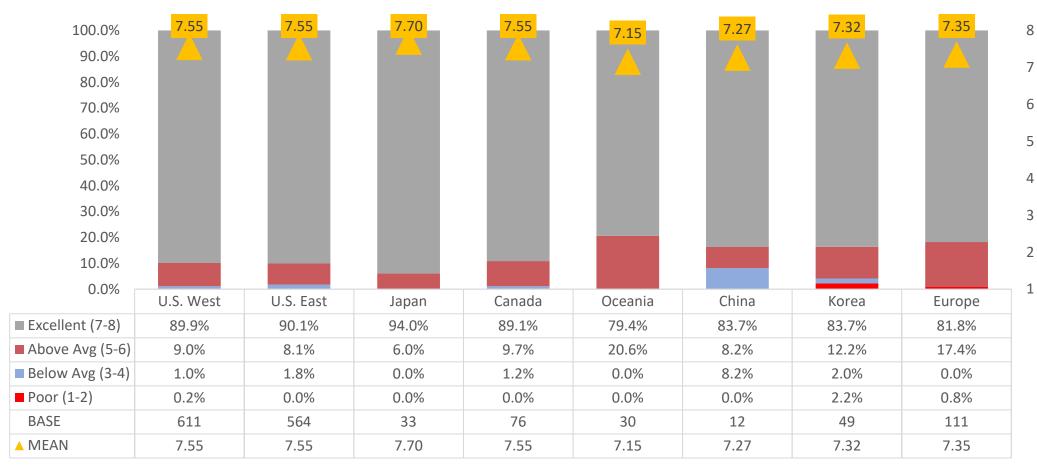




#### Section 10 – Island of Hawai'i



#### SATISFACTION - ISLAND OF HAWAI'I





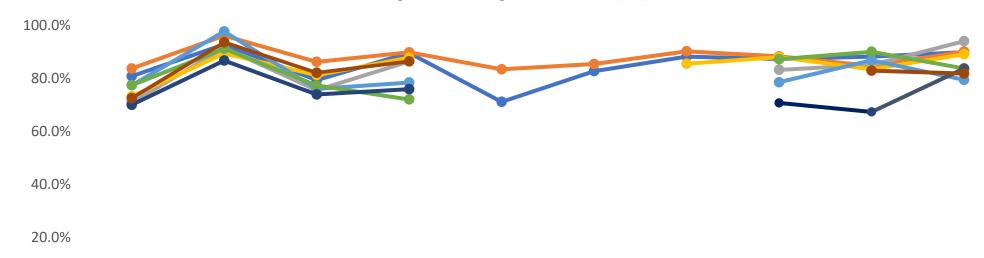
#### SATISFACTION - ISLAND OF HAWAI'I

- *Islands visited:* Visitors from **U.S. West** whose trip was limited to the Island of Hawai'i were more satisfied with their stay than visitors from this market whose trip included stays on multiple islands in addition to the Island of Hawai'i.
- **Household Income:** Those visitors from **U.S. West** that reside in homes in the upper income tier (\$150K+) were the most satisfied with their stay on the Island of Hawai'i.



#### SATISFACTION - ISLAND OF HAWAI'I

Tracking Data – Rating of "Excellent" (7-8)



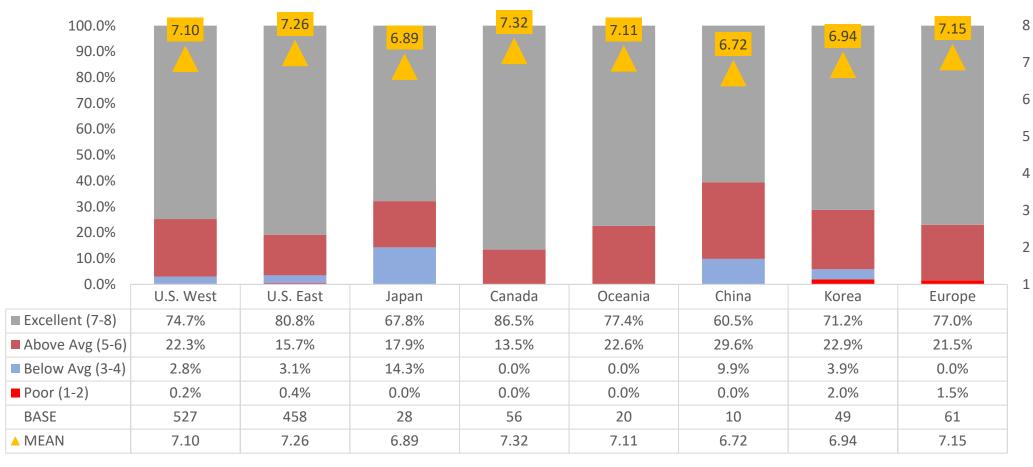
0.0%										
0.070	Q2 2016	Q2 2017	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023	Q2 2024	Q2 2025 P
U.S. West	80.8%	92.8%	79.3%	89.6%	71.1%	82.7%	88.2%	87.3%	88.2%	89.9%
U.S. East	83.7%	96.1%	86.2%	89.8%	83.4%	85.4%	90.2%	88.3%	84.7%	90.1%
<b>J</b> apan	70.8%	91.5%	75.5%	86.4%				83.2%	85.1%	94.0%
<b>——</b> Canada	73.2%	89.4%	81.2%	87.8%			85.5%	88.0%	83.4%	89.1%
<b>O</b> ceania	77.4%	97.7%	76.0%	78.4%				78.5%	86.8%	79.4%
<b>K</b> orea	77.4%	91.2%	77.3%	72.0%				87.2%	90.0%	83.7%
China	70.0%	86.7%	73.9%	75.9%				70.7%	67.3%	83.7%
<b>—</b> Europe	72.5%	93.6%	82.1%	86.4%					82.9%	81.8%

P= Preliminary Data

Q. How would you rate your most recent trip to the state of Hawai'i? How would you rate your experience on\_\_\_?

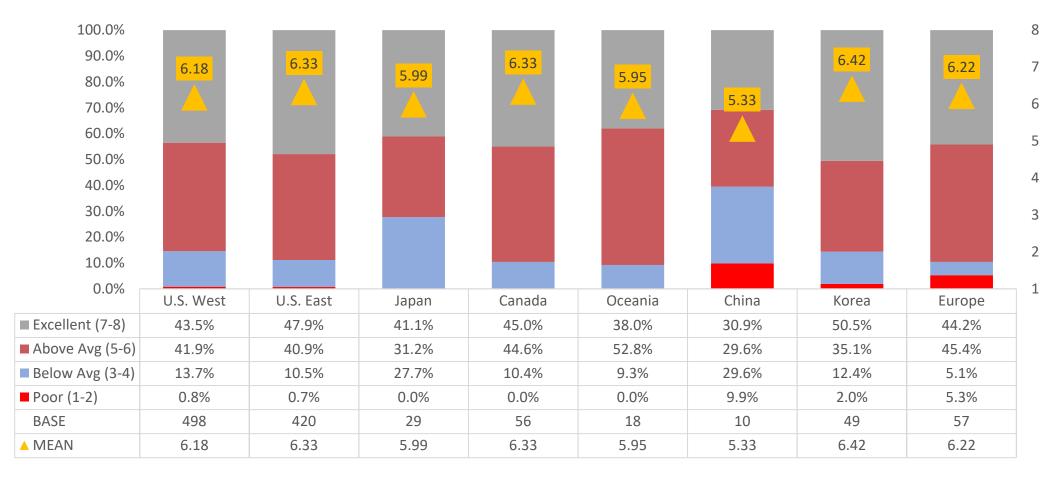


# ENTERTAINMENT/ ATTRACTIONS - ISLAND OF HAWAI'I



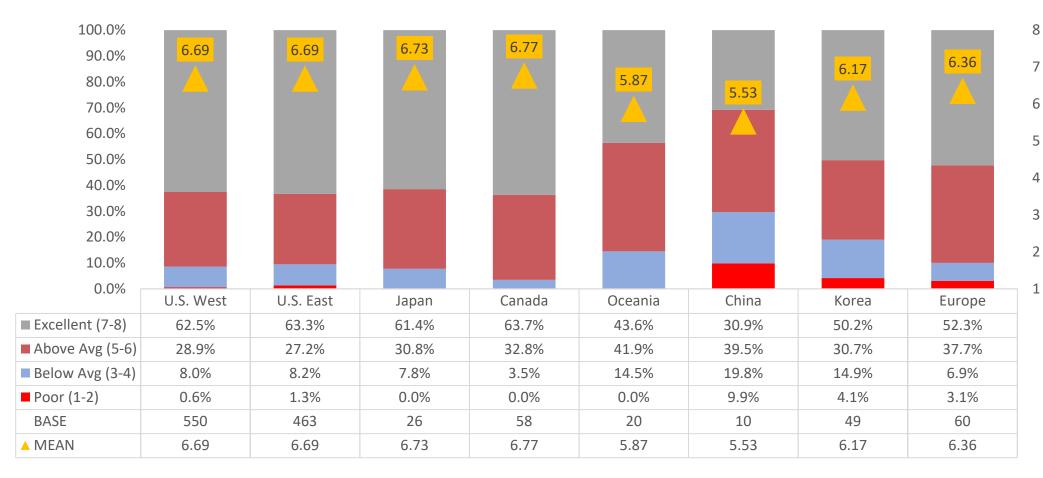


#### **SHOPPING - ISLAND OF HAWAI'I**



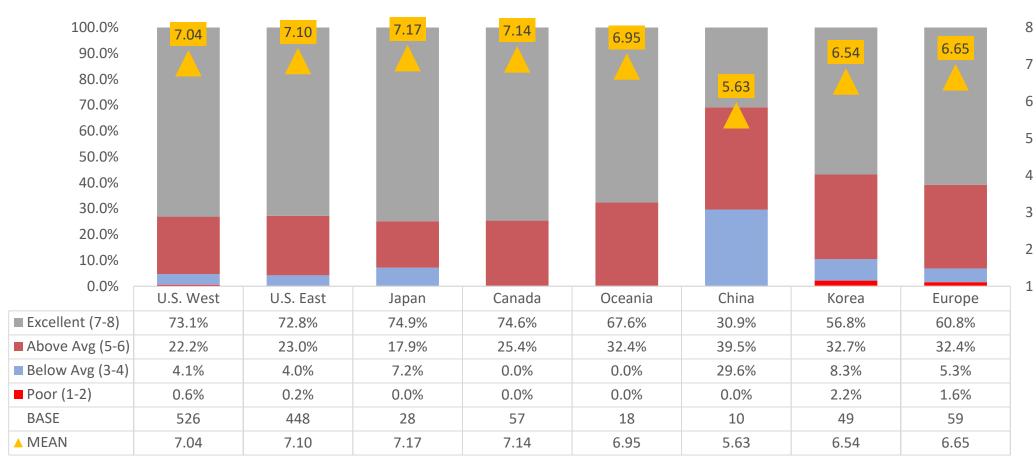


# DINING/ FOOD & BEVERAGE - ISLAND OF HAWAI'I



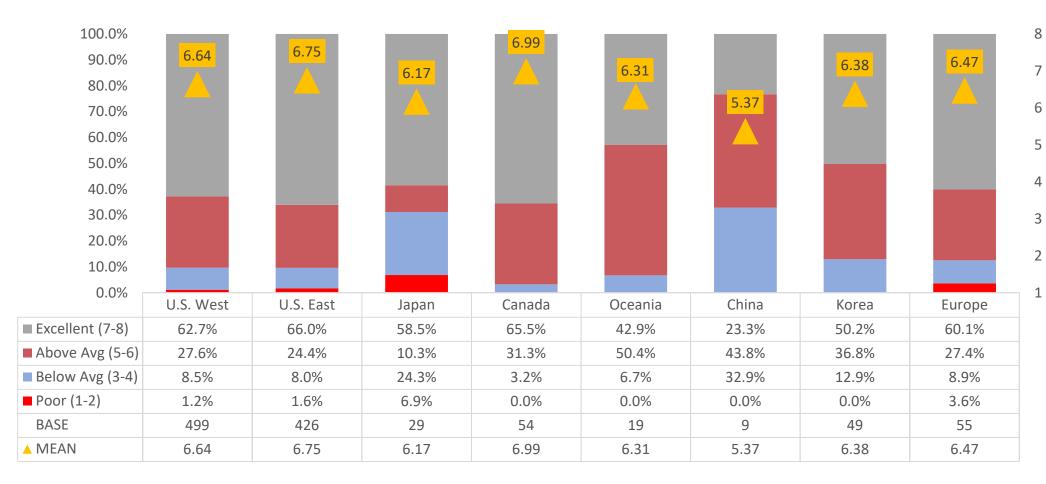


# LODGING/ ACCOMMODATIONS - ISLAND OF HAWAI'I



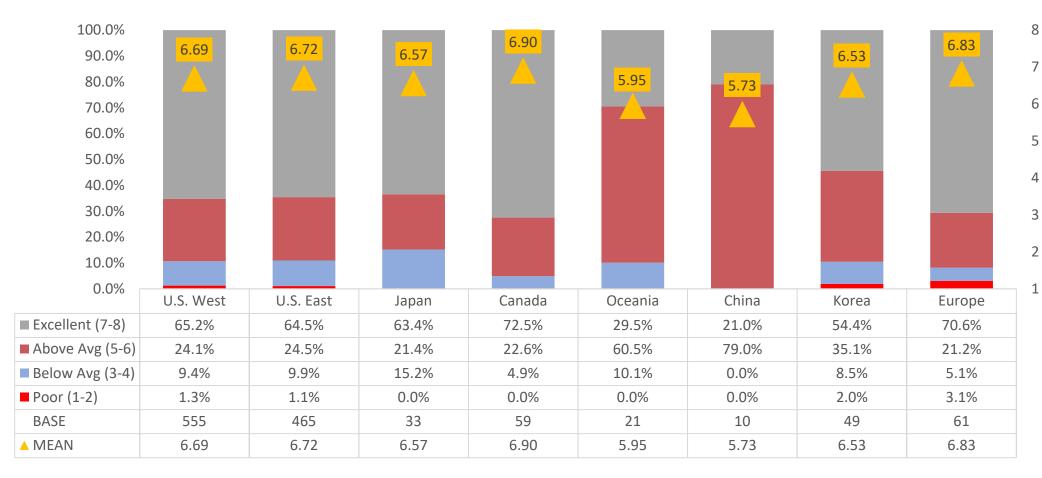


### TRANSPORTATION ON ISLAND - ISLAND OF HAWAI'I



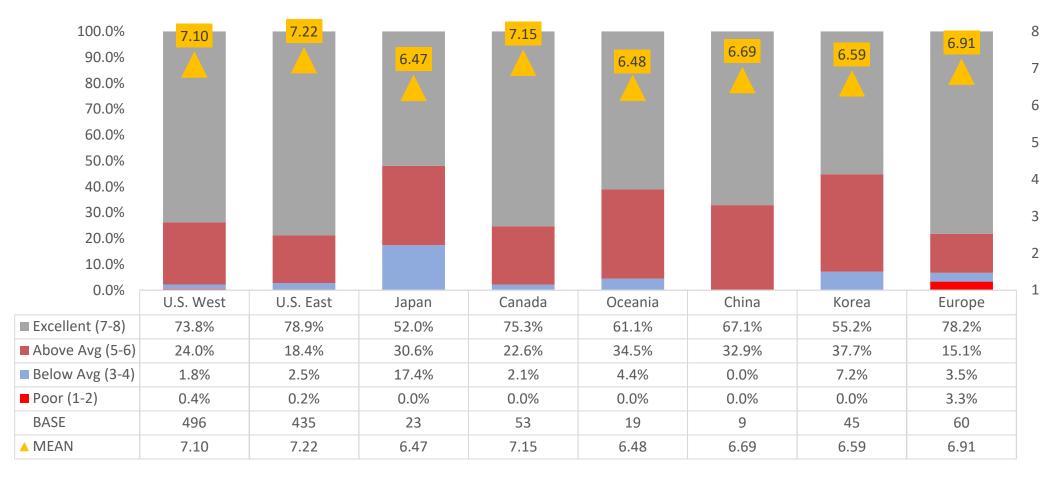


#### AIRPORT - ISLAND OF HAWAI'I





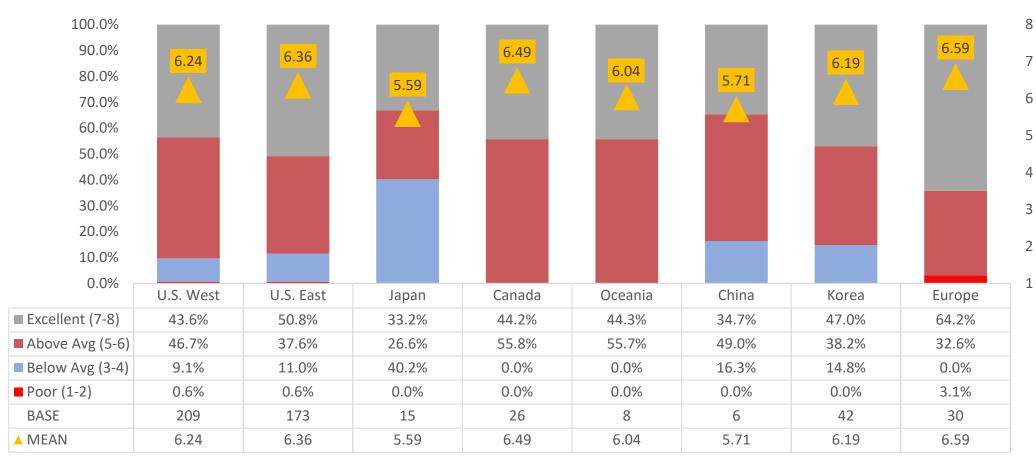
# CULTURAL EXPERIENCES ON ISLAND - ISLAND OF HAWAI'I





#### **VOLUNTEER EXPERIENCES ON ISLAND -**ISLAND OF HAWAI'I

8-pt Rating Scale 8 = Excellent / 1 = Poor





7

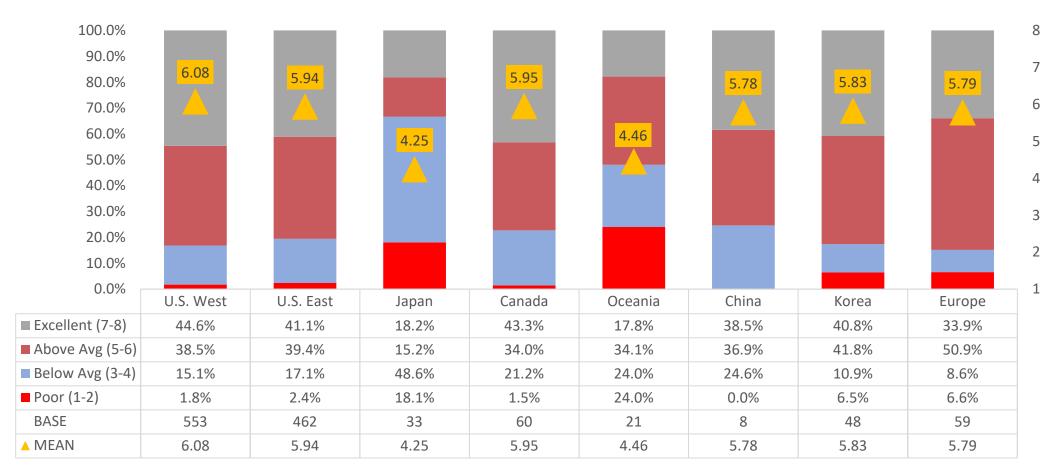
6

5

4

3

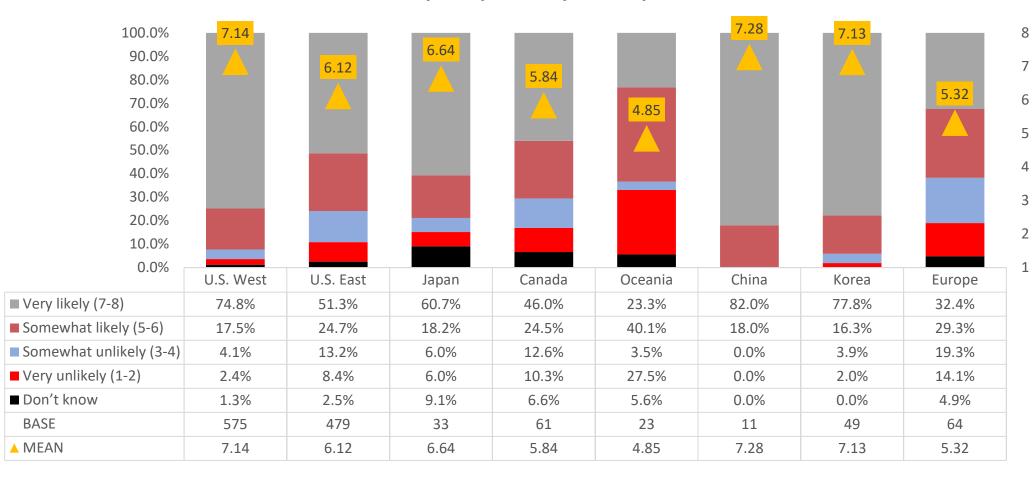
# VALUE FOR THE MONEY ON ISLAND - ISLAND OF HAWAI'I





## LIKELIHOOD OF RETURN VISIT - ISLAND OF HAWAI'I

8-pt Rating Scale 8=Very likely/ 1=Very unlikely





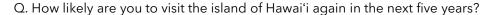
# LIKELIHOOD OF RETURN VISIT - ISLAND OF HAWAI'I

TOP BOX - VERY LIKELY (7-8)



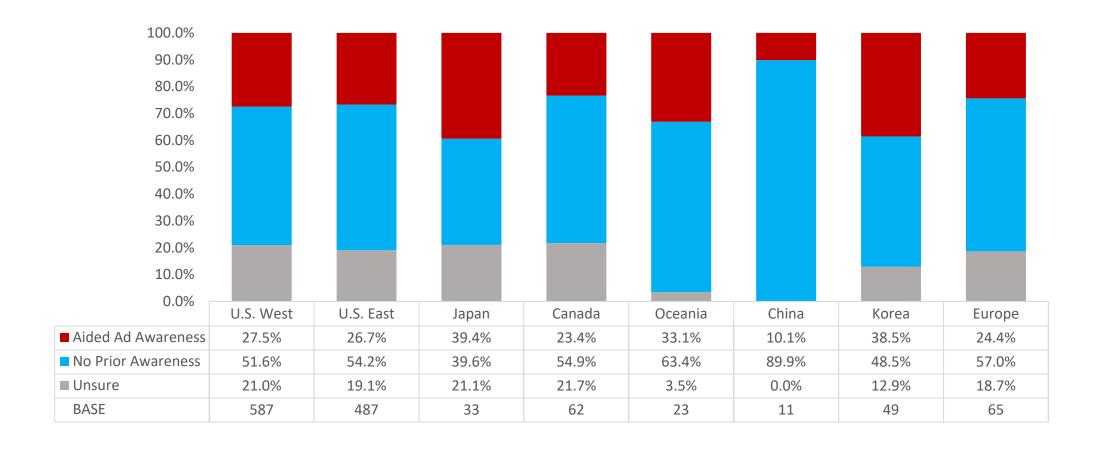
0.0%								
0.070	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023	Q2 2024	Q2 2025 P
U.S. West	61.8%	68.0%	89.3%	66.3%	63.6%	64.2%	64.6%	74.8%
U.S. East	43.5%	49.0%	82.7%	53.8%	48.3%	45.3%	46.5%	51.3%
<b>—</b> Japan	43.7%	56.3%				41.7%	69.9%	60.7%
<b>——</b> Canada	51.4%	58.1%			51.0%	54.4%	44.0%	46.0%
<b>O</b> ceania	34.6%	43.7%				14.0%	29.8%	23.3%
Korea	62.1%	62.7%				69.8%	58.8%	77.8%
<b>—</b> China	47.7%	51.1%				39.1%	63.9%	82.0%
<b>Europe</b>	31.4%	41.7%					34.2%	32.4%

P= Preliminary Data





#### AIDED ADVERTISING AWARENESS - ISLAND OF HAWAI'I



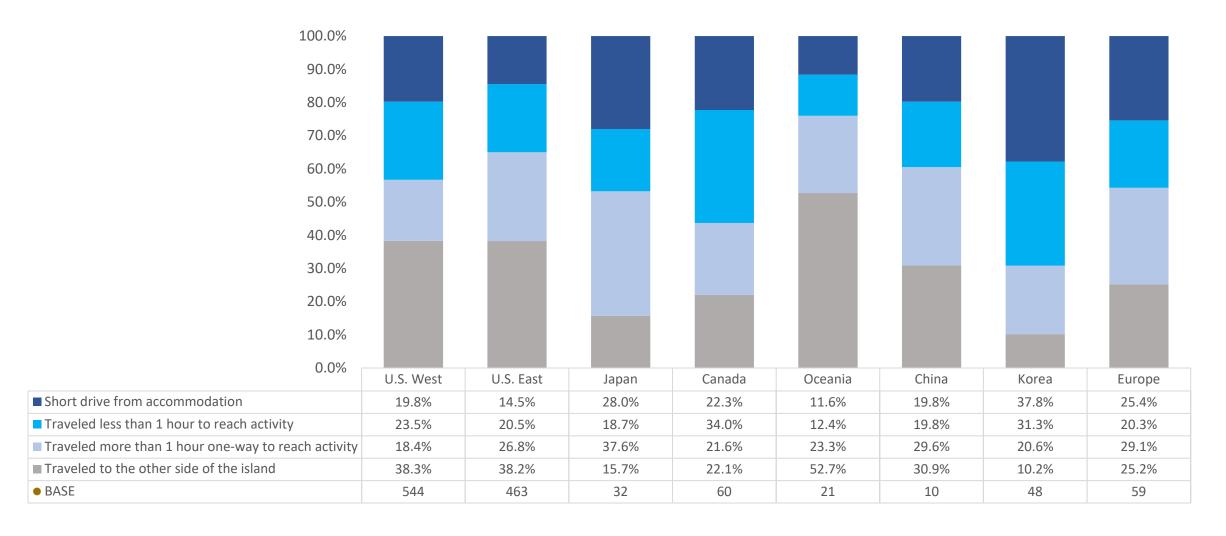


#### **MOTIVATING FACTORS - ISLAND OF HAWAI'I**

	U.S. West	U.S. East	Japan	Canada	Oceania	China	Korea	Europe
Television programs or movies filmed in Hawai'i	9.0%	11.9%	24.4%	26.4%	11.3%	0.0%	19.8%	22.0%
Hawaiian music	15.1%	11.7%	9.1%	14.0%	3.5%	0.0%	8.3%	15.2%
Social media posts and videos	15.2%	15.0%	33.4%	9.8%	20.4%	9.0%	32.2%	15.6%
Outdoor or sporting activities and events	18.3%	17.7%	9.1%	13.4%	9.2%	19.1%	10.2%	16.8%
Hawaiian cultural experiences and Hawaiian cultural events	28.4%	27.5%	3.1%	25.0%	9.2%	19.1%	6.1%	17.8%
Famous landmarks or imagery/ natural beauty (beaches, mountains, etc.)	53.7%	59.3%	60.6%	50.6%	65.5%	82.0%	72.0%	72.2%
Attend a festival or other event	4.9%	5.3%	3.1%	3.3%	0.0%	27.0%	4.1%	7.4%
BASE	587	487	33	62	23	11	49	65

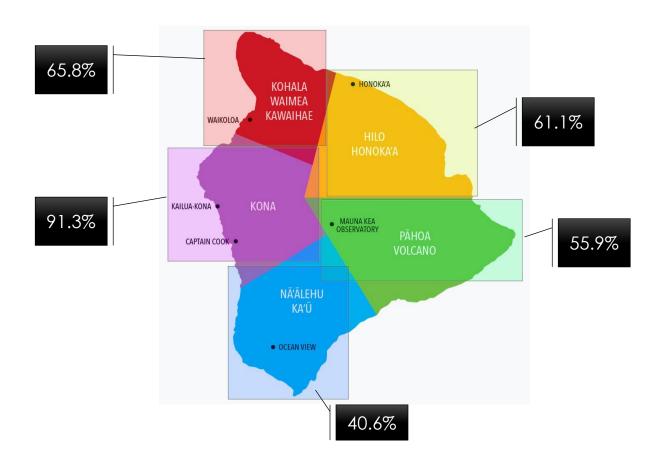


#### TRAVEL ON ISLAND OF HAWAI'I



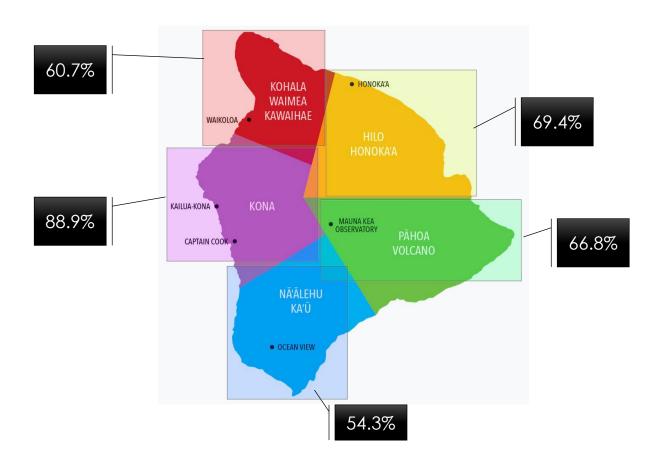


# AREAS VISITED - ISLAND OF HAWAI'I U.S. WEST



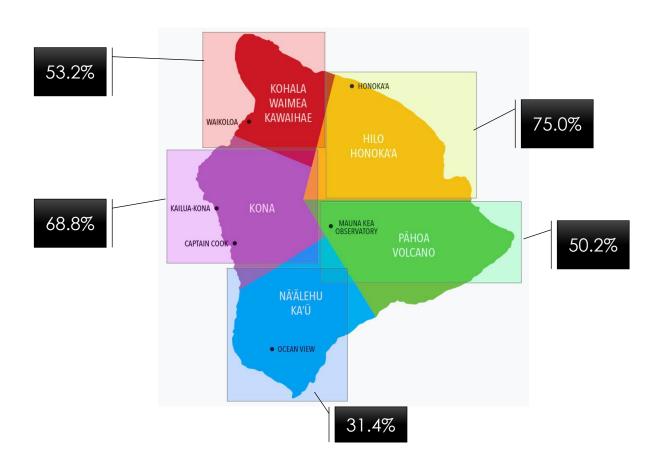


# AREAS VISITED - ISLAND OF HAWAI'I U.S. EAST



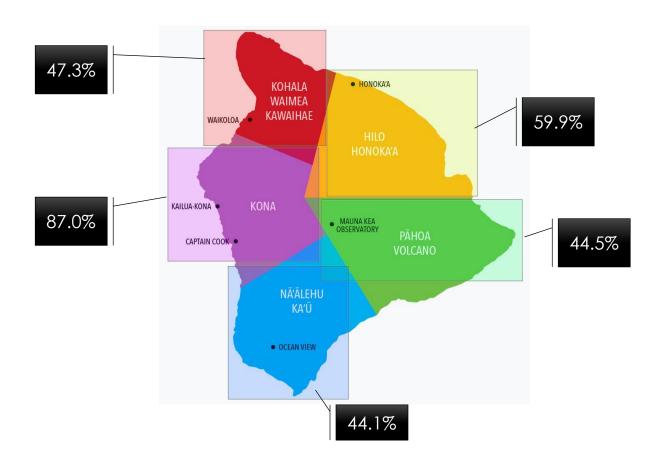


# AREAS VISITED - ISLAND OF HAWAI'I JAPAN



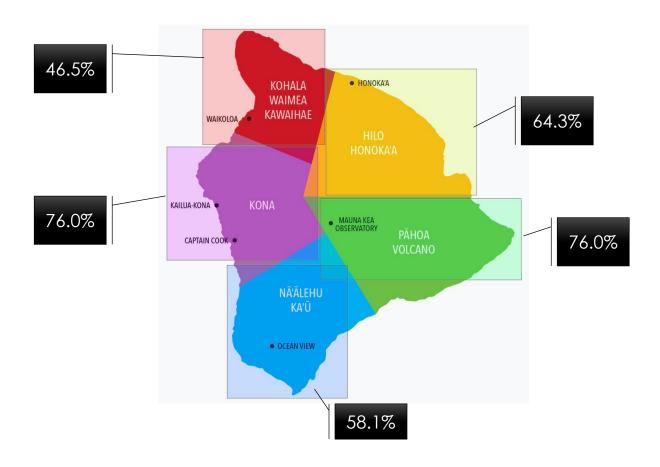


# AREAS VISITED - ISLAND OF HAWAI'I CANADA



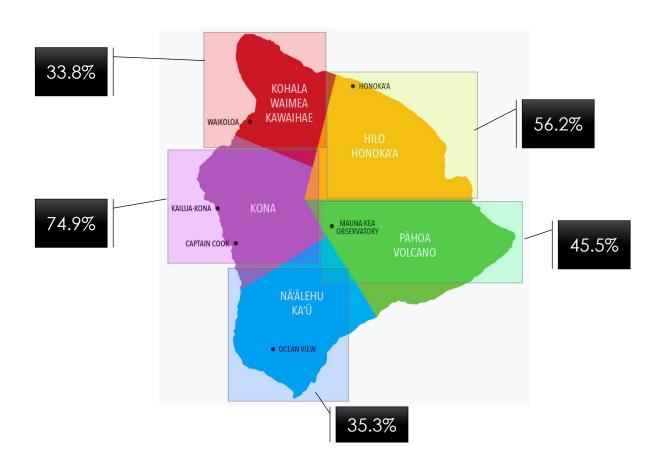


# AREAS VISITED - ISLAND OF HAWAI'I OCEANIA



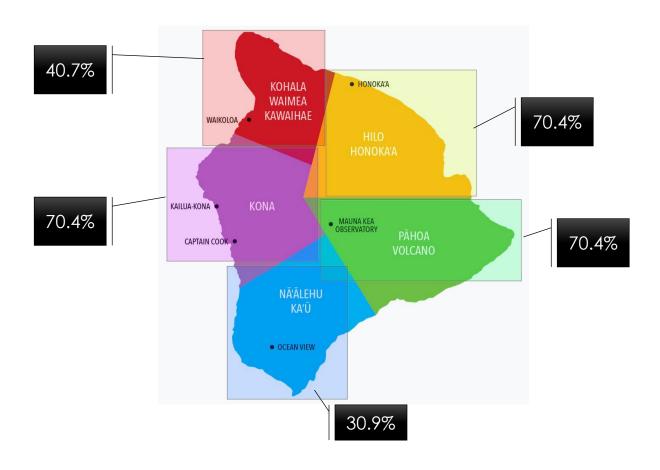


## AREAS VISITED - ISLAND OF HAWAI'I KOREA



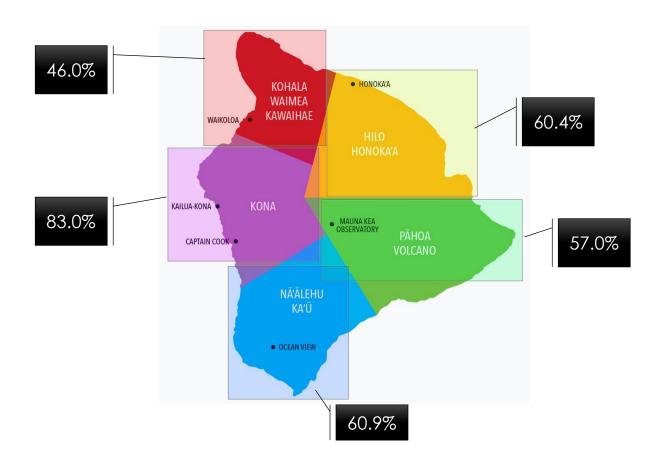


## AREAS VISITED - ISLAND OF HAWAI'I CHINA



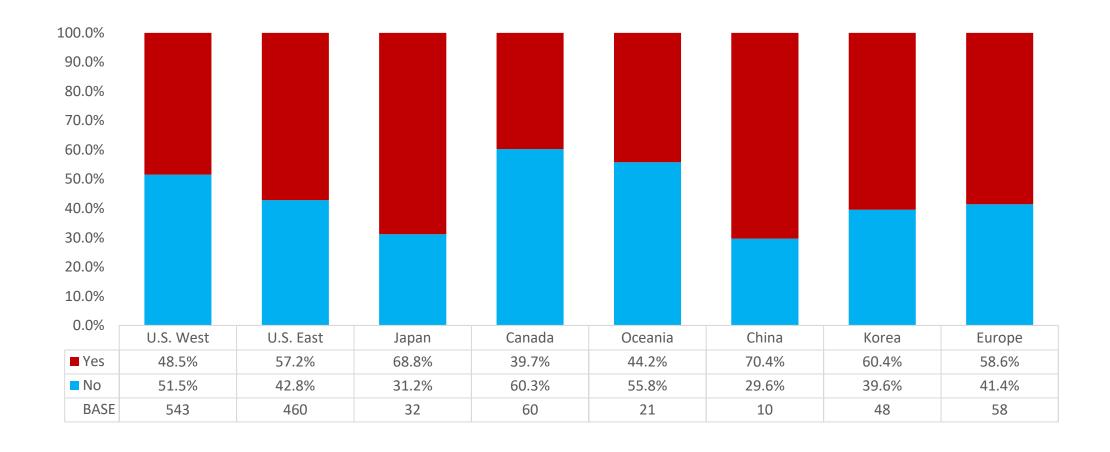


# AREAS VISITED - ISLAND OF HAWAI'I EUROPE





### VOLCANIC ERUPTION MOTIVATOR - ISLAND OF HAWAI'I

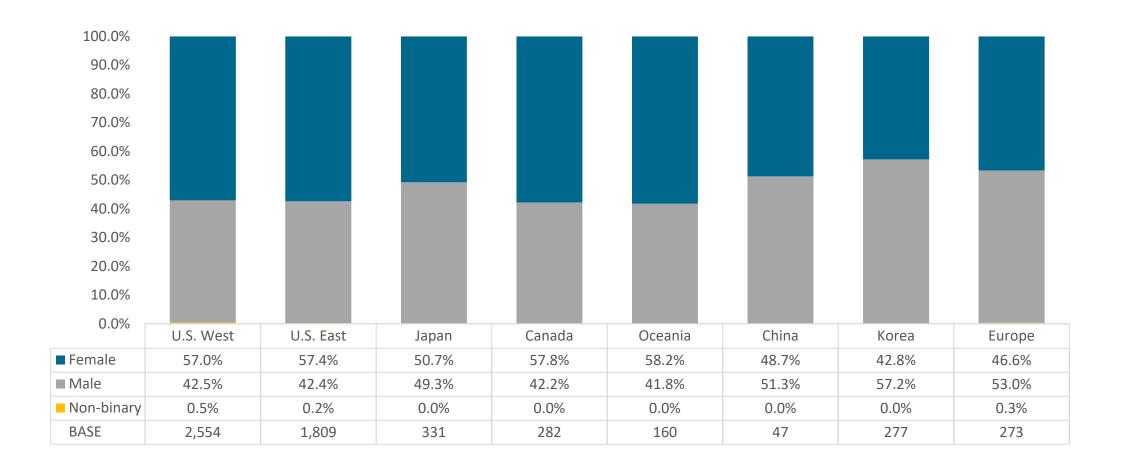




#### Section 11 — Visitor Profile

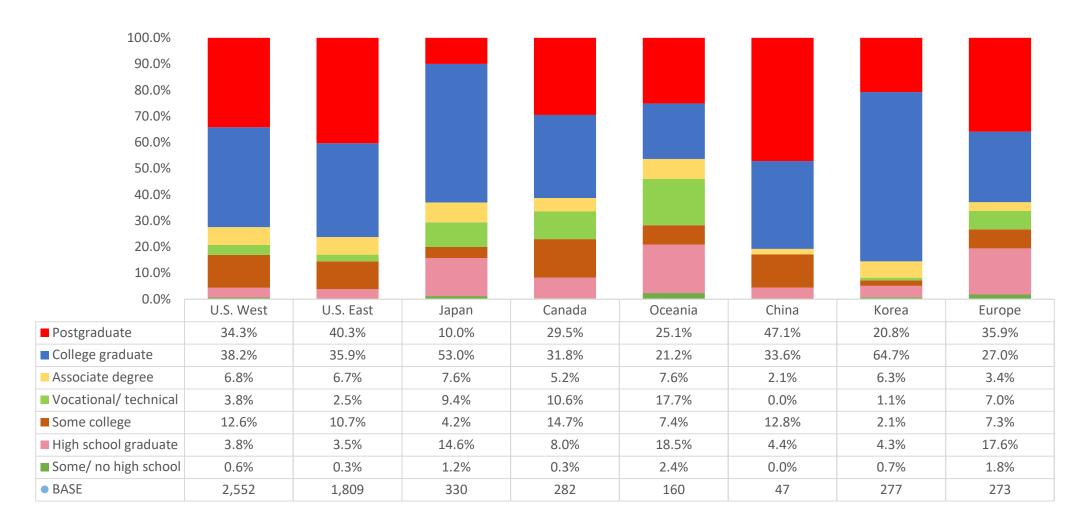


#### **VISITOR PROFILE - GENDER**





#### **VISITOR PROFILE - EDUCATION**





#### VISITOR PROFILE - HOUSEHOLD INCOME (US\$)

	U.S. West	U.S. East	Canada	Oceania	Europe
< \$40,000	4.3%	4.5%	7.0%	8.8%	12.8%
\$40,000 to \$59,999	4.2%	5.0%	3.5%	9.6%	15.4%
\$60,000 to \$79,999	6.9%	6.5%	10.8%	11.6%	9.8%
\$80,000 to \$99,999	8.0%	9.3%	14.4%	11.3%	13.7%
\$100,000 to \$124,999	12.3%	13.5%	13.3%	16.9%	15.3%
\$125,000 to \$149,999	10.7%	9.7%	10.2%	8.9%	9.3%
\$150,000 to \$174,999	8.1%	7.9%	5.9%	9.9%	5.6%
\$175,000 to \$199,999	7.8%	8.2%	7.7%	5.5%	2.9%
\$200,000 to \$249,999	11.4%	10.7%	8.7%	5.7%	6.7%
\$250,000 +	26.3%	24.7%	18.5%	11.9%	8.5%
BASE	2,519	1,791	278	156	268



#### VISITOR PROFILE - HOUSEHOLD INCOME (Yen)

	Japanese
< ¥3.5 million	10.5%
¥3.5 - ¥4.5 million	12.3%
¥4.5 - ¥5.5 million	10.2%
¥5.5 - ¥6.5 million	12.4%
¥6.5 - ¥7.5 million	11.2%
¥7.5 - ¥8.5 million	8.9%
¥8.5 - ¥10.0 million	7.4%
¥10.0 - ¥15.0 million	15.5%
¥15.0 - ¥20.0 million	5.3%
¥20.0 million +	6.5%
BASE	324



# VISITOR PROFILE - HOUSEHOLD INCOME (Korean Won)

	Korean
< <del>\\</del> 16,305,000	8.0%
₩16,305,000 - ₩27,173,999	3.2%
₩27,174,000 - ₩38,041,999	7.8%
₩38,042,000 - ₩48,911,999	9.9%
₩48,912,000 - ₩59,781,999	11.4%
₩59,782,000 - ₩70,652,999	8.9%
₩70,653,000 - ₩81,520,999	9.2%
₩81,521,000 - ₩92,390,999	5.1%
₩92,391,000 - ₩103,259,999	9.1%
₩103,260,000 - ₩149,999,999	12.2%
₩150,000,000 - ₩199,999,999	7.0%
₩200,000,000+	7.9%
BASE	275

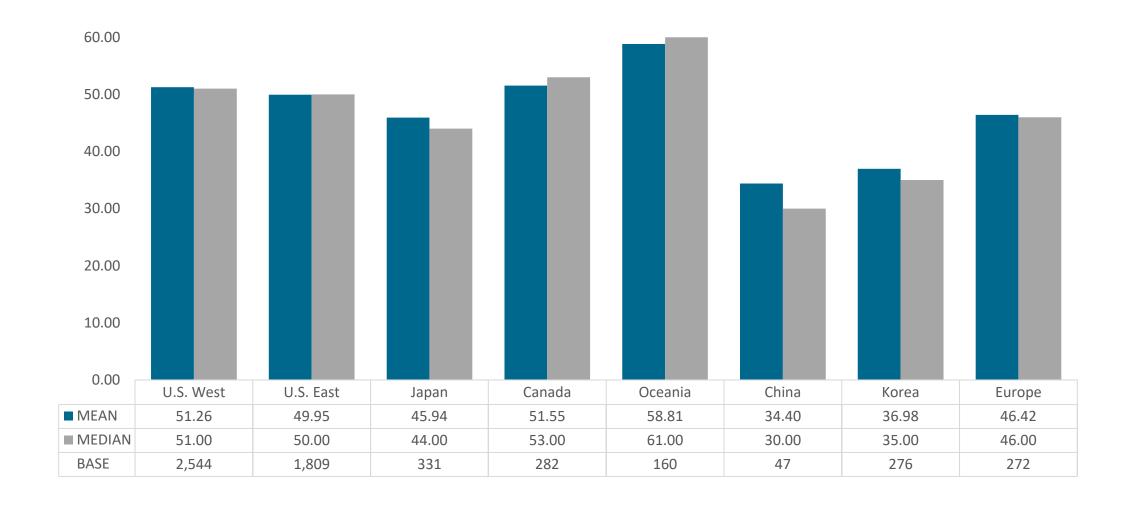


# VISITOR PROFILE - HOUSEHOLD INCOME (Chinese Yuan)

	China
<¥250,799	23.4%
¥250,800 – ¥376,099	17.2%
¥376,100 – ¥501,399	6.2%
¥501,400 – ¥626,799	4.2%
¥626,800 – ¥783,499	10.4%
¥783,500 – ¥940,199	6.5%
¥940,200 – ¥1,096,899	4.2%
¥1,096,900 - ¥1,253,599	10.7%
¥1,253,600 – ¥1,560,799	2.1%
¥1,560,800+	15.1%
BASE	47



#### **VISITOR PROFILE - AGE**



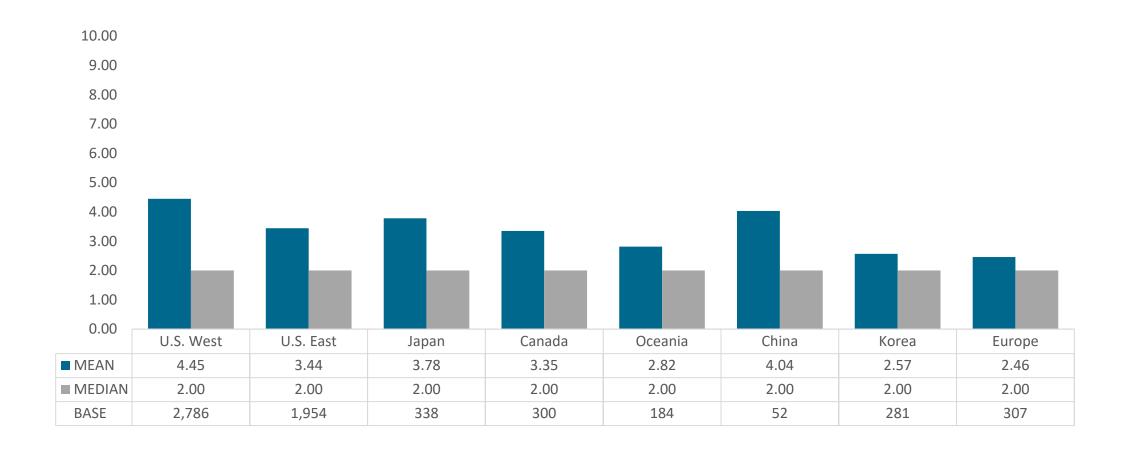


#### **VISITOR PROFILE - TRIPS TO HAWAI'I**





#### **VISITOR PROFILE - TRAVEL PARTY SIZE**





#### **VISITOR PROFILE - TRAVEL PARTY**

	U.S. West	U.S. East	Japan	Canada	Oceania	China	Korea	Europe
My spouse	60.6%	61.5%	63.2%	56.9%	66.1%	29.1%	62.4%	45.6%
Other adult members of my family	29.4%	28.9%	22.0%	31.1%	15.8%	21.4%	18.2%	16.6%
My child(ren)/ grandchild(ren) under 18	28.3%	25.8%	8.6%	16.8%	9.0%	5.9%	16.7%	10.8%
My friends/ associates	13.5%	12.4%	10.4%	18.4%	14.7%	30.5%	12.8%	14.3%
Myself only (traveled alone/no one else)	10.1%	11.7%	12.2%	8.6%	9.6%	17.1%	6.8%	16.8%
My girlfriend/ boyfriend	6.1%	5.8%	1.8%	6.8%	4.5%	11.7%	2.1%	14.2%
Same gender partner	1.1%	1.1%	0.0%	1.1%	0.9%	0.0%	0.7%	0.9%
BASE	2786	1954	338	300	184	52	281	307



### Section 12 – Island Survey Methodology



#### METHODOLOGY & SAMPLE SIZE - ISLAND VSAT O'AHU

The Visitor Satisfaction and Activity Survey is a survey of visitors who recently completed a trip to Hawai'i. As part of the survey, each respondent is asked a series of questions specific to one of the islands visited during their stay. Respondents have the opportunity to complete up to two island-specific surveys. The following table summarizes the number of surveys completed for the island of O'ahu.

MMA	Completed	Margin of
IVIIVIA	Completed	Error <u>+</u>
U.S. West	1,153	2.89
U.S. East	1,112	2.94
Japan	318	5.50
Canada	163	7.68
Oceania	169	7.54
China	45	14.61
Korea	247	6.24
Europe	233	6.42
All MMAs	3,440	1.67

<sup>\*</sup> Margins of error are presented at the 95% level of confidence



## METHODOLOGY & SAMPLE SIZE - ISLAND VSAT KAUA'I

The Visitor Satisfaction and Activity Survey is a survey of visitors who recently completed a trip to Hawai'i. As part of the survey, each respondent is asked a series of questions specific to one of the islands visited during their stay. Respondents have the opportunity to complete up to two island-specific surveys. The following table summarizes the number of surveys completed for the island of Kaua'i.

MMA	Completed	Margin of
IVIIVIA	Completed	Error <u>+</u>
U.S. West	371	5.09
U.S. East	378	5.04
Japan	3	56.58
Canada	43	14.94
Oceania	12	28.29
China	4	49.00
Korea	6	40.01
Europe	80	10.96
All MMAs	897	3.27

<sup>\*</sup> Margins of error are presented at the 95% level of confidence



## METHODOLOGY & SAMPLE SIZE - ISLAND VSAT MAUI

The Visitor Satisfaction and Activity Survey is a survey of visitors who recently completed a trip to Hawai'i. As part of the survey, each respondent is asked a series of questions specific to one of the islands visited during their stay. Respondents have the opportunity to complete up to two island-specific surveys. The following table summarizes the number of surveys completed for the island of Maui.

MMA	Completed	Margin of
		Error <u>+</u>
U.S. West	915	3.24
U.S. East	596	4.01
Japan	11	29.55
Canada	109	9.39
Oceania	17	23.77
China	6	40.01
Korea	27	18.86
Europe	116	9.10
All MMAs	1,797	2.31

<sup>\*</sup> Margins of error are presented at the 95% level of confidence



## METHODOLOGY & SAMPLE SIZE - ISLAND VSAT ISLAND OF HAWAI'I

The Visitor Satisfaction and Activity Survey is a survey of visitors who recently completed a trip to Hawai'i. As part of the survey, each respondent is asked a series of questions specific to one of the islands visited during their stay. Respondents have the opportunity to complete up to two island-specific surveys. The following table summarizes the number of surveys completed for the island of Hawai'i.

ММА	Completed	Margin of Error <u>+</u>
U.S. West	611	3.96
U.S. East	564	4.13
Japan	33	17.06
Canada	76	11.24
Oceania	30	17.89
China	12	28.29
Korea	49	14.00
Europe	111	9.30
All MMAs	1,486	2.54

<sup>\*</sup> Margins of error are presented at the 95% level of confidence

